Asset Liability Management Affiliate Funds: Supplemental Income Plans

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Summary

- The Affiliate Funds covered in this review are the Public Employees' Deferred Compensation Fund and the Supplemental Contributions Program Fund, each a defined contribution plan and together called the Supplemental Income Plans (SIP)¹.
- This agenda item includes an overview for the SIP Program and the Investment Funds (Target Date Funds, Core Funds, and a Self-Managed Account), and focuses on the strategic asset allocation analysis and recommendation for the Target Date Funds glide path. The glide path sets the asset allocation over time for the 11 age-based Target Date Funds. The glide path is designed to de-risk the allocation as participants get closer to and enter retirement.
- The Investment, Actuarial, and Financial Office teams have closely collaborated on this review and partnered with RVK, an investment consultant with expertise in defined contribution glide path analysis and design. CalPERS teams provided input data, RVK performed the analysis, and CalPERS teams reviewed and confirmed the analysis and recommendations presented in this agenda item.
- The objectives of minimizing retirement income shortfall, maximizing income replacement, and minimizing costs have been integral in the construction of the SIP Glide Path.
- Review highlights:
 - The current glide path closely matches the intended objectives; recommended changes are modest.
 - Participant outcomes are incrementally improved with the recommended glide path.
 - There are no asset class or benchmark changes recommended at this time.



Supplemental Income Plans Program Overview



Supplemental Income Plans' Structure and Characteristics¹

Public Employees' Deferred Compensation Fund

Pre-tax retirement savings, tax deferred on contributions and earnings

After-tax retirement savings, tax free earnings (Roth)

Employers: 827 Public Agencies Participants: 32,598 Retirement Savings: \$2.3B

Supplemental Contributions Program

After-tax retirement savings, tax deferred on earnings

Employers: State of California Participants: 6,386 Retirement Savings: \$126M

Supplemental Income Plans' Investment Funds
Target Date Funds
Core Funds
Self-Managed Account



SIP Investment Fund Lineup

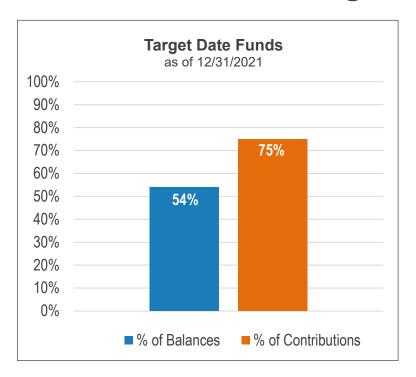
	Participant Investment Choices ¹	Asset Classes	Investment Funds
Target Date Funds	Participants can select a target date fund based on expected retirement date. CalPERS manages the glide path asset allocation, which de-risks over time and is customized based on CalPERS' participant demographics and capital market assumptions.	Global Equity U.S. Fixed Income Real Assets Cash Equivalents	CalPERS Target Date Funds: 2060, 2055, 2050, 2045, 2040, 2035, 2030, 2025, 2020, 2015 ² , & Income Fund
Core Funds	Participants can select broad market index funds and manage their asset allocation.	U.S. Equity => International Equity => U.S. Fixed Income => U.S. Fixed Income => Real Assets => Cash Equivalents =>	Russell All Cap Equity Index Fund Global All Cap ex-U.S. Equity Index Fund U.S. Bond Index Fund U.S. Short-Term Govt/Credit Bond Index Fund Real Asset Fund Short-Term Investment Fund
SMA	Participants can select the self-managed account to invest in retail mutual funds and certificates of deposit via a brokerage account. Participant manages the allocation.	Various	Mutual Funds Certificates of Deposit

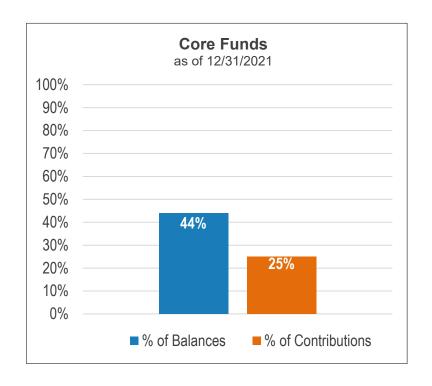
¹ Participants can select any combination of investment choices and may select more than one target date fund, if desired.



² The 2015 fund has reached the final allocation, will close, and participants will move into the Income Fund during the implementation.

