

MEETING
STATE OF CALIFORNIA
PUBLIC EMPLOYEES' RETIREMENT SYSTEM
BOARD OF ADMINISTRATION
INVESTMENT COMMITTEE
OPEN SESSION

CALIFORNIA PUBLIC EMPLOYEES' RETIREMENT SYSTEM
FECKNER AUDITORIUM
LINCOLN PLAZA NORTH
400 P STREET
SACRAMENTO, CALIFORNIA

MONDAY, SEPTEMBER 16, 2024
9:15 A.M.

JAMES F. PETERS, CSR
CERTIFIED SHORTHAND REPORTER
LICENSE NUMBER 10063

APPEARANCES

COMMITTEE MEMBERS:

David Miller, Chair

Theresa Taylor, Vice Chair

Malia Cohen, also represented by Deborah Gallegos

Fiona Ma, represented by Frank Ruffino

Lisa Middleton

Eraina Ortega

Jose Luis Pacheco

Kevin Palkki

Ramón Rubalcava

Yvonne Walker

Mullissa Willette

Dr. Gail Willis (Remote)

STAFF:

Marcie Frost, Chief Executive Officer

Michael Cohen, Chief Operating Investment Officer

Stephen Gilmore, Chief Investment Officer

Don Moulds, PhD, Chief Health Director

Fritzie Archuleta, Deputy Chief Actuary

Daniel Booth, Deputy Chief Investment Officer

Peter Cashion, Managing Investment Director

Drew Hambly, Investment Director

APPEARANCES CONTINUED

STAFF:

Simiso Nzima, Managing Investment Director

Arnie Phillips, Managing Investment Director

Christine Reese, Investment Director

Lauren Rosborough Watt, Investment Manager

ALSO PRESENT:

Erika Aritonang, AFSCME, Local 3299

Natisha Booker, AFCSME, Local 3299

Eileen Boughton, Service Employees International Union,
Local 1000

Diana Cassady, Third Act

Steven Dadaian, California Department of Transportation

Enrique de Leon

Yvette DiCarlo

Jason Opeña Disterhoft, Majority Action

Megan Elsea

Christ Fields, Meketa Investment Grou.

Steve Foresti, Wilshire Advisors

Dan Fuchs, CASE

Xochil Garcia

Stephen Goldsmith

Steve Hartt, Meketa Investment Group

APPEARANCES CONTINUED

ALSO PRESENT:

Linda Hayward, Third Act

Anushka Kalyan, Third Act

Jonathan Karpf, California Faculty Association

Ali Kazemi, Wilshire Advisors

Ally Lindstrom, Sierra Club

Michael Mark, Sheet Metal Workers Local 104

Steve McCourt, Meketa Investment Group

Patria Mendoza, ACCE

Barbara Pinto, ACCE

Danielle Roland

Frank Ruiz

Glayol Sabba, MD, Third Act

Judith Small, Third Act

Mark Swabey

Sara Theiss, Fossil Free California

Sheila Thorne

Khrizia Velacruz, Oil and Gas Action Network

Michael West, State Building and Construction Trades
Council

INDEX

	<u>PAGE</u>
1. Call to Order and Roll Call	1
2. Executive Report - Chief Investment Officer Briefing - Stephen Gilmore	2
3. Action Consent Items - Stephen Gilmore	6
a. Approval of the September 16, 2024, Investment Committee Timed Agenda	
b. Approval of the June 10, 2024, Investment Committee Open Session Meeting Minutes	
4. Information Consent Items - Stephen Gilmore	8
a. Annual Calendar Review	
b. Draft Agenda for the November 18, 2024, Investment Committee Meeting	
c. Quarterly Update - Affiliates Performance and Risk	
d. Quarterly Update - Investment Controls	
e. Disclosure of Placement Agent Fees and Material Violations	
5. Action Agenda Item	
a. Mid-Cycle Asset Liability Management Review: Long Term Care - Don Moulds, Fritzie Archuleta, Christine Reese	40
6. Information Agenda Items	
a. CalPERS Trust Level Review - Stephen Gilmore, Lauren Rosborough Watt	87
b. CalPERS Trust Level Review Consultant Report - Tom Toth, Wilshire Advisors; Steve McCourt, Meketa Investment Group	111
c. Global Fixed Income Annual Program Review - Arnie Phillips	159
d. Global Public Equity Annual Program Review - Simiso Nzima	177
e. Investment Office Strategic Initiatives - Stephen Gilmore, Michael Cohen	202
f. Summary of Committee Direction - Michael Cohen	223
g. Public Comment	224, 224
7. Adjournment of the Meeting	229
Reporter's Certificate	230

PROCEEDINGS

1
2 CHAIR MILLER: Okay. Good morning. I'd like to
3 call this meeting of the Investment Committee to order.

4 Oh, one second. Oh.

5 And it's good to see everybody here. And our
6 first order of business will be the roll call.

7 BOARD CLERK ANDERSON: David Miller.

8 CHAIR MILLER: Here.

9 BOARD CLERK ANDERSON: Theresa Taylor.

10 VICE CHAIR TAYLOR: Here.

11 BOARD CLERK ANDERSON: Deborah Gallegos for Malia
12 Cohen.

13 ACTING BOARD MEMBER GALLEGOS: Here.

14 BOARD CLERK ANDERSON: Frank Ruffino for Fiona
15 Ma.

16 ACTING COMMITTEE MEMBER RUFFINO: Present.

17 BOARD CLERK ANDERSON: Lisa Middleton.

18 COMMITTEE MEMBER MIDDLETON: Present.

19 BOARD CLERK ANDERSON: Eraina Ortega.

20 COMMITTEE MEMBER ORTEGA: Here.

21 BOARD CLERK ANDERSON: Jose Luis Pacheco?

22 COMMITTEE MEMBER PACHECO: Present.

23 BOARD CLERK ANDERSON: Kevin Palkki?

24 COMMITTEE MEMBER PALKKI: Good morning.

25 BOARD CLERK ANDERSON: Ramón Rubalcava.

1 COMMITTEE MEMBER RUBALCAVA: Present.

2 BOARD CLERK ANDERSON: Yvonne Walker?

3 COMMITTEE MEMBER WALKER: Here.

4 BOARD CLERK ANDERSON: Mullissa Willette?

5 COMMITTEE MEMBER WILLETTE: Here.

6 BOARD CLERK ANDERSON: Dr. Wail Willis?

7 COMMITTEE MEMBER WILLIS: Present.

8 CHAIR MILLER: Morning. Because we're not all
9 present in the same room and Board members are
10 participating from remote locations that are not
11 accessible to the public, Bagley-Keene requires the remote
12 Board members to make certain disclosures about any other
13 persons present with them during open session.
14 Accordingly, the Board members participating remotely must
15 each attest either that they are alone or if there are one
16 or more persons present with them who are at least 18
17 years old, the nature of the Board member's relationship
18 to each person. So at this time, I will ask each Board
19 member who is remote to verbally attest accordingly. And
20 please conduct the roll call attestation.

21 BOARD CLERK ANDERSON: Dr. Gail Willis?

22 COMMITTEE MEMBER WILLIS: I do attest to the fact
23 that I am alone.

24 CHAIR MILLER: Thank you.

25 Okay. Moving along to our executive report.

1 Chief Investment Officer briefing.

2 Ms. Frost.

3 VICE CHAIR TAYLOR: Chief Investment Officer.

4 CHAIR MILLER: Oh, Chief Investment Officer.

5 (Laughter).

6 CHAIR MILLER: Mr. Gilmore.

7 CHIEF INVESTMENT OFFICER GILMORE: Thank you,
8 Chair. I just wanted to make a few comments on my welcome
9 and some initial thoughts that I've had since starting.
10 So now I've been in place just over two months and time
11 has gone by incredibly rapidly. And I'm just spending a
12 lot of time listening, meeting with folks. And I think
13 when I first spoke to the Board, it was my second day in
14 this seat and I described the very warm welcome. That was
15 at the personal level. And temperature wise, temperature
16 has cooled down, but the personal welcome has continued.
17 That's the various Board members I've met, my colleagues
18 across CalPERS, the enterprise, and also people of
19 Sacramento. So I've really enjoyed that.

20 I talked about listening, which has been a key
21 thing for me in the first couple of months. And I've been
22 very impressed with people's enthusiasm. One of the
23 outstanding events that I attended early on was our
24 Culture Club. And this is an internal initiative where
25 people have gotten together and they have focused on how

1 to improve engagement across the organization, focus on
2 the Investment team in this case.

3 And that particular, I guess, event we had
4 internally, we met for about an hour and a half, and the
5 team got to talk about various experiments that they had
6 focused on. And those experiments covered things like
7 talent development and learning. They covered things like
8 getting to know one another better, sharing ideas,
9 recognizing people, and so a number of initiatives. But I
10 was really quite blown away by the, I guess, the
11 enthusiasm of the team. That whole area of focus, which
12 is on talent development people is a core part of what
13 we're focusing on at the strategic level. And Michael and
14 I will talk about that when we talk about the strategic
15 initiatives later.

16 Another area for me is technology. And that's
17 about empowering our people, being able to do things that
18 are a bit more innovative. It's also about doing things
19 more efficiently and reducing risk, and you'll hear about
20 that tomorrow.

21 The third area of focus, and probably the one
22 that's of, I guess, most enduring - I'd say focus for me -
23 is asset liability management, because over the period
24 between now and the end of next year, we'll be talking
25 about the overall positioning of the portfolio to achieve

1 the objectives that we -- that we set out to achieve. So
2 what we have been doing is getting together with the
3 Actuary's Office, Scott and the team, along with
4 Investment, and sitting down and trying to understand
5 where each of us is coming from, trying to understand the
6 liabilities, trying to understand the assets better. So
7 we've had a couple of informal sessions and those sessions
8 will continue through the period ahead.

9 We've also spent some time looking at the
10 structure of the Investment team. And I've actually asked
11 my colleague Michael to take on some more responsibilities
12 to oversee all of the enabling functions. So he now has
13 responsibility for operations, technology, strategy within
14 the Investment team. That frees Dan up a little to focus
15 more on the investing activities. So that's, you know,
16 for me was a -- was a logical move.

17 I've also been thinking about the number of
18 meetings we have within the team. And we have too many,
19 so we've kind of condensed those. When Nicole was here,
20 she set up some internal governance teams, three
21 committees that would meet weekly. We're now meeting
22 every fortnight. I don't think we'll lose anything by
23 that. In fact, I think it will help us focus more on
24 what's important.

25 With those comments, looking ahead to the rest of

1 today, we have a number of items. We have an action item
2 on long-term care and we have several information items.
3 Those information items include the annual trust level
4 review, which I'll present along with Lauren, and we have
5 capital markets reviews, fixed income, and equities. And
6 as I mentioned, we also have a strategy discussion that
7 Michael and I will lead.

8 But the main item first up is an action item,
9 which is the Long Term Care Program. This is the first of
10 a two-part session. Today, we'll be talking about our
11 recommendation on the portfolio that we're recommending.
12 And then tomorrow there will be further discussions on
13 that particular fund.

14 That's it from me for now.

15 CHAIR MILLER: Okay. Thank you.

16 That brings us to our action consent items.

17 What's the pleasure of the Committee.

18 COMMITTEE MEMBER PACHECO: (Hand raised).

19 CHAIR MILLER: Moved by Mr. Pacheco.

20 VICE CHAIR TAYLOR: (Hand raised).

21 CHAIR MILLER: Seconded by Ms. Taylor.

22 Any discussion on the item?

23 No. Don't need to vote. Action consent, so we
24 will --

25 BOARD CLERK ANDERSON: Yes.

1 CHAIR MILLER: -- move on to --

2 VICE CHAIR TAYLOR: You do need to vote.

3 CHAIR MILLER: Oh, we do need to vote. Okay. So
4 we've got our new voting system here, so --

5 BOARD CLERK ANDERSON: So Dr. Willis is online,
6 so we will need to do a roll call vote.

7 CHAIR MILLER: Oh, okay. Well, let's call the
8 roll then.

9 BOARD CLERK ANDERSON: Theresa Taylor?

10 VICE CHAIR TAYLOR: Aye.

11 BOARD CLERK ANDERSON: Deborah Gallegos?

12 ACTING COMMITTEE MEMBER GALLEGOS: Aye.

13 BOARD CLERK ANDERSON: Frank Ruffino?

14 ACTING COMMITTEE MEMBER RUFFINO: Aye.

15 BOARD CLERK ANDERSON: Lisa Middleton?

16 COMMITTEE MEMBER MIDDLETON: Aye.

17 BOARD CLERK ANDERSON: Eraina Ortega?

18 COMMITTEE MEMBER ORTEGA: Aye.

19 BOARD CLERK ANDERSON: Jose Luis Pacheco?

20 COMMITTEE MEMBER PACHECO: Aye.

21 BOARD CLERK ANDERSON: Kevin Palkki?

22 COMMITTEE MEMBER PALKKI: Aye.

23 BOARD CLERK ANDERSON: Ramón Rubalcava?

24 COMMITTEE MEMBER RUBALCAVA: Aye.

25 BOARD CLERK ANDERSON: Yvonne Walker?

1 COMMITTEE MEMBER WALKER: Aye.

2 BOARD CLERK ANDERSON: Mullissa Willette?

3 COMMITTEE MEMBER WILLETTE: Aye.

4 BOARD CLERK ANDERSON: Dr. Gail Willis?

5 COMMITTEE MEMBER WILLIS: Aye.

6 CHAIR MILLER: Okay. That brings us to our
7 information consent items. I haven't had any requests to
8 pull them, but I do have a public comment for Item 4D and
9 4D.

10 So at this time, we'll take that public comment
11 and then we'll dispense with the information consent
12 items.

13 STAFF SERVICES MANAGER I FORRER: Yes, Mr. Chair.
14 We have Steven Dadaian, from the California Department of
15 Transportation.

16 Go ahead, Steven.

17 STEVEN DADAIAN: Hi, folks. I appreciate you
18 providing me the opportunity to be heard as a beneficiary
19 and a member of CalPERS. I'm also a member of the
20 Armenian Bar Association. And we've written the Board, as
21 well as the Investment Committee, about concerns we have
22 regarding risky investments that CalPERS has involving
23 possible concerns regarding our ESG principles. And those
24 investments are in the southern pipeline -- basically very
25 controlled oil industries -- Azerbaijani controlled oil

1 industries. Those concerns have been raised in a
2 letter -- a couple letters that we sent to you, and
3 Chairman Miller has received at least one of those
4 letters. And I think we had a meeting with you about some
5 of our concerns regarding the human rights violations, war
6 crimes committed by Azerbaijan and how these investments
7 may be supporting those are crimes.

8 In addition to that, it has -- it has become
9 clear that those oil investments that CalPERS has to the
10 tune of about \$170 million in the state oil company of
11 Azerbaijan, as well as the Southern Pipeline Joint Stock
12 Company, that those institutions are being directly used
13 by Russian oil companies to evade the sanctions regime
14 that have been imposed by the United States government,
15 specifically relating to the Office of Foreign Asset
16 Control and the two Executive Orders issued by the Biden
17 administration. That's executive order 14024 and 14114,
18 which relate to providing material support and financial
19 support that are -- is being used to continue to
20 perpetuate Russia's war against Ukraine.

21 And specifically, there was a investigation that
22 was published in the Wall Street Journal in February of
23 this year indicating that those two oil concerns in
24 Azerbaijan are being directly used by Russian oil --
25 basically to divert Russian oil through Azeri pipelines

1 and transport networks into foreign markets. And that
2 money is being used directly by Russia in support of its
3 illegal invasion of Ukraine. Our concern is specifically
4 that, you know, we have -- we should not be investing in
5 companies, and entities, and foreign states that are
6 implicated in war crimes. Not only the --

7 CHAIR MILLER: Okay. And if you could kind of
8 wrap up your comments, because your time is running out.

9 STEVEN DADAIAN: Okay. So the letter we
10 previously talked about ethnic cleansing that Azerbaijan
11 was undertaking against its Armenian minorities in
12 Nagorno-Karabakh and the invasion of Armenia, as well as
13 now, which has become apparent, the funneling of Russian
14 oil into foreign markets through those two concerns that
15 CalPERS is invested in to the tune \$170 million.

16 So my --

17 CHAIR MILLER: Okay. We're going to have to cut
18 you off. We've been appreciate your comments and we've
19 received your letters. And thank you for joining us
20 today. Your time has more than run out.

21 Okay.

22 STEVEN DADAIAN: Thank you. I hope you consider
23 this.

24 CHAIR MILLER: Thank you.

25 Okay. And so that covers information consent

1 items. I'm not seeing anymore requests to pull anything
2 from the Board.

3 So at this time, because today we're
4 anticipating -- and we've got lots and lots of public
5 commenters. So we're going to be doing -- we'll be taking
6 the public comments for the action agenda items before we
7 go through all the items, so that we can get people's
8 comments and get them out. We're going to be doing one
9 minute comments. Your time will begin running when you
10 start to speak -- when you come up, start to speak,
11 identify yourself. And the time will be running. You'll
12 see it displayed. And we'll just go ahead. If you
13 haven't -- if you're here to speak and you haven't filled
14 out the form, please do so and we'll take them in the
15 order. I've got them here.

16 So I guess without further ado, we'll start with
17 public comments on our action agenda items. So the first
18 person I have is Sheila -- okay. Yeah. We'll call three
19 at time to come down. Sheila Thorne, Dan Fuchs, and Megan
20 Elsea are our first three commenters. And come on down
21 and we'll have live mics over here to my left, your right.

22 SHEILA THORNE: Morning. My name is Sheila
23 Thorne. I'm a CalPERS member and a member of CFA,
24 retired, and a member of FFCA.

25 Exxon was caught on tape saying that a carbon tax

1 was a great talking point that gives cover to Exxon,
2 because it would never happen, because it would take
3 political courage. I know you are well aware of Exxon's
4 long history of deception starting 50 years ago when it
5 lied about -- when it knew that the impact of its product
6 on the climate and it lied about it.

7 Because you have engaged with Exxon for almost
8 four decades, they are assuming that you, like the rest of
9 the world, will continue being there patsy allowing
10 yourselves to be manipulated, do not have the political
11 courage, as the Exxon official sneered. Will you have the
12 political courage? You have that chance by exiting Exxon
13 now.

14 CHAIR MILLER: Thank you.

15 Next commenter is

16 DAN FUCHS: Good morning. Thank you for taking
17 our comments. My name is Dan Fuchs. I'm a CalPERS
18 member, a member of CASE. I'm 59 and I've lived in
19 California my entire adult life. In just that time, I've
20 seen firsthand the effects of climate change that result
21 from fossil fuels. There used to be tule fog. Do we
22 remember tule fog? We've also seen wider swings in dry
23 and rainy years. Increasing wildfires. When I first
24 started working for the State of California in 2007, the
25 Moonlight Fire was a horrendous top 10 fire. Now, it's

1 disappeared in the list of fires, because our wildfires
2 are so enormous. This is all the result of climate change
3 that results from the burning of fossil fuels. And it is
4 unconscionable for CalPERS to continue to invest my money
5 in perpetuating the destruction of my great state that I
6 hope to retire in in just a few years.

7 Exxon in particular has been egregious, and
8 divestment from Exxon in particular is urgent now to
9 address the climate emergency.

10 Thank you.

11 CHAIR MILLER: Thank you.

12 Next commenter.

13 MEGAN ELSEA: Good morning. My name is Megan
14 Else. I'm a member of CalPERS recently retired. It was
15 almost a week of over 110 degrees in Sacramento this
16 summer. My son suffers from mental illness and addiction
17 and he is currently homeless. And he has had to live in
18 that heat and now in this strange rain in September.

19 For the past -- in about the past 20 years,
20 extreme weather has caused about \$2.8 trillion in damages.
21 That's trillion with a T and all that is a result of
22 greenhouse gases, a lot of which is from Exxon.

23 Now, engagement doesn't work. You can engage
24 with McDonald's to have them use a different kind of cup,
25 but you can't engage with McDonald's to have them stop

1 cooking burgers. So we need to disengage from Exxon to
2 exit Exxon to protect my pension, others' pensions, and
3 humanity

4 Thank you.

5 CHAIR MILLER: Thank you. Next three commenters
6 will be Yvette DiCarlo, Linda Hayward, and Judith Small.

7 LINDA HAYWARD: Hello. I'm Linda Hayward,
8 resident of Sacramento, a beneficiary of my late husband's
9 CalPERS pension. In my lifetime, I've seen what fossil
10 fuels have done to our environment and that's why I'm
11 doing what I can to leave a livable planet to my
12 grandchildren's grandchildren. I'm striving to be the
13 ancestor that they deserve.

14 There are two of many scary things I worry about
15 that will affect everyone. One is a certain chaos and
16 violence that will ensue when populations are dispersed by
17 climate disasters and there's competition for livable
18 space. The other is our food supply. As a gardener, just
19 this summer I learned and experienced how excessive heat
20 hinders food production. When there are too many
21 extremely hot days tomatoes, beans, and other foods don't
22 pollinate and produce

23 How will we feed everyone? Let's be proactive
24 and solve this before it's too late. Please end fossil
25 fuel investments.

1 CHAIR MILLER: Thank you.

2 Next commenter, please.

3 YVETTE DiCARLO: Good morning. My name is Yvette
4 DiCarlo. I live in Sacramento and I've been a CalPERS
5 member since 1994. For 16 years, I worked for the
6 California Air Resources Board, as well as the Air Quality
7 Management District in the Bay Area.

8 I'm the only pensioner in my family, so CalPERS
9 is a critical part of our financial plan. And you'd think
10 I want CalPERS to always maximize its net returns
11 regardless of the source. But when it comes to fossil
12 fuel investments, particularly Exxon, it's well past time
13 to divest. As a society we've been directly paying for
14 Exxon's environmental messes for decades. And now, we're
15 experiencing their very costly externalities, such as
16 skyrocketing premiums and home cancellations from home
17 insurance, more and more communities having to rebuild
18 based on ravaged -- you know ravaged -- being ravaged by
19 wildfires and flooding, more travel disruptions, coastal
20 homeowners are now having to buy AC units that they didn't
21 five years ago. Rising temperatures are making my husband
22 and I think about moving to an affordable place to avoid
23 heat-related illnesses.

24 Simply put, Exxon is a liability. You should put
25 that on that side of the ledger and not just as an asset

1 that you may have previously thought they were. There's a
2 reason that California is suing big oil. Other states and
3 entities are starting to win settlements and lawsuits.
4 And the New York Times just ran an article about the surge
5 of lawsuits against fossil fuel companies. Does the
6 CalPERS Board really want to aid and abet these criminals?
7 It's well past time to divest from Exxon, so please start
8 with an immediate end to all new bond investments.

9 Thank you.

10 CHAIR MILLER: Thank you.

11 Next commenter, please.

12 JUDITH SMALL: Good morning. My name is Judith
13 Small. I'm a retired high school teacher. I live in
14 Berkeley and I'm a participant in CalSTRS, not CalPERS, so
15 like a cousin in the same family. I'm also the
16 grandmother of four little girls, the oldest of whom is 7.
17 My most fervent wish for Sibley[phonetic] and
18 Layla[phonetic] and for Layla's twin sisters,
19 Aisha[phonetic] and Alima[phonetic], is that when they
20 come into adulthood they will be able to live in a world
21 that bears some resemblance to the world I've come over 74
22 years to know and fiercely love. Yet, my greatest fear
23 for them is that in the next 10 years or so, this same
24 world will be slipping away, change beyond recognition by the
25 ravages of climate change unchecked.

1 Engagement was a worthy course, an important
2 course to test and try. And you have tried. We know you
3 have tried. God knows you've tried. But engagement isn't
4 working and time is running short. Time is running short
5 for the members of CalPERS and for all the people of
6 California, for all our children, and for my children, for
7 my four granddaughters. So I'm here to say to the Board
8 that it's time to stop trying and start leading. It is
9 high time for CalPERS to exit Exxon.

10 Thank you.

11 CHAIR MILLER: Thank you.

12 Next, we'll have Diana Cassady, Glayol Sabba, and
13 Anushka Kalyan.

14 DIANA CASSADY: Good morning, members of the
15 Board and the staff. My name is Diana Cassady. I lead
16 Third Act Sacramento, which is a group of elders who are
17 deeply concerned about climate change. And I'm here to
18 urge you to exit Exxon. Exxon is a terrible company. We
19 know that we've experienced the hottest summer ever. We
20 thought that was true in 2023 and 2022, and yet, probably
21 next summer we'll break the record. And it's because of
22 Exxon and its continued expansion of oil and gas fields
23 that we're experiencing this terrible heat and wildfires.
24 Even in 2021, the International Energy Agency said there
25 should be no more new drilling. We had enough oil and we

1 really needed to transition.

2 Secondly, what company sues its shareholders?
3 That behavior is absolutely outrageous and it's shocking
4 that we would tolerate that.

5 And finally, I'm a retiree of the University of
6 California system and we divested our pension fund from
7 oil and gas in 2020 and I believe that the CalPERS Board
8 can do the same.

9 Thank you.

10 CHAIR MILLER: Thank you.

11 Next commenter.

12 DR. GLAYOL SABBA: Good morning. My name is Dr.
13 Glayol Sabba. I'm a family physician retired and
14 practiced 30 years in Sacramento. And I'm here to -- I
15 also belong to the Third Act Sacramento. We just had a
16 discussion at our book club last night and a friend said,
17 what is it going to take for people to realize we are in a
18 climate crisis?

19 And let me just name a few things to help you.
20 The -- it's called the AMOC current, the Atlantic
21 Meridional Overturning Current[SIC], which is the Gulf
22 stream. It is possible that it could collapse by 2025.
23 Stopping, basically could affect every person on this
24 planet if the GHG emissions continue in their current
25 path. This is from the journal Nature.

1 I can list a lot more, but I also want to list
2 the fact that there is the precedent that CalPERS, around
3 the time of divestment from South Africa, did so. And you
4 might think what could one organization -- what could be
5 the effect of it? Well, it's the ripple effect that this
6 powerful entity such as CalPERS could, by making that
7 decision at this point, realizing that all of our
8 children, all of species on this earth are at risk, that
9 you could make the difference, because you could be the --
10 like the domino effect, the first domino. And once you
11 set it off, the rest of the people will follow. So please
12 consider your children, if no one else, and their -- and
13 your grandchildren. Thank you.

14 CHAIR MILLER: Thank you.

15 Next commenter.

16 ANUSHKA KALYAN: Hi, everyone. My name is
17 Anushka Kalyan and I'm a 17-year old high school senior
18 from Sacramento. And because it's a Monday morning, I
19 should be in school right now, if you can't tell. And it
20 has gotten to the point where the climate crisis has
21 become an issue that is affecting us at such a deep level,
22 where we have to skip school in order to really make a
23 difference.

24 So I grew up having been -- having hiked in the
25 Northern California forests and things like that. And in

1 the most recent years with California wildfires, I've
2 really, really seen the difference that rampant climate
3 change can have an effect on today's youth. And that's
4 why I'm here today to really make sure that my future is
5 in the hands of all of you. And it's really important
6 that we take our lives into account when making future
7 decisions. So it is about the oil and gas industry, which
8 has clearly been shown to have a detrimental impact on our
9 economy and also the climate.

10 Make sure to take the youth into account, not
11 just because I'm here in this room, because -- but because
12 there are many other youth who aren't here who need to
13 make their voices heard as well.

14 Thank you.

15 CHAIR MILLER: Thank you.

16 And the next three -- and when I call, all three
17 of you can come down and take a seat. We'll -- we can
18 turn on the different microphones as you speak, so you
19 don't have to wait.

20 So Eileen Boughton, Sara Theiss, and Jonathan
21 Karpf.

22 EILEEN BOUGHTON: Do I hit the green button? Can
23 you hear me?

24 CHAIR MILLER: Yep, we can hear you.

25 EILEEN BOUGHTON: Good morning. Thank you. My

1 name is Eileen Boughton. I am an indigenous woman. I am
2 an officer of SEIU Local 1000 and I have a pension with
3 CalPERS.

4 I'm here to say I would like CalPERS to divest
5 from Exxon and to also divest from all fossil fuel. All
6 this Exxon and fossil fuel impacts the indigenous
7 communities all across Turtle Island, the damage it causes
8 to Mother Earth and to our families around there, also
9 causes great harm to bring about MMIW, which is the
10 Missing and Murdered Indigenous Women and People. The
11 work that is being done by these people when going into
12 our lands is harmful, and it needs to stop. So I would
13 like to ask Exxon to stop -- I mean, I would like to ask
14 CalPERS to stop their investment in Exxon and in fossil
15 fuel.

16 Thank you.

17 CHAIR MILLER: Thank you.

18 Thank you. Next commenter, please. You can --

19 SARA THEISS: Well, my name is Sara Theiss. I am
20 a satisfied CalPERS retiree and a member of Fossil Free
21 California. And some of you have been hearing me up here
22 for like since 2019. So I thought today instead of
23 hearing from me you could hear from the New York City
24 Comptroller, the Head of ESG, John Adler.

25 And as you might know, three of New York City

1 retirement systems completed a major divestment last year,
2 just under four billion in publicly traded fossil fuel
3 securities, both equities and fixed income. And now
4 starting last year, they've also included exclusion of
5 upstream oil and gas private markets.

6 So this is what Mr. Adler said, quote, "Major
7 fossil fuel exploration companies do not have a net zero
8 plan and so the stranded asset risk is very high. That's
9 why we divested from them. Asking them to stop is like
10 asking Starbucks to stop selling coffee. Oil is Exxon's
11 business. They do not want to stop."

12 Thank you.

13 CHAIR MILLER: Thank you.

14 Next commenter, please.

15 JONATHAN KARPF: Hello. My name is Jonathan
16 Karpf. I'm the Chair of the Retired Faculty Committee of
17 the statewide California Faculty Association. I've been a
18 member of CalPERS since 1990. Now, I'm a retiree.

19 As -- so when you tried engagement by voting
20 against the 12-member of Exxon, it was all for naught,
21 because it has been mentioned repeatedly, engagement is
22 never -- has and never will dissuade a corporation from
23 doing its core function. Exxon is clearly a bad actor.
24 We are living in a climate change world that is an
25 existential crisis for all human beings as well as

1 all other -- all other living things.

2 I respectfully ask you to divest from Exxon and
3 to shift the proceeds from that sale to either sustainable
4 energy production or some other non-oil producing,
5 non-fossil fuel stock. Thank you very much.

6 CHAIR MILLER: Thank you.

7 The next three commenters are Natisha Booker,
8 Danielle Roland, and Elrika Aritonang.

9 NATISHA BOOKER: Good morning. My name is
10 Natisha from UC Davis and I am representing AFSCME Local
11 3299. As a public sector union member, I reply -- excuse
12 me, rely on my retirement security after years of hard
13 work, but I'm worried about our investments in public
14 sector retirement programs, especially our State in
15 companies like Exxon. Exxon has a history of
16 environmental damage and harmful practice, poisoning a
17 risk to our retirement. They're still drilling, expanding
18 fossil fuels, and hiding -- excuse me, hindering
19 progress of renewal energies. It's not right for our
20 retirement funds to be tied to a company that jeopardized
21 our planet's health. We need CalPERS to divest from Exxon
22 and prioritize our future.

23 Thank you.

24 CHAIR MILLER: Thank you.

25 Next commenter.

1 ELRIKA ARITONANG: Good morning. I am Elrika and
2 I am a proud member of AFSCME Local 3299 and work at UC
3 Davis. As a public sector worker, I'm worried about
4 CalPERS investment, especially its engagement with Exxon.
5 Their impact on our community, the environment, and
6 retirement security is concerning. Climate change, like
7 wildfire and rising temperature, is linked to the oil and
8 gas project Exxon supports. Despite claim that engagement
9 will make a difference, Exxon is not changing. They are
10 still drilling and hindering renewable energy project,
11 putting our community and the planet at risk. Their
12 action jeopardize our public retirement security. We need
13 CalPERS to prioritize a future that safeguard our
14 environment and retirement security.

15 Thank you.

16 CHAIR MILLER: Thank you.

17 Next commenter, please.

18 DANIELLE ROLAND: Hi. My name is Danielle Roland
19 of Yuba City. I'm an active CalPERS member. I work at
20 Department of Water Resources, speaking for myself not
21 them, of course, and I'm a member of Professional
22 Engineers in California Government. CalPERS must divest
23 from Exxon. The burning of fossil fuels is the leading
24 course -- cause of global warming. Exxon may appear
25 profitable on paper, but you need to take into account the

1 following costs that CalPERS members have to pay because
2 of Exxon. One is rebuilding houses that have been
3 destroyed in wildfires and floods, heat-related illnesses
4 and deaths, illnesses from poor air quality, and the
5 emotional toll of paying for our retirement with our
6 children's future. Because of Exxon, they will have to
7 fight for food, water and air. Last comment is this is
8 the hottest year on record and it will be the coolest for
9 the rest of our lives.

10 Thank you.

11 CHAIR MILLER: Thank you.

12 The next three commenters, Patricia Mendoza,
13 Barbara Pinto, and Khrizia Velacruz.

14 PATRICIA MENDOZA: Hi. Good morning. My name is
15 Patricia Mendoza. I am a member of ACCE. In 2021,
16 blackstone acquired -- and I'm talking about Blackstone.
17 We all know who Blackstone is, the greedy monster of the
18 world. Blackstone acquired 5,800 rental units in San
19 Diego -- in the San Diego area. That's my home town.
20 Since then, Blackstone has raised the average rent on
21 these units by \$650 a month. That's a 38 percent
22 increase, almost double the average rent increase for all
23 apartments in San -- in the San Diego market. And now,
24 Blackstone has hand picked property management company has
25 implicated -- has been implicated in a national pricing

1 fixing scandal. I know everyone has heard about it.
2 Over -- and if you haven't, I'm telling you now. Over 30
3 lawsuits have been filed over this issue, including the
4 U.S. Justice Department.

5 To quote the San Diego Board of Supervisor Member
6 Terra Lawson-Remer, she said, "We know the Blackstones of
7 the world. The Wall Street investors of the world are
8 deliberately fixing prices and colluding to drive up
9 rents. It's illegal and it has to stop."

10 I'm also a statewide organizer with ACCE and I
11 see people falling into homelessness every day, and it's
12 usually our most vulnerable. And this is not right. It's
13 usually our seniors that have busted their butts all their
14 entire lives to live a retired life and they're the first
15 ones to go homeless. So please divest from CalPERS -- I
16 mean, divest from Blackstone real estate funds that may
17 produce reliable returns, but at what cost, homelessness?

18 We are asking CalPERS to hold Blackstone
19 accountable for driving up rents. Thank you.

20 CHAIR MILLER: Thank you.

21 Next commenter, please.

22 BARBARA PINTO: My name is Barbara Pinto. I'm a
23 resident of San Diego and a member of ACCE and I am
24 retired from the San Diego Unified School District. I'm
25 78 years old. I'm aware that my retirement funds,

1 CalPERS, are being invested by you into the Blackstone
2 enterprises. I'm here today in protest against these
3 investments and that I have -- I am a renter and very much
4 in opposition to the monopoly that Blackstone has on real
5 estate both national and internationally. They have used
6 over \$14 million in investment capital to lobby against
7 regulations to limit rent increases in California.

8 Their actions are destroying what are supposed to
9 be the golden years for public employees by making housing
10 unaffordable. The rents are outrageous and continue to
11 rise. And by the way, San Diego is the highest paying
12 city in the United States for rent. The rents are
13 outrageous. They continue to rise regardless of member
14 circumstances. The high rate rents destroy most people's
15 dreams of ever getting out of debt, being able to save or
16 becoming homeowners. This does nothing to uplift the hard
17 working people. Why don't you invest in affordable
18 housing, education, solar products, or products that will
19 better elevate our communities. I ask that before another
20 cent of CalPERS retirement funds are invested by
21 Blackstone, that you ask them why they have used our
22 pension funds to make political contributions to fight
23 tenant protections. This will be much appreciated. Thank
24 you so much for listening.

25 CHAIR MILLER: Thank you.

1 Next, commenter, please.

2 KHRIZIA VELACRUZ: Good morning, Board and
3 members. My name is Khrizia Velacruz. I'm a climate
4 finance organizer with Oil and Gas Action Network. I'm
5 here today to urge CalPERS to take a lead in the growing
6 national movement of divesting from fossil fuels. I'd
7 like to gently remind the room that Exxon knew about
8 climate change in the sixties, and instead of making a
9 better choice about it, they doubled down on creating the
10 concept of the carbon footprint and making a global
11 climate crisis that they caused our individual problem by
12 telling us to recycle and to compost. I'd like to add my
13 voice to this chorus and my colleagues that -- and point
14 out and paint a larger picture that CalPERS is not alone
15 in facing this decision to exit Exxon.

16 Across the country, other financial institutions,
17 like private equity, insurance, big banks, Wall Street are
18 being held accountable for their complicity in the climate
19 crisis and profiteering from its destabilization. For
20 example, the summer of heat campaign in New York has been
21 targeting Wall Street for its pouring of billions into new
22 fossil fuel projects where our comrades, predominantly
23 Black, Brown, and Indigenous folks breathe poisoned air
24 and drink polluted water.