SIP Investment Fund Usage





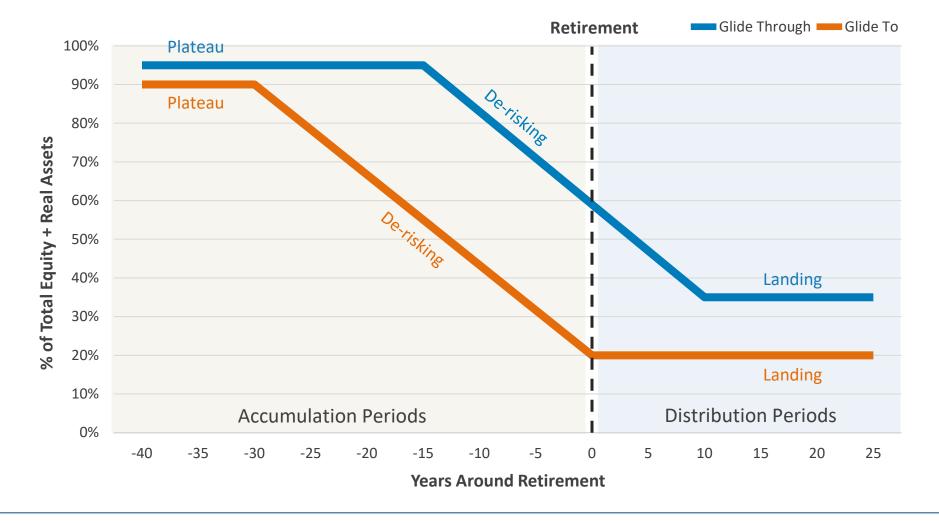
- Target Date Fund usage is increasing, accounting for 54% of balances and 75% of contributions. 68% of participants are invested 100% in TDFs. As TDFs are the Qualified Default Investment Alternative¹ this trend is expected to continue.
- Core Fund usage is declining, accounting for 44% of balances and 25% of contributions.
- Self-Managed Account usage has remained steady at 2%, which aligns with industry averages.



Introduction to Glide Path Design



Basic Elements of A Glide Path





Benefits of a Glide Path

- Provides participants with an asset allocation framework that strives to maximize retirement income replacement during distribution years, while alleviating participants from having to manage their individual asset allocation and rebalancing.
- Diversified and risk-adjusted suite of target date funds from which participants can select based on their age or risk tolerance. Glide path reviewed every 4 years in line with the ALM cycle.
- Decades-long time horizon for balance accumulation and de-risking. The glide path has higher risk
 in the early years when participants typically have lower balances and a long time horizon to
 weather market volatility. The glide path de-risks in later years as participants near and enter
 retirement, when they typically have higher balances and capital preservation is important.
- Disciplined approach to quarterly asset class rebalancing and annual adjustments of the asset allocation along the glide path.
- Efficient portfolios built on risk/return trade-off of the entire accumulation and distribution period, instead of a static point of time.



Glide Path Construction

Project Balance Accumulation



- Investment Returns
- Salary Growth
- Participant Contributions

Project Income Adequacy



- Household Income Sources
- Annual Plan Distributions
- Household Life Expectancies

Repeat 7,000 times & Rank

 Minimizing shortfall risk in retirement at each level of projected median portfolio volatility

Change Glide Path Design (Feedback)





CalPERS Glide Path Design & Recommendation



SIP Glide Path Demographic Inputs and Assumptions

Input	Value	Input Assumptions
Starting Age	21	The projection period starting age is 21 years. The model is tailored to the typical demographic profile of new full-career employees who enroll in SIP, invest in the CalPERS 2060 Target Retirement Date Fund, and start saving annually, consistent with the Plans' historical saving patterns.
Retirement Age	62	While median retirement age for current retirees is 59, based on applicable pension benefit formulas for current 457 Plan employees, assuming a small delay in retirement from age 59 to 62 is reasonable.
Projection Period	42+ years	The projection period starts at age 21 to retirement at age 62, a total of 42 years, in addition to projected years in retirement, based on the projected household mortality.
Household Size	2 members	Due to data availability, a household comprised of two individuals, with a single wage earner, was assumed.
Annual Contribution	1.9%-3.2%	Contribution rates used are consistent with median age group contribution for eligible SIP participants in CY 2020. Data sourced from Voya.
Income Replacement Goal	83%	Estimate of the level of retirement income, adjusted for inflation, relative to income earned before retirement, that would be required to maintain the pre-retirement standard of living.
Pension Formula	2% at age 62	Estimated using CalPERS Retirement Estimate Calculator based on the weighted average full retirement age and benefit multiplier of current 457 Plan employees.
Social Security Coverage	None	The analysis assumes no Social Security Coverage during the tenure with CalPERS but that participants accrued Social Security credit prior to joining CalPERS.