25 For months, these leaders from Louisiana and

1 Texas have tried to schedule a meeting with Citibank
2 executives to discuss the harmful impacts of their
3 financing on communities. And in the last 100 days, the
4 Summer of Heat Campaign has taken 33 direct actions
5 targeting outside of Citibank HQ, mobilizing 5,000 people,
6 and resulting in 700 arrests of civil disobedience. This
7 is just one side of the fossil fuel resistance.

8 As a climate finance organizer, it's -- two
9 things are clear for me, as long as there are investments
10 in fossil fuels, people will remain relentless in holding
11 financial institutions accountable for their role in the
12 climate crisis. And second, the era of fossil fuels is on
13 its way out. CalPERS is well positioned to make a bold
14 and leader-led choice. Don't double down the way that
15 Exxon did. Divest from Exxon now and stand with us on the
16 right side of history.

17 Thank you.

18 CHAIR MILLER: Thank you. The next three
19 commenters will be Xochil Garcia, Enrique de Leon, and
20 Marks Swabey.

21 XOCHIL GARCIA(through interpreter): Good
22 morning. My name is Xochil Garcia and I work at the
23 Cardenas Market store in Colton, California which is owned
24 by Apollo management. I want to speak to you because you
25 have Labor Principles, including freedom of association,

1 and I think you will want to know how a company you invest
2 in is denying us that right.

3 On the morning of June 4th of this year, my
4 manager told me that there would be a training. When I
5 asked what that training was for, she said so things can
6 get better. I was rushed to finish cleaning the kitchen
7 before the meeting and my manager said, "Hurry up,
8 blondie. They're waiting for you."

9 Before the meeting started, we were told to turn
10 off our cell phones. The meeting was run by a woman from
11 HR named Dianna. About an hour and a half into the
12 meeting what I believed to be the true purpose of the
13 meeting was revealed. Dianna said, "I don't know if you
14 guys ever noticed, but the union is here." Then she gave
15 a presentation showing a staircase with the union at the
16 bottom and Cardenas at the top. She said that the union
17 spent a lot of time trying, but they have not been able to
18 unionize Cardenas.

19 She played a video that only showed people
20 talking negatively about the union. This went on for 45
21 minutes. The store manager, Manuela, and another manager
22 were in their office with the door open throughout the
23 whole meeting, so they could hear everything. I believe
24 the management wanted to intimidate us at this meeting.

25 We do not have freedom of association to join a

1 union at Cardenas, so I think that you should make sure
2 that Apollo enforces your Labor Principles. Then we can
3 improve our jobs and your investment.

4 Thank you.

5 CHAIR MILLER: Thank you for your comments.

6 Next commenter, please.

7 ENRIQUE DE LEON (through interpreter): My name is
8 Enrique de Leon. I work at Cardenas Market in Colton,
9 California, which is owned by Apollo. I have been there
10 for three years in the produce department.

11 In May, UFCW organizers approached me at the
12 store. They told me a little bit about what my co-workers
13 were doing in other stores to be able to improve our
14 working conditions and eventually have union
15 representation. The Director of the store, Manuela
16 Guzman, witnessed me talking to the union organizers.

17 After having several conversations with the
18 organizers about unionizing, I concluded that a union
19 would be beneficial for me and my co-workers. So I
20 offered to coordinate a meeting, so that the union
21 organizers could discuss the union process with some of my
22 co-workers. I coordinated the meeting and it had -- and
23 had it at WaBa Grill, which is located next to the Cardenas
24 store. About seven or eight colleagues that invited
25 attended.

1 While we were talking about organizing and having
2 union representation, the director of the store arrived at
3 the meeting. One of the organizers informed her that we
4 were at a meeting where we were talking about the union
5 and asked her to leave. I noticed that she came just to
6 take note of who was attending the meeting. Days later,
7 she began to retaliate against me for having coordinated
8 that meeting.

9 After the meeting -- after that, the company
10 conducted a meeting where they told workers that having a
11 union had no benefit. And then shortly after the
12 company's anti-union meeting, they called me to the office
13 where they notified me that they were ending my
14 employment. I feel that it was very clear that the
15 decision to terminate me, since I was very interested in
16 having union representation.

17 Cardenas is not living up to your Labor
18 Principles about freedom of association to form a union.
19 I hope you require that Apollo management to live up to
20 your Labor Principles at Cardenas, so that -- so we can
21 form a union and work at our best for you as investors and
22 ourselves.

23 Thank you.

24 CHAIR MILLER: Thank you very much.

25 Next commenter is Frank Ruiz.

1 Oh, Mark Swabey. Yeah. Then Mr. Ruiz can come
2 down after Mr. Swabey.

3 MARK SWABEY: Thank you for allowing me to speak
4 today. I'm speaking on be -- on the -- I'm commenting on
5 the Private Equity Program.

6 We're looking at a possibility for CalPERS to
7 have over \$1 trillion in assets under management very
8 soon. CalPERS can do that by becoming a major shareholder
9 in private equity companies that are listed public
10 exchanges instead of doing public -- general
11 partner-limited partner partnership contracts. They can
12 also influence the Board's of those companies to make the
13 changes that people are asking for, especially in private
14 equity, because as a share -- as a major shareholder, you
15 have influence. So, we want money, but we want it in the
16 right way.

17 Thank you.

18 CHAIR MILLER: Thank you.

19 Next commenter, please.

20 FRANK RUIZ: Thank you for allowing me, Frank
21 Ruiz, a CalPERS retiree, an opportunity to address the
22 CalPERS Board regarding the presentation today.

23 In July -- in my July presentation, I spoke about
24 CalPERS chasing the white rabbit from Alice in Wonderland.
25 So as CalPERS enters Wonderland -- enters Wonderland, the

1 banner reads, Welcome Wonderful -- Welcome to the
2 Wonderful Grand World of Wonderland Investing.

3 The white rabbit leads CalPERS to the giant money
4 tree atop the knoll. The money tree sparkles with bright
5 green notes, money bills of hundred million and billion
6 dollars. With every step CalPERS takes towards the money
7 tree, CalPERS can see more, and more, and more Cheshire
8 cats, sitting on the tree limbs. Finally at the base of
9 the tree, CalPERS can count at least 363 Cheshire cats
10 sitting on the tree limbs looking down at CalPERS. Just
11 as CalPERS stands under the tree and reaches for the
12 inviting bills, the green bills turn dark brown and black.
13 A puff of wind blows the blackened leaves that dislodge
14 from the tree and covers CalPERS.

15 CalPERS now buried under tons of leaves sees the
16 Cheshires disappearing and only living -- leaving their
17 big grins behind. The grins wistfully suggest a thank you
18 to CalPERS for its donations to their companies. Only
19 then does CalPERS realize that the Private Equity Program
20 promised outsized returns is an illusion, an illusion.

21 We want money. We want money. We want money.
22 We're not getting it from the Private Equity Program.
23 Wake up, CalPERS Board. Please realize what you're doing.
24 Mark said a trillion dollars. We can become a trillion
25 dollar company. Please look at that and think outside the

1 box. Half a billion dollars, we should be at \$750 billion
2 right now. And we can do it by doing what Mark says
3 invest in private equity, but in the stock market, because
4 they are on the stock market. And we don't have to deal
5 with being a limited partner, where we don't know where
6 our money is going, except to pay maybe for the dividends
7 of those companies or the bonuses of those CEOs.

8 Please consider that and then we can get to
9 divestment -- excuse me, to inclusion, which is what some
10 of the members spoke very, very strongly about in the last
11 July meeting.

12 CHAIR MILLER: Thank you.

13 FRANK RUIZ: They could not understand why we
14 couldn't get there. Well, we can.

15 CHAIR MILLER: Yeah.

16 FRANK RUIZ: But we have to get on the boards by
17 buying their stock and then we have --

18 CHAIR MILLER: Thank you for your comments.

19 FRANK RUIZ: -- some say in it. Thank you.

20 CHAIR MILLER: Your time has run. Thank you.

21 Okay. I think that's all the folks who have
22 asked to speak who are in the room, if I'm not mistaken.
23 And so we'll now take our phone callers. And so on to our
24 callers on the phone.

25 STAFF SERVICES MANAGER I FORRER: Yes, Chairman

1 Miller. We have Ally Lindstrom from Sierra Club. Go
2 ahead, Ms. Lindstrom

3 ALLY LINDSTROM: Thank you for your time. My
4 name is Ally Lindstrom and I am senior strategist on
5 Sierra Club's Fossil Free Finance team and I am calling to
6 comment on Item 6D.

7 And I'm calling today to request greater
8 transparency for the 100 billion invested in climate
9 solutions. CalPERS has presented a compelling and clear
10 case for tackling the threat and opportunities of climate
11 change covered in previous Board meetings and on the
12 website. This alone is critical for developing effective
13 strategies and bringing other investors along. However,
14 the (inaudible) finance market faces significant
15 challenges with greenwashing, backsliding, poor modeling,
16 and a significant ambition gap when it comes to corporate
17 targets.

18 This, of course, is not news to anyone on the
19 Board or on the staff. But in the spirit of
20 accountability and the high standards that funds aspire
21 to, I believe that the Board, public, and peer
22 institutions require more insight into the methods of the
23 solutions fund and how it will overcome these challenges.
24 Much (inaudible) that the high -- that investments are
25 included in the 47 billion or so already invested,

1 criteria or standards are in place and are those criteria
2 science based?

3 There are many questions worth grappling with and
4 (inaudible) stands to improve not only CalPERS performance
5 but to break ground for other investors. This fund will
6 succeed in the face of systemic risk posed by climate
7 change when others follow its lead. I applaud CalPERS for
8 being at the forefront of new strategies to serve
9 beneficiaries and to protect the fund from climate risk.
10 And I look forward to hearing more information.

11 Thank you.

12 CHAIR MILLER: Thank you.

13 Next commenter on the phone.

14 STAFF SERVICES MANAGER I FORRER: Next, we have
15 Jason Disterhoft. Go ahead, Mr. Disterhoft.

16 JASON OPEÑA DISTERHOFT: Hi. Thanks, everyone,
17 for your time. My name is Jason Opeña Disterhoft with
18 Majority Action, an advocacy group focusing on risks to
19 shareholder value, especially climate change and racial
20 inequity and proxy voting tools to mitigate those risks.
21 We appreciate everyone who raised their voices today on
22 Exxon. I wanted to offer a comment on related issue, that
23 is how the biggest assets managers voted on Exxon last
24 May.

25 CalPERS trustees and staff showed real leadership

1 this year defending against Exxon's assault on corporate
2 governance institutions that are vital to securing
3 shareholder value. CalPERS's exempt solicitation and
4 strong presence in the media were vital and we also
5 appreciated trustees in an individual capacity joining a
6 letter to the largest asset managers calling on them to
7 hold Exxon's board leadership accountable.

8 CalPERS's work meant that the biggest asset
9 managers faced a which-side-are-you-on moment on Exxon.
10 This month, we'll see reports and analyses of how the
11 biggest asset managers voted. But we already know from
12 the vote numbers last May that most of the biggest asset
13 managers took Exxon's side and voted for the full Board
14 effectively endorsing Exxon's lawsuit. The Exxon vote was
15 a clear example of how the biggest asset managers are
16 undermining CalPERS beneficiaries' retirement security.

17 We appreciate that CalPERS Governance and
18 Sustainability Principles, which guide the Fund's proxy
19 voting, recognize that CalPERS quote, "Long term
20 investment horizon is both an advantage and a
21 responsibility and that responsibility requires that
22 CalPERS advocate for policies that support the long term
23 with investment managers," unquote.

24 As we learn in the coming weeks how particular
25 asset manager voted, we encourage CalPERS to take this

1 opportunity to take a hard look at whether its managers
2 stood on their side or on Exxon's and to strengthen its
3 policies and practices for ensuring that its managers are
4 aligned with CalPERS beneficiaries' interests.

5 CHAIR MILLER: Thank you.

6 JASON OPEÑA DISTERHOFT: Thank you again for your
7 leadership this year. And we look forward to CalPERS
8 continuing to lead on this issues going forward.

9 CHAIR MILLER: Thank you.

10 Next caller on the phone. We have one or two
11 more.

12 STAFF SERVICES MANAGER I FORRER: Next, we have
13 Stephen Goldsmith. Go ahead, Mr. Goldsmith.

14 CHAIR MILLER: Mr. Goldman, are you there?
15 Go ahead.

16 STEPHEN GOLDSMITH: Yes. Steve Goldsmith from
17 the Torrance Refinery Action Alliance and a CalPERS
18 member. For more information about TRAA.website.

19 I'm speaking today as an individual resident
20 that -- at Exxon refinery right in our community. So this
21 is about their behavior up close. I was even on the Exxon
22 Community Advisory Board, so I've seen what they have to
23 say.

24 After a 1995 consent decree, Exxon continues to
25 use large amounts of exceptionally deadly chemical called

1 hydrofluoric acid, HF, with an ineffectual modifier,
2 deceiving environmental justice burdened communities. In
3 1999, Exxon had a significant HF near miss. And in 2015,
4 after an Exxon delayed proper maintenance resulted in a
5 massive explosion, another near miss endangered over
6 800,000 people. This is a very deadly chemical.

7 U.S. Chemical Safety Board and AQMD agreed and
8 showed how Exxon disregarded community safety.
9 Commercially proven, vastly safer alternatives exist, but
10 Exxon rebuilt the refinery with HF, dumped it off to a
11 relatively small company to deal with the enormous
12 liability risk. Exxon continues to operate two other HF
13 refineries in other states without the modifier.

14 Is Exxon a good investment for CalPERS members?
15 Their long track record in Southern California says no.

16 To learn more about this danger of hydrofluoric
17 acid visit a TRAA.website.

18 CHAIR MILLER: Thank you for your comments. Do
19 we have any other phone callers?

20 STAFF SERVICES MANAGER I FORRER: No more
21 callers.

22 CHAIR MILLER: Okay. Thank you. That concludes
23 the public comments and so we'll go into our action
24 consent agenda item 5A. Mr. Moulds. Dr. Moulds.

25 CHIEF INVESTMENT OFFICER GILMORE: Thank you.

1 I'll just invite Don, Christine and Fritzie to join.

2 CHAIR MILLER: Okay. Great.

3 CHIEF INVESTMENT OFFICER GILMORE: I would say
4 that this has been an impressive collaborative effort
5 between a Health team under Don, the Actuary team under
6 Fritzie, and Christine who leads our Affiliate Program.
7 And I'll just pass through to the team.

8 CHAIR MILLER: Oh. Hang on one second. I think
9 we have a Board member who wants to speak. Here we go.
10 Director Middleton.

11 COMMITTEE MEMBER MIDDLETON: All right. Thank
12 you, Mr. Chairman. My comments or questions go back to
13 the speaker that we had on the phone from the Armenian Bar
14 Association, who raised the question as to whether or not
15 our investments in Azerbaijan are violating the Office of
16 Asset Controls. And I believe staff is going to have an
17 answer to that. If we don't have it now, I think we need
18 to research that question and make certain that we are
19 being consistent.

20 Thank you.

21 CHIEF EXECUTIVE OFFICER FROST: Thank you, Ms.
22 Middleton. We are fully in compliance with OFAC, the
23 Office of Foreign Asset Control. If they were to make a
24 determination that an exit from Azerbaijan was necessary,
25 then CalPERS would follow accordingly.

1 COMMITTEE MEMBER MIDDLETON: Thank you.

2 CHAIR MILLER: Okay. Thank you.

3 All right. Back to you.

4 (Thereupon a slide presentation).

5 INVESTMENT DIRECTOR REESE: Great. Good morning,
6 Mr. Chair and members of the Committee. Christine Reese
7 CalPERS team member. I'm joined today by Don Moulds,
8 Chief Health Director, and Fritzie Archuleta, Deputy Chief
9 Actuary to present the asset liability management
10 mid-cycle review and recommendations for the Long-Term
11 Care Fund.

12 [SLIDE CHANGE]

13 INVESTMENT DIRECTOR REESE: Typically, a
14 mid-cycle review would be focused on the asset side of the
15 equation, evaluating updated capital market assumptions
16 and potential changes to the portfolio.

17 For the Long-Term Care Fund, this review is more
18 comprehensive and was expanded to bring together and
19 evaluate the assets, liabilities, and the proposed rate
20 increases that would be presented tomorrow in the Pension
21 and Health Benefits Committee meeting. In our
22 presentation today, we will cover program background,
23 actuarial considerations, and the strategic asset
24 allocation analysis and recommendation.

25 I would like to take a moment to acknowledge the

1 many CalPERS team members in the Health Program team, the
2 Actuarial Office, the Financial Office, the Investment
3 Office, as well as the work of our Investment Manager for
4 the collaborative partnership and contributions to this
5 body of work. Now, I'll turn it over to Don Moulds to
6 cover the program information.

7 CHIEF HEALTH DIRECTOR MOULDS: Thanks, Christine.
8 Don Moulds, Chief Health Director. As Christine
9 mentioned, since this agenda item involves recommendations
10 on the Long-Term Care Fund investment strategy, we thought
11 it would be important to provide updates on the Long-Term
12 Care Program for context, in particular with respect to
13 its funded status and future risk.

14 Fritzie is going to walk you through those
15 details, but first I'm going to do a little bit of high
16 level framing. After Fritzie and I are done, we'll turn
17 things back over to Christine who will be sharing analysis
18 of the various options with respect to asset allocation.

19 Just as a reminder, today, this Committee is
20 going to be asked to adopt a recommended asset allocation.
21 Tomorrow, the Pension Benefits and Health Committee will
22 be taking up the question of long-term care rate increases
23 since that falls within their jurisdiction.

24 Before I dive in, are there any questions about
25 that distinct but related agenda items that the two

1 committees are going to be taking action on?

2 All right. I'll dive in.

3 The CalPERS Long-Term Care Program is in its 30th
4 year. It has approximately 80,000 policyholders, and has
5 paid long-term care benefits for about 41,000
6 policyholders since the Program has been in existence. In
7 2020, the Board suspended open enrollment in the Program
8 due to plan premium volatility and uncertainty in the
9 long-term care market.

10 Back in June, I alerted the Pension, Benefits,
11 and Health Committee that we would be returning to them to
12 request approval for two long-term care rate increases, a
13 10 percent increase in early 2025 and a second 10 percent
14 rate increase in 2026. That recommendation has not
15 changed. I want to assure the Board and those listening
16 that we do not take these recommended rate increases
17 lightly. While they are significant -- they're
18 significantly lower than the last two series of rate
19 increases that we've needed to adopt, we recognize that
20 they will create hardship for some of our Long-Term Care
21 Program enrollees. I want to emphasize that our
22 recommendation is made with one purpose in mind, which is
23 to ensure that there are sufficient funds to meet the
24 needs of all of our policyholders now and into the future.