SIP Distribution Analysis¹: Participants > 60 Years of Age

Although participant distributions have slightly increased from the 2017 analysis, the results are supportive of
maintaining a glide path that lands at the final asset allocation <u>after</u> retirement rather than <u>at</u> retirement.

	Distribution Type	2021 Analysis	2017 Analysis	Difference
А	No Distributions	76%	79%	-3%
В	Partial Distributions	16%	14%	2%
A+B	Participants Remaining in Plan	92%	93%	-1%
С	Rollover Distributions	4%	4%	0%
D	Full Cash Distributions	5%	3%	2%
A+B+C	Participants Fully Invested	96%	97%	-1%
B+C+D	Participants Making Distributions	25%	21%	4%



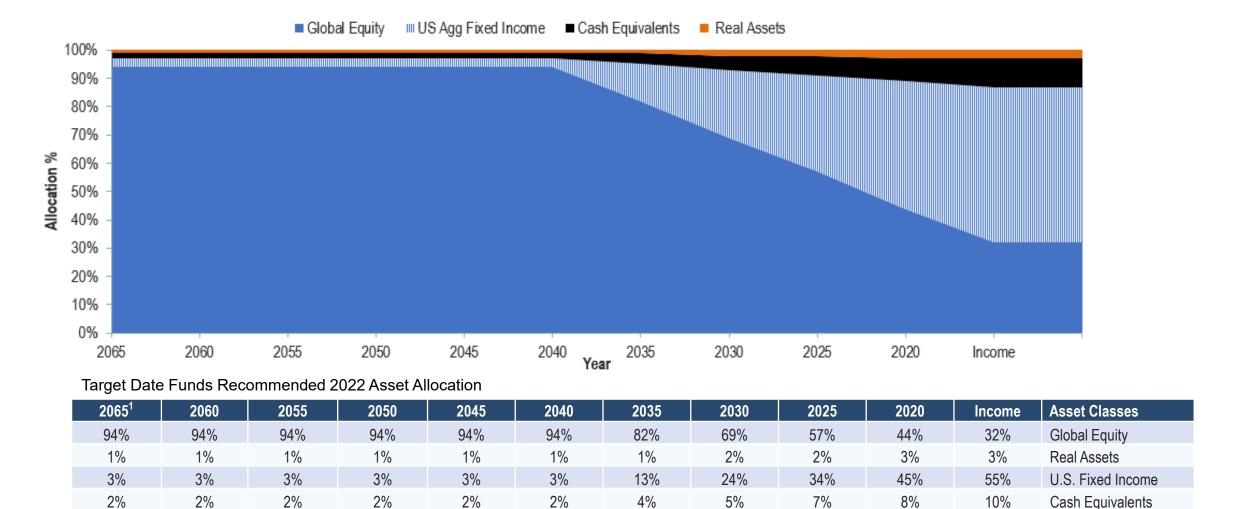
SIP Distribution Analysis¹: Participants in Retirement

• The majority of participants do not withdraw money before age 72. When distributions are made, they are typically partial rather than full distributions such as a rollover or cash out. This distribution pattern further supports maintaining a 'through' glide path that lands <u>after</u> retirement.

		Age Cohort							
	Distribution Type	52-57	57-62	62-67	67-72	72-77	>=77		
А	No Distributions	96%	93%	88%	86%	45%	16%		
В	Partial Distributions	1%	3%	4%	5%	44%	76%		
A+B	Participants Remaining in Plan	97%	96%	92%	91%	89%	92%		
С	Rollover	1%	2%	4%	5%	3%	1%		
D	Full Cash Distribution	2%	2%	4%	4%	8%	7%		
A+B+C	Participants Fully Invested	98%	98%	96%	96%	92%	93%		
C+D	Participants No Longer in Program	3%	4%	8%	9%	11%	8%		



SIP Recommended Glide Path: Asset Allocation







SIP Recommended Glide Path: Median Income Projections¹

The recommended glide path results in slight improvements across most measures for the median participant.