25 I should also note that neither the proposed rate

1 increase nor our proposed rates are out of synch with what
2 we are seeing in the rest of the long-term care industry.
3 The entire industry has been facing the same challenges
4 that -- (clears throat) -- excuse me -- that our Program
5 is currently facing. In many cases, it has seen premium
6 increases that are significantly higher than the ones we
7 will be proposing tomorrow.

8 Go ahead and turn to slide three, if you would.

9 [SLIDE CHANGE]

10 CHIEF HEALTH DIRECTOR MOULDS: The recommendation
11 we're talk -- taking to the Pensions and Health Committee
12 is based on extensive work that is done by our actuarial
13 team with input and validation from external actuaries and
14 other long-term care experts. In brief, there are two
15 considerations that are contributing to the need to raise
16 rates.

17 The first is a material change to our
18 projections -- to the -- our projections of our enrollees'
19 future long-term care needs. Following industry
20 standards, CalPERS annually reviews and makes improvements
21 to the actuarial assumptions that are used to calculate
22 projections about future long-term care obligations. They
23 then apply these new assumptions to what we know about our
24 current program enrollees. Since the last rate increase,
25 both morbidity improvement rates, or how quickly morbidity

1 is improving, and claim termination rates, how long claims
2 will last, required an adjustment. These adjustments add
3 to the proposed cost of the Program and thereby place
4 upward pressure on our rates.

5 The other factor that is contributing to the need
6 to raise rates is worse than expected investment returns
7 over the period of time between our last rate increases in
8 April -- in the April valuation report. Following a
9 period of historic increases in interest rates, return on
10 our investments of the Long-Term Care Fund, which are
11 heavily exposed to the U.S. bond market significantly
12 underperformed. For the 2021-22 year, investments in the
13 Long-Term Care Fund realized a nearly 10 percent loss and
14 for the 2022-23 year, they realized a loss of six-tenths
15 of one percent. As a reminder, the assumed rate of return
16 on the portfolio is 4.75 percent.

17 I should note at this point that the investment
18 projections you are going to be talking with -- about with
19 Christine are very encouraging. As she will be
20 discussing, you have the opportunity to significantly
21 derisk the long-term care portfolio with projected returns
22 that will exceed the current discount rate. The challenge
23 is that we are entering a period in the lifecycle of the
24 Long-Term Care Program where a high percentage of our
25 policyholders are starting to transition from premium

1 payors to claimants.

2 As a reminder, our policyholders stop paying
3 premiums when they become claimants. The average age in
4 the Program now is about 78, so increasingly close to the
5 average age where they start to need long-term care
6 insurance, which is about 84 years of age. This means
7 that the number of policyholders who pay premiums is and
8 will be rapidly shrinking by an estimated about 3,800
9 policies per year, along with the reserves in the Program
10 that are used to pay for long-term care.

11 So in the future, if we need to adjust rates to
12 account for changes in actuarial assumptions, or because
13 our investments do not perform as expected, rate increases
14 will need to be much higher to replenish the fund to the
15 same degree as the more modest rate increases we are
16 considering now. Potentially, we could find ourselves in
17 a situation where those rates could be unaffordable for
18 most policyholders.

19 The parting thought here is that -- before I turn
20 it over to Fritzie, is that we believe there is a need to
21 be conservative here both in the choices you make today
22 about risk and return and in the discussion about rate
23 increases that is facing the Pension and Health Committee
24 tomorrow. You'll get a much clearer picture of that
25 reasoning when you see Fritzie's analysis.

1 It's imperative that we have the reserves
2 available to meet the long-term care needs of all of our
3 enrollees, but also that we avoid scenarios where we do
4 so -- in order to do so, we need unaffordable rate
5 increases.

6 So with that, I'll go ahead and turn it over to
7 Fritzie.

8 DEPUTY CHIEF ACTUARY ARCHULETA: Sorry. Good
9 morning. Fritzie Archuleta, CalPERS Actuarial team.

10 Okay. So next slide, please.

11 [SLIDE CHANGE]

12 DEPUTY CHIEF ACTUARY ARCHULETA: Next slide.

13 [SLIDE CHANGE]

14 DEPUTY CHIEF ACTUARY ARCHULETA: Okay. So before
15 we discuss the investment options before you today, I have
16 some actuarial information for you to consider. I will go
17 over the current state of the Program, the probabilities
18 of the need for future premium increases, the estimated
19 future margins, and other funding considerations.

20 Next slide.

21 [SLIDE CHANGE]

22 DEPUTY CHIEF ACTUARY ARCHULETA: Okay. So as of
23 2020 -- 6-30-2024, the estimated margin is negative 27
24 percent. Now, as a reminder, the margin is an indicator
25 of where the premiums need to go in order to get the

1 Program back to a hundred percent funded. And so in the
2 case of a negative 27 percent margin, that would mean that
3 we would need a 27 percent increase to premiums to get us
4 back to a hundred percent funded. The estimated funded
5 ratio is 88 percent and that is simply the assets in the
6 Program divided by the cost of the Program. And this is
7 all based on a 4.75 percent discount rate.

8 Next slide.

9 [SLIDE CHANGE]

10 DEPUTY CHIEF ACTUARY ARCHULETA: Okay. So as
11 part of our analysis, we looked at 5,000 simulations to
12 the current portfolio and we asked ourselves a couple of
13 questions. The first question we asked was what is the
14 Program going to look like with and without the rate
15 increase. So without the two 10 percent rate increases
16 that are being proposed tomorrow, the probability that we
17 will need a rate increase within the next five years is 63
18 percent. With the two 10 percent rate increases, that
19 probability drops to 44 percent. So not surprisingly, the
20 likelihood of needing a premium increase is brought down
21 roughly by 20 percent due to the 20 percent increases.
22 But perhaps more compelling information is on the next
23 slide.

24 [SLIDE CHANGE]

25 DEPUTY CHIEF ACTUARY ARCHULETA: Okay. So we

1 looked -- the second question we asked is what would the
2 level of rate increase need to be at five years with and
3 without that rate increase? So in the first scenario,
4 with -- without the two rate increases, we estimate that a
5 48 percent premium increase would be needed after five
6 years. And with the two rate increases, it would only be
7 a negative 10 percent increase needed. And at negative 10
8 percent, we wouldn't even be sure if we needed a premium
9 increase at that point. Usually, what we look at is like
10 a negative 20 for a few years.

11 Okay. So these two slides together, you know,
12 illustrated the fact that the Program is probably better
13 off acting sooner than later.

14 Next slide, please.

15 [SLIDE CHANGE]

16 DEPUTY CHIEF ACTUARY ARCHULETA: Okay. So I
17 realized that it was just a few years ago that the Program
18 underwent a 52 percent and a 25 percent premium increase.
19 Since that increase, the Program has experienced lower
20 than expected investment income. And new information,
21 such as differences in morbidity improvement and
22 adjustments to claim termination rates suggest that future
23 Program costs will be higher than expected.

24 As you decide today on a portfolio, I would like
25 to point out a few considerations for the future. Like

1 Don mentioned, the number of policyholders in the Program
2 is decreasing each year. As the number of policyholders
3 decreases, the ability to address the shortfall in the
4 Program with increased premiums also decreases.

5 Couple this with the advanced average age of the
6 cohort and the Program can ill afford large volatility in
7 the portfolio. A conservative approach to all future
8 assumptions, especially the investment assumption, is the
9 best way to protect against unmanageable rate increases
10 for the future.

11 So this concludes the actuarial section of the
12 presentation. I will now hand it over to Christine to
13 discuss the investment options before you today.

14 CHAIR MILLER: I think I have a question from
15 Director Pacheco before we...

16 COMMITTEE MEMBER PACHECO: Yes. Thank you. Can
17 hear me with this new -- the new system here.

18 First of all, thank you. Thank you, Fritzie.
19 Thank you, Don, for your question. So my first question
20 is regarding back to Don, I think, and it's kind of
21 related to both you is how has the makeup the participant
22 pool changed over time and how has that affected the
23 projected liability at this time, if you guys can
24 elaborate a little on that.

25 CHIEF HEALTH DIRECTOR MOULDS: Yeah. So the pool

1 of policyholders gets older. Every year on average, it --
2 close to a year older. And as that happens, they get
3 closer. You have more and more people who are going into
4 claim. So the way that long-term care -- our Program
5 works is that you pay premiums until you start needing
6 benefits. When you qualify for claim, you stop paying
7 benefits.

8 So as I noted, the average age of -- for someone
9 making that transition from being a claimant -- I'm sorry
10 from being a policy -- a premium payer to being a claimant
11 is 84, so six years older than the average age in the
12 Program. So as Fritzie and I noted, there are about 3,800
13 people who transition to claim every year. That's a
14 little under five percent of the Program, if we have
15 80,000 policyholders. And that number will increase as we
16 go forward. So that's -- that means that we have fewer
17 dollars going in and we have a higher percentage of the
18 reserve going out.

19 COMMITTEE MEMBER PACHECO: And just as a
20 follow-up on that question - thank you, Don, for that
21 question -- currently, we are -- our enrollment is closed
22 then. We've -- there are no new people that are coming
23 in.

24 CHIEF HEALTH DIRECTOR MOULDS: That's correct.

25 COMMITTEE MEMBER PACHECO: Okay. So and --

1 CHIEF HEALTH DIRECTOR MOULDS: The Board -- the
2 Board took that action in 2020.

3 COMMITTEE MEMBER PACHECO: In 2020. Very good
4 then. That's all my questions. Thank you.

5 CHAIR MILLER: Okay. Next, I have a question
6 from Director -- oh, no, from Frank Ruffino for Fiona Ma.

7 ACTING COMMITTEE MEMBER RUFFINO: Thank you, Mr.
8 Chair. I have a quick clarification question regarding
9 the actuarial considerations. Are there any risks that
10 updated actuarial assumptions might not fully account for
11 future liabilities or changes in demographic trends?

12 DEPUTY CHIEF ACTUARY ARCHULETA: Yeah. Thank
13 you. Luckily, we actually do an actuarial study every
14 year to make sure that we incorporate experience as it
15 happens. And so the actuarial assumptions that we have in
16 place now are up to date.

17 ACTING COMMITTEE MEMBER RUFFINO: Okay. Great.
18 Thank you.

19 CHAIR MILLER: Okay.

20 CHIEF HEALTH DIRECTOR MOULDS: The other partial
21 answer to your question, of course, is that actuarial
22 assumptions are always assumptions, so that's always a
23 possibility, but we routinely, as Fritzie noted, monitor
24 those assumptions based on what we know about the
25 population and then comparing it to what we know about our

1 own population. So these are observations in the world
2 compared to the particular demographics of our population.
3 So always a possibility, but we are doing all the things
4 we need to be doing to mitigate any inaccuracies in our
5 assumptions.

6 CHAIR MILLER: Okay. I see no further questions,
7 so continue on.

8 INVESTMENT DIRECTOR REESE: Thank you.
9 If we could move to slide 11, please.

10 [SLIDE CHANGE]

11 INVESTMENT DIRECTOR REESE: So turning to the
12 strategic asset allocation with consideration of the
13 Program and actuarial information presented by Don and
14 Fritzie, this analysis does incorporate the proposed rate
15 changes and evaluates both assets and liabilities. So the
16 recommendation that we'll be making for the policy
17 portfolio is to make allocation changes that reduce risk
18 and return from the current portfolio, which is a similar
19 approach to the recommendations presented in June for risk
20 reduction for the Legislators' and the Judges' II funds.

21 So an important and foundational element of this
22 analysis, which was developed in collaboration with our
23 external manager, they provide both ALM and investment
24 management services, is that the objectives,
25 methodologies, and processes utilized by the manager are

1 similar to what we use internally for the Public
2 Employees' Retirement Fund and the Affiliate Funds.

3 Next slide, please.

4 [SLIDE CHANGE]

5 INVESTMENT DIRECTOR REESE: So when assessing a
6 strategic asset allocation, it's important to understand
7 the plan attributes and align the investment objective
8 accordingly. Based on the factors that Don and Fritzie
9 presented, such as the discount rate of four and
10 three-quarters, the average age of participants around 78
11 claims exceeding premiums and the increasing reliance on
12 investment returns over time, the LTC Plan attributes
13 align with a conservative investment strategy. We are
14 looking for an objective that provides a return that
15 supports the discount rate, whiling managing risk to
16 protect against large losses, which can be difficult to
17 recover from.

18 If we move to the slide 13 --

19 [SLIDE CHANGE]

20 INVESTMENT DIRECTOR REESE: -- with those
21 objectives in mind, our portfolio construction and
22 evaluation process, as I mentioned, incorporated both
23 assets and liabilities. And this graphic depicts the
24 primary steps taken to arrive at the policy portfolio
25 recommendation. And I'll walk through these components on

1 the following pages

2 So if we move to slide 14 --

3 [SLIDE CHANGE]

4 INVESTMENT DIRECTOR REESE: -- this is the
5 Capital market projected returns. Capital markets are a
6 primary input to the process and are comprised of the
7 projected returns, projected risks, and correlation. So
8 these are the returns, the risk, and correlation
9 information is in that appendix.

10 So looking at this graphic, the blue dot is the
11 current projected return for each asset class, the orange
12 dot is the projected return from the prior ALM, and the
13 clear dot is a comparative value from our internal CMA
14 survey, of which our investment manager is a participant.
15 So as we have seen in other mid-cycle reviews, since the
16 prior ALM, the projected returns for fixed income asset
17 classes have risen, equities are in similar ranges, and
18 commodities and REITs have not substantially changed.

19 This results is consistent with the rise in
20 interest rates during the last few years. And while
21 returns have risen, risk -- projected risk has not. And
22 so this creates an opportunity to reduce risk in the
23 portfolio.

24 If we move to slide 15 --

25 [SLIDE CHANGE]

1 INVESTMENT DIRECTOR REESE: -- another important
2 input into the portfolio optimization is a set of asset
3 class constraints. These assist with diversification and
4 they provide balance to the mathematical optimization
5 models that may allocate large segments of a portfolio to
6 a single asset class. For this review for the long-term
7 care fund, the global equity and fixed income constraints
8 were lifted, as they weren't -- they were not triggered.
9 And the commodities minimum of three percent was replaced
10 with an overall eight percent of combined inflation assets
11 made up of commodities, TIPS and REITs.

12 If we move into slide 16 --

13 [SLIDE CHANGE]

14 INVESTMENT DIRECTOR REESE: -- when we use the
15 CMAs and constraints, we created eight optimized
16 portfolios. And these are portfolios that produce the
17 highest return for a given amount of risk. And these
18 portfolios are shown on the line on the graph on the
19 right. And I'll take a few minutes to through this
20 graphic.

21 So starting with the current portfolio, this is
22 shown as the triangle in the upper right. It has
23 projected risk of about nine and a half percent and a
24 projected return of six and a quarter, so significantly
25 higher than the discount rate. As a point of reference,

1 in the prior ALM, the current portfolio shown as the
2 triangle in the lower right has the same level of risk,
3 but a projected return of five and a quarter, so a full
4 percentage point lower.

5 The optimized portfolio is using the updated
6 CMAs, as I mentioned, are shown along the orange line and
7 four, indicated by that boxes around the returns, have
8 been selected as candidate portfolios. So the reason
9 these have been selected, Candidate A has the same return
10 as the prior ALM target of five and a quarter. Candidates
11 B and C were selected as a high -- as slightly higher
12 risk-return options to Candidate A. And then Candidate D
13 was selected as it has the same projected return as the
14 current portfolio. So we wanted to kind of have a wide
15 spectrum of options represented by the candidate
16 portfolios.

17 So if we move to the next slide --

18 [SLIDE CHANGE]

19 INVESTMENT DIRECTOR REESE: -- I'm going to
20 review the recommendation first and then discuss risk in
21 more detail on the following slides.

22 So to develop the recommendation, we really focus
23 on balancing risk and return trade-offs to provide a
24 portfolio that aligns with our investment objective. So
25 for the Long-Term Care Fund, our recommendation is

1 Candidate B, with the following rationale. It is
2 supportive of the discount rate. It provides a slightly
3 higher return compared to Candidate A. The risk is low
4 and the equity allocation is reduced compared to the
5 current portfolio as well as compared to Candidate C and
6 D.

7 So if we look at the allocations on the right
8 side of the page, it's important to note that prior to the
9 last ALM, the fixed income allocation was 66 percent and
10 the allo -- and the equity allocation was 15 percent. At
11 the time when interest rates were so low for so long, in
12 order to achieve the five and a quarter projected return,
13 it was necessary to decrease the fixed income allocation
14 to 60 percent and double the equity allocation to 30. The
15 risk also increased to nine and a half percent at that
16 point in time. So now, with fixed income in an improved
17 position, we have a good opportunity to reduce risk across
18 the portfolio as well as to reduce the risk -- the equity
19 allocation.

20 So moving to slide 18 --

21 [SLIDE CHANGE]

22 INVESTMENT DIRECTOR REESE: -- and looking more
23 closely at risk, we conducted three stress tests on each
24 of the portfolios. So this is testing how portfolio
25 returns would perform through actual historical periods of

1 stress. In all cases, the current portfolio has the
2 greatest negative return or loss. For the candidate
3 portfolios, the loss increases from the lowest returning
4 portfolio, Candidate A, to the highest returning
5 portfolio, Candidate D, and the loss increases in
6 magnitude.

7 For example, if we look at the far right set of
8 bars focusing on Candidates A, B, and C, each of these
9 portfolios are separated by 25 basis points in return.
10 For Candidate A, during this period of stress, the loss
11 would be expected to be 20 percent. Moving up to
12 Candidate B, you got another 25 basis points of return.
13 The loss increases by two percent to 22.2.

14 But for Candidate C, for only another 25 basis
15 points, the increase in loss doubles from two percent to
16 four percent. So you can see this kind of increasing
17 magnitude in risk.

18 Another element of loss that is important to
19 consider is that to recover, the portfolio must earn a
20 higher return than what it lost. So, for example, using
21 this same stress test, if a portfolio starts off say with
22 \$100 million and loses the 20 percent as Candidate A
23 shows, that portfolio is now valued at 80 million. In
24 order to get back to 100 million, it must earn 25 percent.
25 So for Candidate C, if the portfolio loses 26.3 percent,

1 in order to recover, that portfolio must actually earn 36
2 percent. So that's another important consideration with
3 risk, when the portfolio experiences time of loss.

4 So this analysis shows that our recommended
5 portfolio Candidate B offers some return upside compared
6 to Candidate A, while not adding the same magnitude of
7 risk as moving up to Portfolio C or D.

8 On the next slide --

9 [SLIDE CHANGE]

10 INVESTMENT DIRECTOR REESE: -- we also conducted
11 a statistical analysis on the probability of depletion and
12 the present value of remaining liabilities. So this
13 assumes that for each candidate portfolio, the projected
14 return is achieved over a 30-year period of time. Five
15 thousand different portfolio return paths are generated
16 for each candidate and then used to evaluate the
17 portfolio, the assets, and the liabilities over that
18 30-year period of time. So this analysis does incorporate
19 the proposed rate increases, but it does not contemplate
20 any future changes to Program, actuarial, or investment
21 assumptions.