Measure	Recommended Glide Path	Current Glide Path	Change	Definition
Expected Return	6.1%	6.0%	.1%	Projected annualized return during the accumulation phase.
Expected Volatility	13.6%	13.5%	.1%	Projected annualized volatility during the accumulation phase.
Ending Balance	\$281,767	\$281,677	\$90	Projected balance accumulation at age 62 for the median participant, saving at the current median savings rate.
Replacement Rate	70.9%	70%	.9%	Estimated annual retirement income, adjusted for inflation, as a percent of final salary prior to retirement, that will be achieved from their pension and SIP savings.
Probability of Shortfall	83%	85%	-2%	Probability that a participant will deplete the entire SIP balance in retirement and then rely solely on pension income and personal savings.
Years Before Drawdown	11	10	1	Number of years the median participant can draw on their SIP savings balance to meet any income shortfall.
Median Additional Contribution	3.2%	4.0%	8%	Estimated amount of additional savings as a percent of salary a participant would need to save annually to reduce the probability of shortfall down to 50%.
Median SIP Replacement Income	6.6%	6.2%	.4%	Estimated annual retirement income, adjusted for inflation, as a percent of final salary prior to retirement, that will be achieved from SIP savings alone.



SIP Recommended Glide Path:

• The recommended target date fund glide path results in a starting allocation shift of between 2%-5% by asset class when compared to the current policy asset allocation.

Recommended 2022 Policy Allocation

Asset Classes	2065 ¹	2060	2055	2050	2045	2040	2035	2030	2025	2020	2015 ²	Income
Global Equity	94%	94%	94%	94%	94%	94%	82%	69%	57%	44%	-	32%
Real Assets	1%	1%	1%	1%	1%	1%	1%	2%	2%	3%	-	3%
U.S. Fixed Income	3%	3%	3%	3%	3%	3%	13%	24%	34%	45%	-	55%
Cash Equivalents	2%	2%	2%	2%	2%	2%	4%	5%	7%	8%	_	10%

Current 2022 Policy Allocation

Asset Classes	2065	2060	2055	2050	2045	2040	2035	2030	2025	2020	2015	Income
Global Equity	-	92%	92%	92%	92%	92%	80%	67%	55%	42%	30%	30%
Real Assets	-	3%	3%	3%	3%	3%	3%	4%	4%	5%	5%	5%
U.S. Fixed Income	-	5%	5%	5%	5%	5%	16%	27%	38%	49%	60%	60%
Cash Equivalents	-	0%	0%	0%	0%	0%	1%	2%	3%	4%	5%	5%

Allocation Shift from Current to Recommended for 2022 Policy Allocation

Asset Classes	2065	2060	2055	2050	2045	2040	2035	2030	2025	2020	2015	Income
Global Equity	no shift	2%	2%	2%	2%	2%	2%	2%	2%	2%	closing =>	2%
Real Assets	no shift	-2%	-2%	-2%	-2%	-2%	-2%	-2%	-2%	-2%	closing =>	-2%
U.S. Fixed Income	no shift	-2%	-2%	-2%	-2%	-2%	-3%	-3%	-4%	-4%	closing =>	-5%
Cash Equivalents	no shift	2%	2%	2%	2%	2%	3%	3%	4%	4%	closing =>	5%

¹ The 2065 Fund will be opened and will have a balance when participants select the fund for investment.



² The 2015 fund has reached the final allocation, will close, and participants will move into the Income Fund during the implementation.

Recommendation and Next Steps

Recommendation:

Adopt the updated glide path for the Supplemental Income Plans.

Next Steps:

- Planning for all aspects of implementation.
- Launch communication campaign with employers and participants.
- Update Investment Policy to reflect new glide path.
- Close the 2015 fund and open the 2065 fund.
- Implement new glide path, effective October 1, 2022.



Appendix



SIP 20-Year Capital Market Assumptions

					Correlations					
Asset Class	SIP Benchmark	Arithmetic Return	Geometric Return	Volatility	Global Equity	Real Assets	Fixed Income	Liquidity		
Global Equity	Global Equity Composite ¹	8.1	6.8	17.0	1	0.82	0.19	0.11		
Real Assets	Real Asset Composite ²	6.2	5.5	12.3	0.82	1	0.18	0.15		
U.S. Fixed Income	Barclays U.S. Aggregate	2.8	2.7	4.5	0.19	0.18	1	0.12		
Cash Equivalents	BofA Merrill Lynch 3- Month US Treasury Bill	1.7	1.7	0.8	0.11	0.15	0.12	1		



¹ The Global public equity assumption is based on the market capitalization weights within the MSCI ACWI IMI Index.

² Real Asset Composite is composed of 25% Bloomberg Roll Select Commodity, 25% S&P Global Large/Mid Cap Commodity and Resources, 10% Dow Jones U.S. Select REIT, 20% Bloomberg U.S. Government Inflation-Linked 1-10 Year Bond, and 20% S&P Global Infrastructure.