22 So the results show that although the higher risk
23 return candidates have a lower probability of depletion,
24 it occurs faster and leaves more liabilities left to pay.
25 So this is a function of those higher risk portfolios

1 earning higher returns, but also suffering larger losses,
2 which we just talked about can be difficult to overcome
3 and take time. And in this particular portfolio, we don't
4 have a lot of time to make up those losses. So we want to
5 protect against those large losses. We have a cash flow
6 negative fund. We have the aging population and then an
7 increasing reliance on investment returns.

8 So when we look at Candidate B compared to
9 Candidate A, it has a two percent lower chance of
10 depletion and the average present value of remaining
11 liabilities is \$25 million dollars. For Candidate C, the
12 probability decreases by only one percent and the
13 liabilities jump up by about 40. And Candidate D, the
14 probability drops by two percent and the lia -- remaining
15 liabilities increase by 90. And so that's a function of
16 it depleting faster. So the faster you deplete, the more
17 liabilities are -- you leave on the table.

18 So this analysis shows certain risk trade-offs
19 when evaluating portfolios and we believe that Candidate B
20 provides a good balance between these risks.

21 So moving to slide 20 --

22 [SLIDE CHANGE]

23 INVESTMENT DIRECTOR REESE: -- the final
24 assessment of risk is a comparison of the Long-Term Care
25 Fund to other Affiliate Funds to determine if the

1 recommended policy portfolio is positioned where we would
2 expect, which is the case. So we've modeled the LTC
3 Candidate B portfolio in this graphic. And it's situated
4 immediately to the right of the Legislators's Fund, which
5 is a closed cash flow negative fund, also with a
6 conservative investment strategy.

7 So on slide 21 --

8 [SLIDE CHANGE]

9 INVESTMENT DIRECTOR REESE: -- I'll close out
10 Candidate B as the recommended policy portfolio for the
11 Long-Term Care Fund aligns well with our conservative
12 investment strategy and our objective. It balances risk
13 and return, is supportive of the program and actuarial
14 considerations presented by Don and Fritzie.

15 The recommendation includes the capital market
16 assumptions, the policy targets and ranges, and
17 benchmarks. And if adopted, our next steps will be to
18 present the proposed rate changes tomorrow in Pension and
19 Health Benefit Committee. Don will present that. We will
20 update our investment policies and we will work with our
21 investment manager to effectuate the changes in the
22 portfolio.

23 So this concludes our prepared remarks and we do
24 have your investment consultant, Wilshire, here. They can
25 make some commentary now or we can move into questions.

1 CHAIR MILLER: Okay. Why don't we take the
2 questions and -- because I've got quite a few questions
3 here. And then we can hear from Wilshire and they will
4 have the benefit of hearing the questions.

5 So we'll start with President Taylor.

6 There we go.

7 VICE CHAIR TAYLOR: Thank you, Chair Miller.

8 So, Christine, everything you covered was sort of
9 what I was going to ask. But I think also I -- I'm a
10 little concerned that we're going to end up, you know, in
11 two years, after the second increase, having to
12 increase -- maybe this is for all of you -- because it's a
13 closed system, right? And I forget what slide it is - oh,
14 there we go, slide 19 - where we're talking about the
15 probability of depletion of the fund, right? So at point,
16 then we will be, I would assume, revisiting and looking at
17 whether or not we have the right mix again and how that
18 works. And I feel like our catch-22 is always increasing
19 rates, because that's the only way we can recoup this, but
20 that's been our problem with the long-term fund. So,
21 how -- Don, anybody, how do we address that?

22 CHIEF HEALTH DIRECTOR MOULDS: Yeah. I can -- I
23 can start. A couple of things. One is that the -- you
24 had alluded to the challenge of not having new entrants,
25 which is a challenge. You're Absolutely right about that.

1 The other challenge is that -- is that we -- when we had
2 this policy open, so we were taking new members for the
3 years prior to 2020, we saw a dramatic drop in the number
4 of individuals who were buying policies. And that is a
5 reflection of a couple of different things.

6 One is that we have a lot of policyholders who
7 bought when the prices were low in the late nineties and
8 early 2000s, when the industry just missed. So we were in
9 a similar situation to a lot of funds that don't exist
10 anymore, and that we were underpricing this, because the
11 insurance market didn't fully understand, I think, the
12 implications for long-term care costs going forward and
13 how they would -- how they would increase. So we've seen
14 that. We saw a lot of -- a lot of decrease in the number
15 of people -- or number of insurers who were selling
16 policies and a lot of policies closed.

17 If we were to open the policy -- the Program
18 again, and that's always a discussion that the Board can
19 take up, we would see new entrants probably along the
20 lines of what we saw before, which was single digit not
21 thousands. That's one.

22 So the other issue is that we would need to price
23 those policies, so that they were attractive to the people
24 coming in, not to backfill the challenge of meeting the
25 obligations of the people who are in claim. So we could

1 not bring on new individuals to offset the costs of claim.
2 The cost of the policy would be too high. No one would
3 buy it. It would also arguably be an immoral thing to do
4 were somebody to go out and buy it. Don't think they
5 would, but it would be problematic if that were to happen.
6 So, we are somewhat stuck there.

7 I've shared in the past that we are very excited
8 about the endeavor that we've engaged in, the
9 aging-in-place program with Assured Allies where we are
10 investing in ways of keeping people in their homes longer,
11 which is cutting edge for long-term care. So we now are
12 reaching out to our policyholders through Assured Allies
13 and working with them, so that they can modify their home,
14 make the adjustments, get the little supports that they
15 need to age in their homes longer. The beauty of that is
16 that is what the vast majority of policyholders want.
17 They want to be in their home for as long as possible.
18 And our primary cost is the cost of institutionalization,
19 and long-term care outside of the home. So it is a
20 win-win.

21 It is new enough, so that we are not scoring that
22 program yet. We are hopeful that at some point in the
23 future, we will be able to score it. So we are continuing
24 to think about ways of serving our members better to
25 reduce costs. But, yes, ultimately, if we don't get the

1 savings in that Program and because we don't have new
2 members coming in, if we miss in terms of investment
3 returns or if the actuarial science changes - and it
4 usually does not change in our favor. That has been the
5 history - then we need to raise rates. And so part of the
6 conversation here about being conservative is exactly
7 that.

8 You are seeing options here that are higher than
9 our discount rate. That is very good news. You're also
10 seeing options that are lower risk than we have seen in
11 the recent past in our asset allocation. Also, very good
12 news. We think that we've struck the right balance here.
13 The goal is to identify the need for future rate
14 increases, come to you and have that conservation, so in
15 the event that we need to raise them, they are small
16 increases, not large increases, and arguably unaffordable
17 ones

18 So this is -- the idea here is that this is a
19 more frequent conversation with you rather than waiting
20 and seeing what happens.

21 VICE CHAIR TAYLOR: Okay. That's what I was
22 getting at. In no way, did I have any intention of
23 reopening this Program. That would be bad. So thank you.

24 CHAIR MILLER: Okay. Next, we have Deborah
25 Gallegos for Malia Cohen.

1 ACTING COMMITTEE MEMBER GALLEGOS: Great. Thank
2 you. So it seems that we've fallen short on the
3 investment side. That's one of the major reasons that
4 we're not where we want to be currently. And if we're
5 concerned about possible additional rate increases and the
6 probability of fund depletion, I'm still not clear on why
7 we're not being more aggressive in our asset allo -- our
8 approach. I'm not suggesting we take a ton more risk, but
9 if you look awe Option C, the additional 25 basis points
10 in return, is met with a better fund depletion profile and
11 the same first-year occurrence of possible depletion, and
12 on a probability-adjusted basis, a better average present
13 value of liabilities depletion.

14 So given our choices are a little bit more return
15 on the investment side versus another rate increase, why
16 would we not be just a little bit more aggressive on the
17 portfolio?

18 INVESTMENT DIRECTOR REESE: Yeah. I think it's a
19 few things. So with regard to the investment returns, the
20 investment returns haven't necessarily been out of
21 alignment with what we would expect over 20 years, but we
22 also have a timing component. And so we suffered a few
23 years of losses shortly after we increased rates.

24 With regard to the -- you know, the amount of
25 risk you take versus return, so the more conservative the

1 portfolio is, the -- there's more certainty of those
2 returns and not the higher return you seek, higher risk,
3 the more uncertain those returns become. And so although,
4 this is -- the probability of depletion is one way to look
5 at risk, you know, looking at the prior page with the
6 potential losses during times of stress, we really want
7 to -- you know, we really want to, you know, kind of
8 highlight that Portfolio C does have -- you know, it
9 creates a higher hurdle to overcome after you
10 experiences -- after you experience those losses.

11 ACTING COMMITTEE MEMBER GALLEGOS: But it is on
12 the efficient frontier, so you're taking a commensurate
13 amount of risk with the return that you're expecting,
14 correct?

15 INVESTMENT DIRECTOR REESE: It is an efficient
16 portfolio, but you are taking more risk -- with each step
17 up on portfolios, you're taking on more risk. So it's not
18 a straight line. It's a bit of a curve. And so, with
19 each step up in 25 basis points, you're actually taking on
20 more risk from the prior -- from the prior jump.

21 ACTING COMMITTEE MEMBER GALLEGOS: But it -- but
22 it's an efficient portfolio?

23 INVESTMENT DIRECTOR REESE: It is.

24 ACTING COMMITTEE MEMBER GALLEGOS: Those are all
25 my questions. Thank you.

1 CHAIR MILLER: Thank you.

2 Next, we have Director Rubalcava.

3 COMMITTEE MEMBER RUBALCAVA: Thank you. Very
4 good presentation. And actually my question is similar to
5 Ms. Gallegos, but from a different point of view. I can
6 see we want to be conservative. It is this kind of fund.
7 And yet, we understand some of the basics for the review
8 is there's an increase in projected returns, an ability to
9 decrease the projected risk, but I notice on the trust
10 scenario in front of us now that Candidate A has a lower
11 loss than Candidate B. And I notice in the Wilshire
12 letter that even though the -- Wilshire supports the staff
13 recommendation, because it did similar to what Don said
14 that it's the right -- appropriate -- it's the right
15 balance, I guess, that A and C also offer other options.

16 And so my question is since there's a lower loss
17 under the scenario test, why -- in A versus B, why would
18 staff recommend B? I'm just trying to understand that
19 recommendation. Thank you.

20 INVESTMENT DIRECTOR REESE: Thank you. Is your
21 question why would we recommend B over A?

22 COMMITTEE MEMBER RUBALCAVA: Yes.

23 INVESTMENT DIRECTOR REESE: Okay. Thank you.

24 COMMITTEE MEMBER RUBALCAVA: Because of the --
25 because under the test scenario, Candidate A has a less

1 loss --

2 INVESTMENT DIRECTOR REESE: Yes --

3 COMMITTEE MEMBER RUBALCAVA: -- in the scenarios.

4 INVESTMENT DIRECTOR REESE: Yes. Agreed. And
5 Candidate A is a conservative portfolio. It doesn't --
6 you know, like I said, it is a balance. It is a judgment
7 call. The -- Candidate A doesn't provide much return
8 upside from the current -- the target we had a few years
9 ago. So, you know, in looking at all of these elements,
10 you know, Candidate B is attractive as a recommendation,
11 because it does offer a little bit of return upside, but
12 it still kind of constrains risk. And then we're also
13 happy to have Wilshire come up and address any questions
14 that you'd like them to answer as well.

15 COMMITTEE MEMBER RUBALCAVA: Thank you. Thank
16 you.

17 CHAIR MILLER: Okay. Next, I have Director
18 Walker.

19 Oh, there you go.

20 COMMITTEE MEMBER WALKER: Okay. Good. I was
21 going to say I pushed the button. Thank you.

22 I want to -- it's probably going to display a
23 little of my ignorance, so please excuse me. So one of my
24 questions is we're -- you know, we're looking at like a
25 30-year investment thing, right? What I'm having a hard

1 time understanding is if the average person is 78, they
2 start accessing it two years later at 84. Thirty years,
3 not to be crass, but they'll probably all be gone. So,
4 why do we do a 30-year horizon? I don't understand that.

5 DEPUTY CHIEF ACTUARY ARCHULETA: So I'll just
6 start. I think they all -- we all want to answer a little
7 bit of the question. But we do look at the liabilities,
8 just because they go on claim at age 84, they still are
9 expected to live. And we actually -- you know, beyond
10 those years obviously.

11 COMMITTEE MEMBER WALKER: Thirty years though?
12 That seemed like a lot.

13 DEPUTY CHIEF ACTUARY ARCHULETA: But the --
14 that's the average age as well, so we actually have some
15 members -- or policyholders in the system that are in
16 their 40s.

17 COMMITTEE MEMBER WALKER: Okay. Okay. Okay.

18 DEPUTY CHIEF ACTUARY ARCHULETA: So it does
19 extend there, yes.

20 COMMITTEE MEMBER WALKER: That makes sense a
21 little more sense. Okay. I was going to say like, wow.
22 All right. And then -- and I know you talked about it. I
23 didn't really -- I wasn't really tracking when you did,
24 but at what point does it become unsustainable?

25 CHIEF HEALTH DIRECTOR MOULDS: The Program

1 becomes unsustainable when we don't have the reserves to
2 pay for long-term care claims.

3 COMMITTEE MEMBER WALKER: So at what -- do we
4 have projections on that? Are we projecting that?

5 CHIEF HEALTH DIRECTOR MOULDS: Our projection --
6 our projection is that it will be sustainable. What we
7 continually do is adjust the inputs, so what we're
8 expecting from investment, premium, et cetera, to ensure
9 that we have adequate funds to pay through the life of
10 every claimant. And that is always our objective.

11 COMMITTEE MEMBER WALKER: No, I get that, but
12 maybe let me ask it in a different way. It's -- a certain
13 point, right, you're going to -- we're going to have to
14 keep raising rates, right? And so as we -- probably, most
15 likely. So as we do, at what point do we feel like -- you
16 know, the rates get so high -- even though we're
17 maintaining the fund, it really isn't sustainable for the
18 people that are in there.

19 CHIEF HEALTH DIRECTOR MOULDS: So that is one of
20 the things that we're trying to protect against by doing
21 rate increases right now. So that, one, decreases the
22 likelihood that that will happen significantly, but it
23 also, as Fritzie's second big actuarial slide noted, it
24 decreases the size. If we do need to raise rates, it
25 decreases the size of the rate increase to 10 percent

1 rather than I think it was 48 percent. So one of the
2 things that we're trying to do here is protect against
3 these big large -- these large rate increases that we've
4 seen in the past, that if we aren't making these
5 adjustments now, potentially we could need to be doing in
6 the future or potentially have to do rate increase that
7 are even higher.

8 So that is a -- that is a distinct vulnerability
9 that we are aware of and one of the reasons why we're
10 coming to you now. And we intend to come to you more
11 frequently to make sure that as we start to see the
12 possibility of these needs for higher rate increases, we
13 make the smaller adjustments now when we still have a
14 large base of policyholders who are paying premiums, so
15 that we can keep those rate increases as low as possible.

16 COMMITTEE MEMBER WALKER: And I do get that and I
17 do appreciate that. It kind of seems like to me like
18 death by a thousand cuts, like they're going to go up, but
19 like -- so we don't do one big gash, but we're going to do
20 50 million of them and you're still leaking out.

21 CHIEF HEALTH DIRECTOR MOULDS: So a couple of
22 things. One is, you know, as we have -- as we have more
23 policyholders going into claim, they stop paying those
24 rate increases.

25 COMMITTEE MEMBER WALKER: Right.

1 CHIEF HEALTH DIRECTOR MOULDS: And so potentially
2 does this affect the smaller number? Yes. And getting to
3 the point when we have very small numbers in the Program
4 and making those adjustments at that point gets very
5 tricky. That's not a conversation for today, but it's an
6 important conversation --

7 COMMITTEE MEMBER WALKER: No, I get that. I'm
8 just --

9 CHIEF HEALTH DIRECTOR MOULDS: -- for the future.
10 But we are -- the projections that we're making at the
11 moment are to be close to fully funded based on the
12 current discount rate and more than fully funded based on
13 the projected -- on the changes in the asset allocation.
14 So by the best information that we have available on our
15 liabilities on how long people live, how long they live
16 with disability, how long they hold on to their policy and
17 so forth, right now, we are not projecting for those kinds
18 of rate increases.

19 It's -- I absolutely appreciate the concern,
20 because it is a concern that we have as well, but we don't
21 want to over-project and raise rates more than we need to.

22 COMMITTEE MEMBER WALKER: Right.

23 CHIEF HEALTH DIRECTOR MOULDS: And if we
24 under-project, we've talked extensively about the
25 challenges there.

1 COMMITTEE MEMBER WALKER: Right.

2 CHIEF HEALTH DIRECTOR MOULDS: Can I -- can I add
3 just one other thing, which is that --

4 COMMITTEE MEMBER WALKER: You can do two, Don.
5 (Laughter).

6 CHIEF HEALTH DIRECTOR MOULDS: -- I just -- I
7 really only need one.

8 COMMITTEE MEMBER WALKER: Okay.

9 CHIEF HEALTH DIRECTOR MOULDS: The other thing
10 that's important is that when these letters go out, and
11 I'll be talking a little bit about this tomorrow, they go
12 out with options for folks to make adjustments to their --
13 to the benefit, so they can actually decrease their
14 benefits and avoid paying the rate increase. And so that
15 is another option. So folks who truly can't afford a rate
16 increase can do that. They're also able to call in to
17 illumifin and do any version of that. So they could --
18 they could decide they want a five percent rate increase,
19 because that's what they afford and make the adjustments
20 to their policies that way also.

21 COMMITTEE MEMBER WALKER: I appreciate that. I
22 also wanted to say, not a question, but just a comment,
23 that I was really encouraged. You talked about Assured
24 something, so that they can stay --

25 CHIEF HEALTH DIRECTOR MOULDS: Assured Allies.

1 Yes.

2 COMMITTEE MEMBER WALKER: Assured Allies. I
3 really appreciate that that is a direction that we're
4 looking at in going. You know, speaking from personal
5 experience of going through it with my parents now, that
6 it is much better to have them in their home than it is to
7 have them be someplace elsewhere, you know, we can't visit
8 as much, and, you know, folks don't care about. Even
9 though they're all, I'm sure, good workers, but they don't
10 care about them in the same kind of way.

11 CHIEF HEALTH DIRECTOR MOULDS: Absolutely, it
12 is -- it's a win-win. And we have had the kind of
13 engagement. So Assured Allies has never seen engagement
14 like they're getting from CalPERS. They were -- they
15 were -- they've been doing -- they're the -- they're the
16 only ones who are really out there doing a Cracker Jack
17 job in this space and have the experience and they've
18 never seen engagement like they've seen from CalPERS.
19 They're very excited about it. We're very excited about
20 it. And you're exactly right, the last thing somebody
21 wants to do is to have to leave their home.

22 COMMITTEE MEMBER WALKER: Absolutely. Thank you.

23 CHAIR MILLER: Okay. Next, Director Pacheco.

24 COMMITTEE MEMBER PACHECO: Thank you. Thank you.
25 Thank you, everyone, for your presentation. So I want to

1 go back to the -- actually back to Wilshire's letter,
2 which explain -- I want to just get some clarification on
3 the depreciation rate. It says there that we -- that the
4 recommended portfolio is slightly lower. The probability
5 of the Fund's depletion will go from 31 percent to 29
6 percent. But moreover, there -- it will also reduce the
7 present value of the liability at the -- the current
8 liability of -- at 1.1. I think it's 1,150 -- 1,000 --
9 one thousand, one hundred and seventy million to 925
10 million. And I just want to understand that present value
11 of the liability and how that relates to the -- why we
12 want to choose -- you're recommending Candidate B.?

13 INVESTMENT DIRECTOR REESE: For this question,
14 can we put up slide 19.

15 Thank you.

16 STEVE FORESTI: All right. I got it. New
17 buttons. A whole new set of challenges for the legally
18 blind, but I think these are bigger, so hopefully going
19 forward, I'll be able to find it quicker.

20 We were just -- we were just calling out the
21 numbers that you see here on this slide, which is, you
22 know, should depletion be hit with these portfolios, you
23 see the stats on versus the current number of years, the
24 probability. Current portfolio at 31 going down to 29.
25 And so those dollar amounts, that present value dollar

1 amounts would be the third column here. So if you -- if
2 you stayed with the current portfolio, that's 1.17
3 billion, the Candidate Portfolio B that staff has
4 recommended brings that number down to 925 million.

5 And you can see -- you can see those trade-offs.
6 So the point we were making in our letter was that we --
7 you know, we support Candidate B. We encourage and are
8 please to see that staff put, you know, several candidates
9 in front of you. And I realize that makes the
10 deliberation a little -- a little more challenging,
11 because you have some options that are not too dissimilar.
12 But I think it's important that it gives you the choice,
13 if you had a slight disagreement on risk profile risk or
14 risk tolerance, then staff, you have some options there.

15 But to us, this strikes the right balance.
16 Candidate B, you know, in addition to having the
17 expectation to out earn the 4.75 discount rate by 75 basis
18 point, three-quarter's of a percent, it does that by
19 bringing drawdown risk down by 40 percent and bringing
20 volatility down by a third. So it has a lot of nice
21 characteristics in terms of balancing that pursuit of
22 return against risk.

23 The other point I'm making that was, I think,
24 related to some questions that came up earlier on, could
25 we take a little bit more risk? Should we not -- you

1 know, I'd point back to one of CalPERS Investment
2 Principles about time, or long-term horizon, being a
3 benefit. Different than the PERF, the horizon here is, as
4 was discussed, is a bit shorter, just because of the
5 nature of the -- of the beneficiaries in this health care
6 pool. So you don't have as long a time horizon. So as
7 enticing as some of the expected returns are at the
8 median, if you widen the distribution of outcomes, which
9 is what risk is, you risk kind of running into problems a
10 little bit sooner. And in this case, time isn't as much
11 your friend as it is, let's say, for the PERF, so you
12 can't kind of earn your way back. And your ability to
13 capture that expected return is a little bit challenged,
14 because of the time horizon.

15 So I think that that -- hopefully that's a
16 helpful point in trying to, you know, understand these
17 recommendations and where our support for Candidate B
18 comes from.

19 COMMITTEE MEMBER PACHECO: Thank you very much
20 for that -- for that comment. I just -- it is -- it is
21 clarifying for me, because I was trying to understand the
22 difference between the Candidate A and Candidate B
23 relative to the average present value, which in this
24 particular case it would be 900 million versus the 925
25 million. But now that I understand that, I think it's --

1 it makes sense of where -- why we landed on Candidate B.
2 Thank you very much.

3 CHAIR MILLER: Yeah. Thank you. I thought that
4 really helped to clarify a little more for me as well.

5 Next, we have Frank Ruffino for Fiona Ma.

6 ACTING COMMITTEE MEMBER RUFFINO: Thank you,
7 Chairman Miller. And I want to echo the same, first of
8 all, the same sentiment to thank the staff for this very
9 thoughtful and detailed presentation. It really has been
10 helpful to follow.

11 I have a quick question regarding the long-term
12 implications. So I get the potential, you know, long-term
13 implications if the recommended policy portfolio is
14 adopted. But the question is, are there any trade-offs
15 that the Board should be aware of in terms of long-term
16 risks versus short-term gains?

17 DEPUTY CHIEF ACTUARY ARCHULETA: So I'm glad we
18 had this slide up. I was actually -- I wanted to point
19 out that, you know, there's a 31 percent chance or -- that
20 column there, that's the probability depletion without
21 future course correction. Now, of course, we're going to
22 be scrutinizing this fund from now until, you know, the
23 fund is over. So, you know, I kind of liken this to, you
24 know, the terminated agency pool, right? It's a closed
25 group. It's dwindling. And as we go on as far as the

1 actuarial assumptions go, we are going to add in more
2 levels of conservatism in there and why it's -- so that we
3 can ensure that we will hit our expectations or costs come
4 below our expectations.

5 And so for the future, to me, that's the biggest,
6 you know, thing that I see on the horizon. You know,
7 we're going to be looking at that. We're going to be, you
8 know, shoring our assumptions, making sure that they're a
9 little bit more conservative, so that our probability of
10 hitting our marks is going to be higher.

11 INVESTMENT DIRECTOR REESE: And then from an
12 investment perspective, we would be looking to do the same
13 thing over time, and that is to continually look at
14 opportunities to further reduce risk and, you know, make
15 the investment returns that we're projecting into the
16 Program a little bit more certain. So take more
17 uncertainty out of -- out of the Program over time,
18 similar to, you know, how the TAP, the Terminated Agency
19 Pool, right now is fully cash flow matched. We cannot do
20 that at this time, but that would be a wonderful goal to
21 have to where every liability is cash flow matched and we
22 will strive to, as we can, you know, keep reducing risk
23 and heading in that direction.

24 And as Fritzie mentioned, we will -- you know, we
25 do have the ability to look at this fund quite a bit more

1 frequently. I mean, the full ALM cycle for the other
2 funds is four years. We're -- we've kind of shortened
3 that to two and then the actuarial experience study is
4 annual. So we're going to be kind of monitoring this Fund
5 on a much more close basis going forward.

6 ACTING COMMITTEE MEMBER RUFFINO: And I just have
7 another quick follow-up with respect to stakeholders'
8 risks. So how do the proposed changes impact various
9 stakeholders, particularly those relying on long-term care
10 benefits? Are there any specific risks for beneficiary,
11 if the portfolio is adjusted?

12 CHIEF HEALTH DIRECTOR MOULDS: Yeah. The -- so
13 the rate increases affect them obviously, because they
14 come out of their pocketbooks or they need to make an
15 adjustment to their policy. And any risk that we would
16 assume potentially also implicates the -- has consequences
17 for them. Because if we were to take an overly risky
18 approach and not hit our targets, we run the risk of
19 having to have either higher rate increases in the future,
20 as we talked about, or potentially depletion of the Fund,
21 which is why we're making the recommendations that we're
22 making.

23 ACTING COMMITTEE MEMBER RUFFINO: Okay. Thank
24 you. Thank you, Mr. Chair.

25 CHAIR MILLER: Okay. I'm not seeing any more

1 questions or requests to speak. And I just want to say
2 thank you to the whole team, Wilshire, everyone. It has
3 been very comprehensive, quite clear, and I think we're
4 well prepared to make a decision.

5 So at this point, I will call on Mr. Palkki.

6 COMMITTEE MEMBER PALKKI: Yeah. I just want to
7 thank everybody for their hard work on this and I hope
8 that we can be part of the conversation on long-term care
9 as a nation, because I really see that it's a much bigger
10 issue than just CalPERS.

11 And with that, I'd like to move to approve the
12 Candidate B portfolio for the Long-Term Care Fund as the
13 port -- policy portfolio, which includes the following
14 elements, capital market assumptions, policy targets and
15 ranges, and benchmarks.

16 CHAIR MILLER: Okay. We have a motion from
17 Director Palkki.

18 COMMITTEE MEMBER RUBALCAVA: I'll second.

19 CHAIR MILLER: And Ramon -- Director Rubalcava
20 has seconded it. So any further discussion on this?

21 Okay. And we'll have a roll call for the
22 question then.

23 BOARD CLERK ANDERSON: Theresa Taylor?

24 VICE CHAIR TAYLOR: Aye.

25 BOARD CLERK ANDERSON: Deborah Gallegos?

1 ACTING COMMITTEE MEMBER GALLEGOS: Aye.

2 BOARD CLERK ANDERSON: Frank Ruffino?

3 ACTING COMMITTEE MEMBER RUFFINO: Aye.

4 BOARD CLERK ANDERSON: Lisa Middleton?

5 COMMITTEE MEMBER MIDDLETON: Aye.

6 BOARD CLERK ANDERSON: Eraina Ortega?

7 COMMITTEE MEMBER ORTEGA: Aye.

8 BOARD CLERK ANDERSON: Jose Luis Pacheco?

9 COMMITTEE MEMBER PACHECO: Aye.

10 BOARD CLERK ANDERSON: Kevin Palkki?

11 COMMITTEE MEMBER PALKKI: Aye.

12 BOARD CLERK ANDERSON: Ramón Rubalcava?

13 COMMITTEE MEMBER RUBALCAVA: Aye.

14 BOARD CLERK ANDERSON: Yvonne Walker?

15 COMMITTEE MEMBER WALKER: Aye.

16 BOARD CLERK ANDERSON: Mullissa Willette?

17 COMMITTEE MEMBER WILLETTE: Yes.

18 BOARD CLERK ANDERSON: Dr. Gail Willis?

19 COMMITTEE MEMBER WILLIS: Aye.

20 CHAIR MILLER: Okay. The ayes have it. The

21 motion passes.

22 And again, thanks to staff, and our consultants,

23 and everybody else who had input. And this is -- you

24 know, I think this is the right thing -- the right

25 direction. And I think we can feel pretty confident in

1 this decision going forward.

2 And we'll now take a break and we'll come back --
3 let's come back at 11:30 and we'll reconvene.

4 (Off record: 11:16 a.m.)

5 (Thereupon a recess was taken.)

6 (On record: 11:29 a.m.)

7 CHAIR MILLER: Okay. It is 11:30, so let's start
8 gravitating back to our seats, please.

9 Okay. Thanks, everybody for coming back,
10 we're -- I'm going to -- okay. We're good to go. We're
11 back in session. And so -- okay. Just making sure
12 everybody -- we're good. Okay. So we'll jump back in now
13 for -- okay.

14 VICE CHAIR TAYLOR: They can't hear you.

15 CHAIR MILLER: Oh, you can't hear me.

16 VICE CHAIR TAYLOR: You're on. You need to get
17 closer.

18 CHAIR MILLER: Okay. Yeah, I'm still getting
19 used to this new system.

20 Okay. So we're back for our information agenda
21 items and we're now on 6B, the CalPERS --

22 VICE CHAIR TAYLOR: 6a.

23 CHAIR MILLER: Oh, 6a. When your glasses don't
24 help you anymore, it's time to go get a checkup.

25 Okay 6a, CalPERS Trust Level Review.

1 (Thereupon a slide presentation).

2 CHIEF INVESTMENT OFFICER GILMORE: Thank you,
3 Chair.

4 CHAIR MILLER: Mr. Gilmore.

5 CHIEF INVESTMENT OFFICER GILMORE: I'd like to
6 invite Lauren Rosborough Watt to join us.

7 And if you'd go to the next slide, please.

8 [SLIDE CHANGE]

9 CHIEF INVESTMENT OFFICER GILMORE: What we've put
10 up here is a summary of some of the key highlights or main
11 point from the report that has been tabled. I'll focus on
12 a few of the points, not all of them, so you'll be
13 relieved probably to hear that. I think the first thing
14 to highlight is the return for the financial year to the
15 end of June. Now, that's a preliminary return of 9.3
16 percent. And I say preliminary, because we still don't
17 have private equity returns for June. We have those
18 through until March.

19 So that 9.3 percent return, of course, is higher
20 than our discount rate of 6.8. The good thing about that
21 is that it leads to a higher funded ratio for the Fund.
22 So it goes up from around 72 to around 75 percent. But of
23 course, it's a one-year return. And we're a long-horizon
24 investor, so we really need to focus on that longer term
25 return.

1 So 9.3, good outcome. You can also see that over
2 a five-year period, we've added some value over and above
3 our benchmark, and that's 0.4 billion. This year,
4 however, there's been an underperformance relative to the
5 benchmark. And that's just under five billion. That
6 comes about really for one reason, and that is the very
7 strong performance of the equity market -- the listed
8 equity market where you've seen the large cap tech stocks
9 do phenomenally well. And you'll find that a lot of our
10 peers and others have also lagged their benchmarks,
11 because of that.

12 The main contributor there is private equity.
13 Private equity returned a fairly Decent 10.9 percent over
14 the period, but it lagged the public equity market. That
15 is a very short time frame, just the one-year period. And
16 I expect that that will recover somewhat through time.
17 And you can already see that with the large cap tech
18 stocks giving up some ground.

19 I would also talk a little bit about the
20 allocation to private assets. With the SAA, the path is
21 to gradually increase our exposure to the private markets.
22 We currently at around 30 percent. Then we're on course
23 to get up to 40 percent according to the SAA. Now, when
24 you do that, of course, you have access to a wider range
25 of investable markets, but also it does mean that you have

1 somewhat less liquidity. So we're always focusing on that
2 30-day tier 1 stress liquidity. I would say that we are
3 probably in a relatively stronger position liquidity-wise
4 than quite a few of our peers. So there's actually a
5 reasonable opportunity for us to be allocating to those
6 markets.

7 The final thing I want to comment on here on this
8 page is the strategic initiatives. I'm not going to go
9 into any detail on that because Michael and I are going to
10 be talking about that at the end of the day. But I would
11 say that the team has been exceptionally busy,
12 implementing these initiatives and we'll focus on that
13 more later.

14 If you'd go to the next slide.

15 [SLIDE CHANGE]

16 CHIEF INVESTMENT OFFICER GILMORE: This here is
17 probably also relevant to the discussion we were having on
18 long-term care. The point to be made is that over any one
19 year period, we can expect these returns to be quite
20 volatile. Over a longer period, in this case we're
21 looking at rolling 10-year annualized returns, that return
22 is less volatile. So we can be more confident in our
23 return estimates or forecasts over longer periods. So if
24 we looked at 20 years or 30 years, that would be an even
25 sort of smoother path. And that goes back to one of the

1 comments that Steve from Wilshire was making when talking
2 about long-term care and how confident we were about the
3 particular returns in any one particular year.

4 With that, I'll pass over to Lauren.

5 INVESTMENT MANAGER ROSBOROUGH WATT: Thank you,
6 Steven. Thank you for having me here again today Chair
7 Miller, Board Directors. I'm Lauren Rosborough Watt,
8 Investment Officer with CalPERS.

9 I'm here to talk to you around the macroeconomic
10 drivers of asset returns over the fiscal year 2023-24.
11 And I'll also provide a brief update on current U.S.
12 conditions, as well as some longer run thoughts.

13 So if we take a step back in 2022, Fed Chair
14 Powell warned that higher interest rates would bring some
15 pain for households and businesses, but that it was the
16 unfortunate cost to get inflation back to target. At the
17 end of the fiscal year to June, the open -- Federal Open
18 Market Committee, or FOMC, was about to embark -- or is
19 about to embark on a rate-cutting cycle with relatively
20 robust economic growth, easy -- broadly speaking easy
21 financial market conditions. And inflation above target
22 at three percent.

23 Now, not many commentators -- external
24 commentators had anticipated this particular outcome. In
25 turn, the impact of robust real activity throughout the

1 fiscal year has boosted high beta asset returns.

2 Now, not all the appreciation in assets, as
3 Stephen mentioned, over the past year has been due to the
4 starts of monetary policy. Sector-specific reasons drove
5 the U.S. equity markets, in this case I'm referring to the
6 S&P 500, over 22 percent in price terms and 26 percent in
7 total return terms over the fiscal year. A lack for of
8 corporate bond issuance and the attractive high level of
9 yields resulted in corporate bonds tightening around 30
10 basis points for investment grade on an option adjusted
11 spread basis.

12 [SLIDE CHANGE]

13 INVESTMENT MANAGER ROSBOROUGH WATT: And the
14 macroeconomic environment, so the resilient real economy,
15 high employment, and positive real wage gains supported
16 private -- excuse me -- private credit and private equity
17 returns as well.

18 So in contrast to the U.S. -- thank you for the
19 slide -- the global economy has exhibited mixed reviews.
20 So some countries, such as the UK and Europe, were
21 emerging from a weak 2022-23 period. And China's real
22 estate sector and relatedly it's real household
23 consumption continues to weaken.

24 Emerging market economies X-China. Now, these
25 are countries where predominantly they had been easing

1 interest rates before developed markets were more
2 resilient over the fiscal year growth, improving
3 throughout the year. And expectations by the IMF is for
4 growth and emerging markets to print 4.2 percent in
5 December.

6 Since the end of the fiscal year, macro data and
7 indeed asset returns have continued in a positive manner,
8 but somewhat with slower momentum and a little bit more
9 volatility. The lack of synchronicity in economic growth,
10 in large economies, has created what I call an uneasy
11 equilibrium. So the rapid retrenchment that we saw in
12 early October and then a partial rebound, also some
13 retrenchment in early September, point to some crowd
14 positioning, but it also highlights the vulnerability of
15 returns to sudden sentiment shifts. Expectations are now
16 swiveling from expecting the global and U.S. economies to
17 sail through the slow down to heightened concerns now of a
18 potential ratchet lower.

19 The IMF projects world growth to print 3.2
20 percent in December on an annual basis. And while that's
21 good, it is somewhat below historical averages.

22 Next slide, please.

23 [SLIDE CHANGE]

24 INVESTMENT MANAGER ROSBOROUGH WATT: Global
25 disinflation has progressed throughout 2023-24. And this

1 is despite the wide range of GDP growth outlooks -- growth
2 outcomes. There are certainly cross-country divergence in
3 the inflation outlook and you can see that in the cart
4 here.

5 In particular, services disinflation is gaining
6 momentum. And there's an expectation of continued
7 disinflation, which is allowed over a third of developed
8 market economies to start their rate-cutting cycles this
9 year.

10 Rate normalization, absent a rapid deterioration
11 of activity indicators, is expected to be gradual.

12 Next slide, please.

13 [SLIDE CHANGE]

14 INVESTMENT MANAGER ROSBOROUGH WATT: In the case
15 of the U.S., the resiliency of U.S. households is somewhat
16 variable. So households in aggregate have depleted their
17 excess savings. Some customers -- consumers are
18 financially stressed and that's evidenced by rising
19 delinquency rates of consumer loans and credit card debt.
20 Wage growth is easing back towards its historic pace. The
21 most recent labor market report shows the market has
22 cooled substantially since 2021. And the pace of job
23 growth has been revised down now to 116,000 on average
24 over the past three months.

25 Now, while this is lower than the start of the

1 year, it's still markedly above historical averages. A
2 growing labor force in part due to rising immigration has
3 helped to balance demand and supply, and supported that
4 inflation or disinflation narrative. But it has the
5 unintended consequence of raising the unemployment rate,
6 because the hiring rate remains quite weak. Hence, the
7 terminology an uneasy equilibrium.

8 The soft landing -- or soft landing expectation
9 for the U.S. economy is predominantly priced in. And
10 current financial market pricing is predicated on lower
11 interest rates in order to sustain the business cycle into
12 2025. Corporate profitability remains high, which is
13 good, although easing back and employment remains critical
14 for U.S. consumer spending going forward.

15 So what of -- much of what I've discussed here so
16 far are talking about cyclical business cycle factors. So
17 underlying the business cycle are secular, or longer run,
18 drivers. And as growth slows, the cyclical element slows.
19 These secular factors will come more into play. Let me
20 give you a couple of examples. The boost that we've seen
21 in the Magnificent 7 in the S&P 500 is effectively markets
22 pricing in today technology, in particular AI,
23 improvements in the future.

24 So while the cyclical impact suggests economic
25 activities may slow. If these technological improvements,

1 or AI are realized in the future, then real economic
2 activity has the capacity to grow at a faster pace.
3 Similarly, the FOMC is expected to reduce short-term
4 interest rates from as early as this week and also into
5 2025.

6 Absent a recession, the majority of analysts and
7 strategists expect the neutral Fed Fund's rate to be
8 around three percent. Now, a neutral rate is the rate at
9 which interest rates can remain neither a drag on the
10 economy nor boost the economy. At three percent, this
11 level is markedly higher than what was assumed by
12 strategists and economists in the post-2009 or Global
13 Financial Crisis period. So you can see some of these
14 long-run drivers are quite different to what we had
15 assumed post-2008, 2009.

16 Finally, in terms of inflation, disinflation
17 continues. And it's expected to slowly ease back towards
18 target. And if you'll allow me to repeat comments that
19 I've made in the past, there are a number of potential
20 risks that suggest that the variability of inflation may
21 well be higher in the future than what it has been in the
22 recent past, the last 15 to 20 years.

23 Two examples that I've given before, geopolitical
24 tensions. This changes relative supply and demand and
25 therefore can produce inflation or inflation surprises,

1 the variability of inflation, and also the climate
2 transition. And indeed, the impact of climate events
3 themselves also change relative prices and tend to be a
4 surprise, and therefore generate inflation and inflation
5 variability. So while central bank targets remain at two
6 percent, the inflation pathway may well be more rocky
7 going forward.

8 So here's a discussion of some of the cyclical
9 factors and some of the underlying long-run secular
10 factors -- structural factors in the economy. So what
11 does this mean for asset returns? What does this mean for
12 our capital market assumptions. I think what we can say
13 is that there's greater uncertainty going forward.
14 Potentially higher growth, but also it depends on what the
15 source of those shocks are for growth and inflation.

16 From a capital market assumption perspective, the
17 impact is probably mixed in terms of global public
18 equities, real assets, growth and inflation again can
19 offset depending on the source of those drivers, whereas
20 higher interest rates on average would typically be
21 associated with improved returns on fixed income products.

22 Recall, of course, capital market assumptions are
23 20 years -- looking 20 years forward. And as we look
24 between now and 20 years forward, there are no -- of
25 course, there's going to be cyclical impacts. Some of

1 these sectoral factors may well change, which we have seen
2 in the post-GFC to the post-COVID period. And of, course,
3 unexpected events have the potential to impact on returns
4 and out portfolio as well.

5 So for my team's part, we remain vigilant to
6 these signposts in order to help the Fund prepare for both
7 the risks and potential opportunities that may arise.

8 Thank you for time and I'll turn back to Stephen.

9 CHIEF INVESTMENT OFFICER GILMORE: Thanks very
10 much Lauren. You were mentioning returns. I'll put up a
11 slide just showing the portfolio.

12 [SLIDE CHANGE]

13 CHIEF INVESTMENT OFFICER GILMORE: And this also
14 shows the returns by segment. You can see that over the
15 last year, strongest returns have actually come in
16 equities. No surprise, I mentioned the performance of the
17 S&P. We've also had very strong return, 17 percent, in
18 private debt. Sadly, we only have a recently small amount
19 invested in private debt at the moment, but of course, the
20 team is working hard to increase that investment.

21 I would also highlight that private equity return
22 that I mentioned, 10.9 percent, that's reasonably good.
23 It just has lagged the public markets. I would say though
24 that if you look at private equity versus other private
25 equity indices, like the Cambridge or State Street, that

1 index will outperform -- this has actually been better.
2 Partly, that has been helped by more co-investment, so
3 somewhat lower fees than would be the case on average.

4 You can see there's also been a drag from real
5 assets. This is a case of real estate continuing to
6 detract from performance. Again, I would note that our
7 particular portfolio is a bit more conservative than the
8 market. So there's actually been an outperformance
9 relative to comparator indices for that particular
10 segment.

11 [SLIDE CHANGE]

12 CHIEF INVESTMENT OFFICER GILMORE: Now, Lauren
13 also talked about higher rates going forward. That's very
14 relevant to how we think about investment and the, I
15 guess, composition returns going forward. Now, given that
16 we have a reasonable exposure to equities in the
17 portfolio, equities are going to dominate the return
18 profile, not just through, you know, listed equities, but
19 also through other asset classes that have an equity
20 component, whether that be private equity or some of the
21 higher risk forms of debt, real assets and so on.

22 But you can see historically over the last 10
23 years, public equity has been by far the biggest driver of
24 the total returns of the fund. You can see that income
25 section, which is a segment which is -- you know, fixed

1 income is quite small. But with higher rates going
2 forward, we would expect to be a bigger contributor to
3 aggregate returns going forward.

4 Private equity, again I would expect that to be
5 somewhat larger going forward as well, because we're
6 actually allocating more than we have in the past. And
7 the same goes for private debt. So I would like to think
8 that when we look at this, you know, in 10 years' time,
9 that contribution to total return has become a bit more.
10 Although, as I say, I would expect the equity portion to
11 be the biggest contributor directly and also indirectly.

12 [SLIDE CHANGE]

13 CHIEF INVESTMENT OFFICER GILMORE: And just a
14 couple of -- or a few more of those lights. I mentioned
15 earlier that the intention is to get up to 40 percent
16 private assets. And as I said before, I think we have a
17 relative advantage in that space, because we had some
18 lower commitments in the space than some other entities,
19 our peers.

20 And that actually gives us an opportunity to get
21 access to, you know, high quality funds and maybe to
22 negotiate better terms and conditions. One of the things
23 we have been focusing on a lot is the fee saving
24 co-investment strategies. Now, the key here is to make
25 sure that we have the right alignment. What often happens

1 is people focus on, you know, let's say zero fee, zero
2 carry, and they end up getting worse investments, because
3 there is a lack of alignment. So we don't really want to
4 suffer from that, of course, so we're focusing very much on
5 making sure we're aligned with our managers.

6 I would also highlight the commitment to the
7 public equity climate transition index, five billion. And
8 this is not just about reducing or eliminating exposure,
9 it's about investing in those solutions that are part of,
10 you know, the effort to get us to a more environmentally
11 friendly outcome. And it's also part of the SI 2030 100
12 billion objective.

13 [SLIDE CHANGE]

14 CHIEF INVESTMENT OFFICER GILMORE: Of course,
15 you're always wanting to know how we're tracking relative
16 to our strategic asset allocation. I think the point to
17 highlight here is we're pretty close in most areas.
18 Private equity, we've got a little bit to go. Current
19 allocation is around 15 and a half percent going up to 17.
20 Bigger ask in private debt, where we're aiming to get to
21 eight percent by 2028 and we have close to three percent
22 now. And we're slightly over in listed equities.

23 [SLIDE CHANGE]

24 CHIEF INVESTMENT OFFICER GILMORE: In one of the
25 early discussions on long-term care, we were talking about

1 stress scenarios. This here shows a couple of things. It
2 obviously shows through time there are lots of shocks,
3 macro events which cause markets to decline. What I would
4 highlight also is that even though we have a somewhat more
5 diversified portfolio than the pure equity market, our
6 portfolio does track it quite closely. So when you see a
7 shock like the Fed tightening or, you know, let's say, you
8 know, downturns, whether it be tech or others, our
9 portfolio will also suffer. And as a long-term investor,
10 we need to try and look through these things and not be
11 too reactive.

12 [SLIDE CHANGE]

13 CHIEF INVESTMENT OFFICER GILMORE: Whoops.

14 What's happening there?

15 Technology challenged.

16 This here is a current chart. What this is
17 showing is our projected return or forecast return as of
18 2021. That line in the middle tracks that 6.8 percent
19 annual return. And you can see that the cumulative PERF
20 performance has actually been pretty much in line with
21 that. That is just coincidental over the that short time
22 period. Obviously, over a longer time period we'd expect
23 it to be quite close and those other lines around it are
24 really just confidence intervals.

25 And with that, we can either, you know, take some

1 questions or you might want to call on Wilshire to make a
2 few comments. Up to you, Chair.

3 CHAIR MILLER: Yeah. Why don't we take
4 questions, but have Wilshire come up and then they can
5 also chime in and we'll have the Benefit of the questions
6 when we do.

7 CHIEF INVESTMENT OFFICER GILMORE: We have Steve
8 and Ali.

9 CHAIR MILLER: So first question I have up is
10 from Director Pacheco.

11 COMMITTEE MEMBER PACHECO: Thank you. First of
12 all, thank you, Mr. Gilmore, and thank you, Ms. Watt, for
13 your presentation. I always find these information very
14 useful and so forth.

15 So my first question is regarding the performance
16 of the 9.3 percent return exceeding the target rate of
17 return of 6.8 percent. And -- but I also noticed that it
18 was -- that it didn't -- that the benchmark, we didn't --
19 was under the performance of that. If you can explain
20 that to me of what happened there and how that's related
21 to the overall performance, that would be get. That's my
22 first question.

23 CHIEF INVESTMENT OFFICER GILMORE: Sorry. By
24 far, the biggest contributor to that underperformance, as
25 I mentioned was the private equity exposure that we have.

1 That private equity exposure generated a preliminary
2 return of 10.9 percent, which on the surface looks quite
3 good. It's better than our discount rate, but we're
4 actually comparing it against the listed equity market.
5 So we're comparing it against, you know, the public equity
6 benchmark, and that performed even better. And the
7 primary driver for that was the performance of the
8 Magnificent Seven, you know, the tech stocks. And you
9 will find that a lot of funds appears included will have
10 had their private market assets lag that public market
11 asset.

12 So really this is a short-term -- likely a short
13 term phenomena. You get concentration in the public
14 markets, strong performance. I would expect through time
15 that you will see the private equity performance, you
16 know, catch up or -- and hopefully pass that performance
17 in the public markets. So it's really a short time
18 window.

19 And in this particular case, you know, the
20 private equity performance of 10.9 well below public
21 markets. That's the main contributor. You will see that
22 in some of the other asset classes, let's say the real
23 assets, even though there's a decline of just over seven
24 percent in terms of absolute terms, it is less than the
25 index that we're comparing it with. So it's actually

1 contributed positively to that value-add, but the big --
2 the big thing, is as I said, is the private equity.

3 COMMITTEE MEMBER PACHECO: Private equity. Thank
4 you very much for that clarification.

5 The second question I have is actually goes to
6 Ms. Watt regarding the macroeconomics. First of all,
7 thank you for your presentation. I find it very useful
8 and insightful, but I'd like -- I'd like to also consider
9 your ratificate -- your -- any issues around geopolitical
10 concerns that may -- that may affect the volatility of the
11 performance in this -- in our portfolio, if you can
12 elaborate on that.

13 INVESTMENT MANAGER ROSBOROUGH WATT: Yes, of
14 course. Thank you for your question. I think what's
15 surprising is some of the geopolitical tensions that have
16 been inherent in the media for the last two to three years
17 has not shown as much as what we might have seen maybe 30
18 years ago, in terms of asset returns and sentiment shifts.
19 The shock that occurred, the rapid drawdown and
20 rebalancing of a partial rebound, in August was not
21 geopolitical -- geopolitically related. It was mainly
22 crowded positioning. So to the extent that geopolitical
23 effects impact depends on how the shocks occur. And what
24 we can say for sure is that geopolitical events impact on
25 countries specifically, but not always do they impact on

1 the global economy.

2 If we look over history thinking about events
3 such as Iraq war, for example, and other examples over the
4 last 40 or 50 years, what we do tend to see in terms of
5 asset returns is a -- because it tends to be a surprise or
6 a shock, tend to see a rapid adjustment as that new
7 information is calibrated into expected returns and
8 therefore into the price today, but they tend to be
9 relatively short lived.

10 So again, my answer would be it depends on the
11 source, definitely country specific. Whether it's global
12 or not, what we have seen typically is a very short run or
13 short-lived response.

14 CHIEF INVESTMENT OFFICER GILMORE: I would just
15 add -- sorry. For a second, I'd just add that typically
16 geopolitical events don't have much impact on the market.
17 You know, Lauren is talking about a short-term effect.
18 Probably the one exception is when there are supply
19 shocks, supply considerations. So when people talk about
20 geopolitical risks, one thing they often point to is what
21 happened in the 1970s, with the oil shock. That did have
22 a big impact. Now, it's possible that going forward there
23 are more supply considerations, particularly if there are,
24 let's say, restraint in terms of, you know, the free flow
25 of goods and so on, or if you get alternative supply

1 chains, or you get bifurcation of markets. But I would
2 look for those situations where there are supply
3 implications related to those geopolitical shocks.

4 COMMITTEE MEMBER PACHECO: Very good then. And
5 my last question is regarding the report that was -- it's
6 in our package from the TSG, the GIPS standard, in terms
7 of figuring out our -- evaluating the compliance of our
8 performance calculations and our presentation. If you
9 guys could elaborate on that, that would be wonderful.

10 CHIEF OPERATING INVESTMENT OFFICER COHEN: Sure.
11 Michael with the Investment team. Just briefly, GIPS is
12 basically a standardized methodology of making sure that
13 all of the performance numbers meet certain standards. So
14 it's basically just a standard accounting for investment
15 returns. You know, do you have more?

16 COMMITTEE MEMBER PACHECO: Well I just -- I
17 just -- my just question is in terms -- it had a very
18 large time horizon. I believe it was from 2016 to 2022,
19 about eight years, and I just wanted to know in that
20 period of time, it evaluated all the numbers making sure
21 they were all accurate, telling us that they are accurate
22 numbers, that the performance numbers that we have are
23 what we say they are.

24 CHIEF OPERATING INVESTMENT OFFICER COHEN: Yes,
25 they absolutely are. And GIPS is sort of the gold

1 standard of investment returns. And we make a lot of
2 effort to make sure they're accurate. And that's kind of
3 the standard that -- the standard that we use to judge
4 whether or not our numbers are accurate.

5 COMMITTEE MEMBER PACHECO: Okay. That's it.
6 Thank you very much.

7 CHAIR MILLER: Okay. Thank you.

8 Next, I have Deborah Gallegos for Malia Cohen.

9 ACTING COMMITTEE MEMBER GALLEGOS: Great. Thank
10 you. Just a few questions. First, for Ms. Watt, do you
11 believe our current capital market assumptions fully
12 integrate the materiality of the systemic changes that
13 you've mentioned, like AI, the cost of the climate
14 transition, et cetera? Can you talk a little bit about
15 how that is being reflected in our capital market
16 assumptions?

17 INVESTMENT MANAGER ROSBOROUGH WATT: More
18 generally, we have a survey of respondents for our capital
19 market assumptions. Now, that forms how we integrate the
20 capital market assumptions into our strategic asset
21 allocation, but we also run that survey every quarter.
22 And what the survey shows to the extent that valuation --
23 current valuation, for example, of global equities is
24 pricing in the future. And to the extent that that future
25 is realized, of course, that's, as of yet, unknown, the

1 change in the global public equity capital market
2 assumptions or expected returns broadly -- were very
3 similar to what they were back in the 2021 asset ALM
4 process.

5 My points early are what has markedly changed is
6 the fixed income response. The expected returns for fixed
7 income more broadly are higher across familial -- in fact,
8 all Fixed income products, including private credit or
9 private debt as a result of that higher interest rate
10 component. To the extent that, for example, technology or
11 AI is feeding into higher run rate for the economy, that
12 would be consistent with higher interest rates in general.
13 Although, I would say, in part, I think the higher what I
14 call neutral Fed Fund's rate is because the U.S. economy
15 went through a period of paying down its debt, households,
16 and mortgages in particular in the post-2009 period. And
17 household balance sheets now are relatively robust.

18 Their debt to income is low compared to a lot of
19 over developed market economy. And as a result, the
20 economy can withstand higher interest rates more general.
21 So I think it's a balancing of those two factors.

22 ACTING COMMITTEE MEMBER GALLEGOS: Okay. Great.
23 Thank you.

24 And then a question for Mr. Gilmore. How are you
25 assuring alignment with our private equity managers so we

1 avoid the adverse selection issue of being brought things
2 that might not be as attractive.

3 CHIEF INVESTMENT OFFICER GILMORE: Look, it's a
4 great question and maybe I should give some context here,
5 because, you know, a lot of investors think, okay, fees in
6 private equity are high. You know, there's a management
7 fee and then there's a performance fee. And investors,
8 you know, like ourselves, look to have someone investments
9 that lower that average fee. And a typical approach is to
10 get involved in co-investments.

11 Now, the history with co-investments is it's not
12 always clear that actually not paying fees leads to better
13 after-fee outcomes, because you could be getting inferior
14 investments, which is the adverse selection that you refer
15 to. So what we really want to do is make sure that we are
16 aligned with our partners. And that alignment means being
17 one of their most important, if not their most important,
18 limited partner.

19 It also means trying to get that alignment with
20 the fund and so really looking at fund overflow vehicles
21 rather than doing something that's out of the ordinary.
22 So we have to be important to our partner. They're
23 important to us and we want to say focus on that
24 alignment, but, of course, the proof will be in the
25 pudding as we say, when we look back. But right now, it's

1 alignment that is the key. I guess the second thing is
2 making sure, of course, that the -- that the investment is
3 well within the competency of the manager. So those two
4 things are key attributes.

5 ACTING COMMITTEE MEMBER GALLEGOS: Thank you.

6 CHAIR MILLER: Okay. Next, I have Director
7 Middleton.

8 COMMITTEE MEMBER MIDDLETON: All right. Thank
9 you. Mr. Gilmore, you said that we are at 30 percent in
10 private assets trying to get to 40. What's the pace for
11 moving to 40?

12 CHIEF INVESTMENT OFFICER GILMORE: Well, I think
13 the -- we're moving fairly rapidly in private equity. The
14 pace extends through to 2028, because that's the path for
15 private debt. I would say that it's not just a mechanical
16 thing. We want to make sure that we make good
17 investments. And from my perspective, I would sacrifice
18 that number to make sure we make the right investments.

19 COMMITTEE MEMBER MIDDLETON: Okay. How much of
20 that will come in increases in private debt?

21 CHIEF INVESTMENT OFFICER GILMORE: Right now,
22 we're at just under three percent in private debt and
23 we're scheduled to get up to eight percent. But, of course,
24 that's some time off and it will be a function of the
25 pricing in the market at that time.

1 COMMITTEE MEMBER MIDDLETON: All right. Thank
2 you.

3 CHAIR MILLER: Okay. I'm not seeing any other
4 requests from the Board. I would like to see if Wilshire
5 has anything they want to add or, you know, comment on,
6 highlight?

7 STEVE FORESTI: I want to shows off and hit the
8 button myself this time.

9 (Laughter).

10 STEVE FORESTI: Hello, again. Steve Foresti from
11 Wilshire, joined by my colleague Ali Kazemi. We're
12 filling in for our other colleague, Tom Toth, who is on
13 his way, but had a personal issue arise and wasn't able to
14 be here this morning, but he'll be there -- here this
15 afternoon and for your meetings tomorrow.

16 If we could -- if I could spend just a couple of
17 minutes going through the economic slides we've put
18 together that are in attachment one of this -- well, it's
19 actually 6b. Sorry attachment one of 6b. And then as
20 that comes up, I'll just -- so I'll quickly go through
21 just some observations, try not to be redundant with what
22 you heard from Lauren, hopefully be complementary to what
23 you heard.

24 (Thereupon a slide presentation).

25 STEVE FORESTI: Ali then will give an update on

1 some of the forward-looking estimates on the portfolio and
2 some of the performance numbers. And then we'll just wrap
3 up with some comments around our review letter around the
4 trust level.

5 And so if we can jump to page -- slide three.

6 [SLIDE CHANGE]

7 STEVE FORESTI: So I thought I'd talk about two
8 things. Number one, just, you know, kind of where the Fed
9 is. And the timing is great here, because they -- they'll
10 be meeting this week and we'll hear their rate decision on
11 Wednesday. But just to keep it really simple, they have
12 a -- they have dual mandate trying to kind of pick two
13 pretty high level metrics that they look at in terms of
14 their dual mandate. So it's price stability, so think
15 inflation there, and it's maximum employment, so kind of
16 the unemployment rate would be one good measure to look
17 at.

18 And the bar -- the kind of Orange shaded area is
19 when they started their current tightening cycle and it
20 was a really aggressive one. You see the mountain chart
21 kind of growing out of that period of time. And though
22 they have this dual mandate, they were very much focused
23 on inflation, so price that stability. It's almost a
24 singular focus, because economic growth seemed to be okay.
25 And to Lauren's point earlier, there was that Powell,

1 Jackson Hole there will be pain, you know, speech from, I
2 guess, a couple of years ago.

3 And if you look at this, you can see the
4 unemployment rate hasn't really deteriorated that much.
5 It's up a little bit. But that pain that was kind of
6 promised, fortunately has not been completely
7 materialized. Yeah, we had that little regional bank
8 scare, I guess, a year and a half ago or so, but
9 otherwise, I think much smoother than many expected,
10 including Chair Powell.

11 So as we go to the next page --

12 [SLIDE CHANGE]

13 STEVE FORESTI: -- I just wanted to -- and I
14 won't go through all this, but the middle panel here is
15 the market's expectation on 10-year inflation. And so we
16 saw the realized number on the previous page of their
17 preferred measure, the core PC, down at 2.6 percent, so on
18 its way to their target at two.

19 If you look at the middle panel, that green line,
20 market expectations, kind of the anchoring of inflation,
21 is also very well contained at this point. It's actually
22 come down, you know, fairly dramatically actually in
23 recent months here to just over two percent, so very close
24 to the range. So not only realized is down, but kind of
25 market anchoring on expectations is near or at their

1 target.

2 So jumping to the next slide.

3 [SLIDE CHANGE]

4 STEVE FORESTI: Just quickly, what are the
5 markets expecting the Fed to do? Two lines here. The one
6 is the number of expected cuts this week. So be shocked
7 if they don't have a cut. They've kind of anticipated --
8 they've kind of signaled this pretty well, I think. And
9 the real question seems to be whether with it's going to
10 be a 25 basis point or 50 basis point cut. The green line
11 here though is what the market expects in terms of number
12 of cuts by the end of the year. So there is, you know,
13 four -- three -- you've got September, you've got
14 November, and you've got December. So in the next three
15 meetings, the market is expecting four or so cuts. So
16 we'll see and we'll get some guidance around whatever
17 their rate decision is on Wednesday.

18 If we can skip the next page and then go to, I
19 think it's seven, the next -- the next one.

20 [SLIDE CHANGE]

21 STEVE FORESTI: Yeah. So I did want to focus on
22 that other side of their dual mandate, which is -- which
23 is employment. And so you did see a very slight tick up
24 in the unemployment numbers. There is a -- this Sahm Rule
25 that's gotten quite a bit of attention in recent months.

1 And essentially what it does is it looks at the rolling
2 unemployment rate over a three-month period of time and
3 compares that level to the low point of that same data
4 series over the last 12 months.

5 And what it's attempting to do, and when Claudia
6 Sahm, the economist at the Fed, had developed this was
7 trying to have a very reliable signal on a recession
8 signal when we're in a recession. And the rule basically
9 says that when you hit a threshold of 0.5, that you've
10 kind of slid into that. Now, she's since said that the
11 current environment is probably a violation to the rule,
12 that there's a false signal here. But you can see that
13 when that 0.5 is hit, typically things get worse and it
14 also, and I've shaded recessions here, it oftentimes --
15 and this may be the exception, but -- over this period of
16 time kind of also coincides with recession.

17 So, you know, the headline here, and forgive me
18 if the song gets now stuck in your head the rest of the
19 day, is from Pink about employment not broken just bent.
20 And I think, again, if you think about the balance of what
21 the Fed is looking at, there is enough here to come off of
22 their very kind of tight conditions.

23 So with that, let me jump forward. I want to
24 pivot to more of a longer term on the next slide here --

25 [SLIDE CHANGE]

1 STEVE FORESTI: -- longer term issues around
2 deficits and debt. And the reason I want to do this as
3 you head into your asset allocation cycle the next time
4 around, I think a lot of the relationships between asset
5 classes are likely to be impacted by what's happening on
6 the fiscal side. So just talked a bit about monetary
7 policy. This now is focused more on fiscal policy.
8 National debt in the U.S. is now over 35 trillion, so
9 about 125 percent of GDP. These are big numbers. When
10 Powell was asked about it, and central bankers usually try
11 to stay out of the fiscal side of things, he was asked
12 specifically if this was sustainable. He said the debt
13 level is probably sustainable, but the path is
14 unsustainable. And I think that's pretty accurate and
15 fair statement.

16 Where I want to go from here is on the next page
17 to talk about this idea --

18 [SLIDE CHANGE]

19 STEVE FORESTI: -- and I think you're going to
20 hear a lot about this in the coming years, this idea of
21 fiscal dominance. And basically, if you think about the
22 combination of fiscal policy, the kind of things that
23 happen on the spending side through Congress, and monetary
24 policy, things that the central bank, the Fed is
25 responsible for, when you get to a sufficiently large

1 amount of national debt, that starts to impact, reduce the
2 ability of central banks to accomplish their goals of
3 again managing against employment and against inflation.
4 So the consequences, I've listed them here, are
5 potentially, you know, higher inflation going forward,
6 which would lead to higher interest rates going forward,
7 some concerns around currency -- though I'd note that this
8 is a -- you know, this is not unique to the U.S. This is
9 a common kind of situation around the developed world.
10 So, you know, other forms of, you know, whether it's gold
11 or, you know, dare I even say something like bitcoin, that
12 have more scarcity versus fiat currencies, you know, could
13 benefit in this environment.

14 And then the final point is just it creates some
15 trade-offs and some budgeting challenges in terms of
16 priorities on investment in spending. And that chart I'll
17 wrap with on the next page, basically I think puts that in
18 a picture, if we can jump to the next page, please.

19 [SLIDE CHANGE]

20 STEVE FORESTI: Yeah. So this basically just,
21 you know, two lines here. One is U.S. spending on
22 national defense. And then the -- I think it's the red
23 line, the one catches up here recently, is interest
24 payments on debt. And you can see that now, because of
25 both that size of the debt and increase in rates that we

1 have been talking about, the amount spent on servicing
2 that debt is now in excess of what's paid for national
3 defense. You can see there -- and that's not because
4 national defense came down. You can see in the line that
5 that's kind of increased quite a bit as well with our
6 funding of, you know, of some the conflicts around the
7 world.

8 So this becomes, you know, a bit of an issue
9 bringing it back to asset classes. To the extent that
10 this limits the ability for fiscal spending to support
11 economies when a -- you know, a problem may arise, then
12 some of the stability that Lauren talked about around
13 geopolitics, you know, maybe gets caught in -- called into
14 question a little bit, because the toolkit to respond to
15 future problems could be a little less abundant than it
16 has been in the past.

17 So things to keep in mind, I think some potential
18 risks that, through the asset allocation conversation I
19 think would be important to talk about, and, you know,
20 look forward to having those conversations over the next
21 couple of years, as we prepare for that cycle.

22 That's all I had on the economy. I'm gong to
23 hand, as I said to Ali. He's going to start -- if we go
24 to 15 first very quickly.

25 [SLIDE CHANGE]

1 STEVE FORESTI: These are our updated asset class
2 assumptions. Not going to spend any time on that other
3 than to say Ali is going to apply those to your portfolio
4 in terms of what the -- our expectations for the CalPERS
5 portfolio would be, so to, Ali.

6 ALI KAZEMI: Great. Thank you, Steve. Ali
7 Kazemi, Wilshire Advisors.

8 So you have the capital market assumptions here
9 on slide 15. If we move to slide 16 --

10 [SLIDE CHANGE]

11 ALI KAZEMI: -- you can see how those impact the
12 current expected state of the strategic asset allocation
13 and your actual allocation. And so up to this point,
14 we've obviously had a lot discussion about performance,
15 about overall state of capital markets and the economy.
16 All of those factors have an impact into the
17 forward-looking expectation for the fund and its targets.

18 And this slide shows those expected targets
19 across multiple dimensions. The target allocation on the
20 left is the Board's approved asset allocation. And you
21 can see that using Wilshire's assumptions, the expected
22 return over 10 years is 6.7 percent, so just slightly
23 below your 6.8 assumed rate of return.

24 Wilshire also projects 30-year returns, which
25 incorporate a longer term equilibrium view of capital

1 markets. And that return expectation is 7.5 percent over
2 the long term, which is in excess of your assumed rate of
3 return.

4 The primary driver of these differences between
5 the 10 and 30 year is to the degree that current
6 valuations and interest rate environment impact
7 expectations. I think Lauren touched on that a little bit
8 with her earlier comments. Performance has obviously been
9 very strong recently, and so that has the effect of
10 decreasing return expectations going forward as the
11 valuation component drives more of that 10-year
12 assumption.

13 In addition to the target, we also show the
14 expected returns for your actual portfolio and your
15 interim targets. You can see both of those are slightly
16 lower at around 6.4 percent for the 10-year and 7.3
17 percent for the 30-year. The primary driver of the lower
18 expected returns for the actual are to -- are really due
19 to the underweight to the private asset classes that
20 Steven alluded to already.

21 The SAA has 40 percent target to private asset
22 classes. You're around 30 percent. And so, that drives a
23 lower expected return for the actual relative to the
24 policy, as you continue to build into those positions.
25 Again, that eight percent target to private credit being

1 the biggest driver of that gap in between. But, of
2 course, that is being implemented.

3 Maybe I'll pause there. The last comments we're
4 going to have with our report are going to be on
5 attachment four, page three. Just to speak to, you know,
6 we've focused on the future here. That attachment is
7 maybe looking backwards in terms of examining the impact
8 of realized performance on your peer comparisons. So this
9 slide provides insights into that comparison. What really
10 should be noted that although we call this a peer
11 analysis, you know, CalPERS really has few peers, in terms
12 of size and complexity.

13 So we always view this analysis with that
14 additional context. Case in point, you know, this is a
15 comparison of all funds greater than 10 billion in AUM.
16 The underweight that you currently have to private markets
17 is almost close to \$40 billion in underweight. That's
18 bigger than most of the funds in this universe. I think
19 that gives you that additional context when evaluating
20 these results.

21 [SLIDE CHANGE]

22 ALI KAZEMI: You can see that over the long term,
23 the universe rankings have been challenged. The table at
24 the bottom contains kind of the details of that
25 information. And reasons for those longer term headwinds

1 have really been impacted by some of the allocation
2 differences that we've touched on already. In particular,
3 many of those funds having higher allocation to private
4 markets. Over the long term, that has aided funds with a
5 higher degree of private market exposure.

6 But it's also, I think, important to underwrite
7 kind of from a qualitative perspective, we think it's fair
8 to say that some degree of a lack of continuity from a
9 strategic standpoint including turnover at the CIO level
10 has impacted the ability for the team to implement a
11 portfolio strategy in a consistent manner. And so that's
12 something to point out.

13 Moving to the shorter term ranking, we want to
14 highlight that performance has been stronger, and that has
15 improved your peer rankings moving closer to kind of a
16 median point. This portfolio does have a high degree of
17 diversification built into it. If you move to slide 6 --

18 [SLIDE CHANGE]

19 ALI KAZEMI: -- you can see that relative to your
20 peers, you have a very high allocation to fixed income and
21 defensive assets, at the eighth percentile relative to
22 peers. That is that degree of defensive diversification
23 that I'm alluding to. And this portfolio should do well
24 relative to peers should there be a slow down in the
25 economy, and increased volatility in the markets due to

1 that diversification.

2 So that concludes our remarks on our reporting.
3 We would be happy to address any questions.

4 CHAIR MILLER: Great. Thank you for that. As
5 always, very eliminating. And first question I have is
6 from Director Ortega.

7 COMMITTEE MEMBER ORTEGA: Thank you.

8 CHAIR MILLER: There.

9 COMMITTEE MEMBER ORTEGA: Thank you. I have a
10 question. I think it's on number two on this deck here,
11 going back to the 10-year return and the 6.44. It's
12 the -- it's the one that shows what the 10-year -- the
13 target -- the current and.

14 STEVE FORESTI: That was in the other deck. That
15 was -- that was the expected -- the expected return

16 COMMITTEE MEMBER ORTEGA: Yeah.

17 ALI KAZEMI: That's slide 16, attachment 2.

18 COMMITTEE MEMBER ORTEGA: Sorry. So question is
19 about the 10-year return under the current allocation,
20 because of the underweight being 6.44. So I have two
21 questions. One is have we been underweight and that lower
22 expected return since the last ALM process? So have we
23 never reached the target? And that's related to my second
24 question, which is how should we think about being -- you
25 know, the return being below the expected return over such

1 a long period of time? How do we -- how are we expecting
2 to make that up, when we look at long -- even a longer
3 term horizon?

4 ALI KAZEMI: Yes, I'll take a stab at that and,
5 Steve if, you want to chime in. So consistently, you guys
6 have had that underweight to private equity. And so that
7 is what is being built into with the work being done by
8 staff to implement to get to that target. One way to
9 think of that is from the standpoint of the role of these
10 assets classes. So we bucket things in terms of growth,
11 defensive growth, defensive assets.

12 And so within growth, you have your public equity
13 and your private equity. So to the degree that you are,
14 for example, underweight private equity, one way to offset
15 that to be aligned with your long-term strategic goals is
16 to be overweight public equity. So you do have that
17 economic exposure built into the portfolio, but vis-à-vis
18 the public assets. And so that has been one way -- one
19 lever that, I think, staff has used to kind of implement
20 to keep you aligned with your long term objectives.

21 COMMITTEE MEMBER ORTEGA: Yeah, which makes
22 sense, because with the current environment, we would have
23 done well by having more exposure in the public market.
24 But I guess what I'm still struggling with and I think
25 this is a challenge I've had in all the time that I've

1 been working on these pension issues, is that when we set
2 the discount rate, we look at contributions, we look at
3 expected returns, and we look at these buckets that we're
4 going to put our assets in. And we say this is what we're
5 going to get over a long period of time. But if we never
6 reach the bucket, the total of the -- and with that
7 expected return, it seems to me, we're always having the
8 wrong -- the wrong allocation to get to the assumptions
9 that we're building in at the beginning when we do the
10 ALM.

11 STEVE FORESTI: If I could just make on point. I
12 think it's important to note that with the recent increase
13 you had, if that increase to private assets hadn't taken
14 place, you were -- you were not only at the target, but,
15 you know, poised to go over it.

16 COMMITTEE MEMBER ORTEGA: Um-hmm.

17 STEVE FORESTI: So this is in a perpetually --
18 you know, this is -- this was a strategic decision, you
19 know, if we go back to the PERF mid-cycle conversation,
20 informed by the ability to put the dollars to work in a --
21 in a successful way. So previous versions had capped the
22 amount because of the organization's --

23 COMMITTEE MEMBER ORTEGA: Um-hmm. Right. So
24 maybe

25 STEVE FORESTI: -- you know, thought in terms of

1 what they were constrained to be able to put in the
2 ground.

3 COMMITTEE MEMBER ORTEGA: Okay. I understand
4 that. And that -- thank you for the reminder that we just
5 increased, but that goes back to what my first question
6 was is have we been -- have we been underweight, at least
7 at some level, since the beginning of the ALM? And if
8 you're saying, no, it's only since the increase that we
9 just recently did, I think that's a different issue.

10 STEVE FORESTI: I think you've been underweight
11 on average over long periods of time, but the more
12 recent -- before raising this number, you were at target.
13 I'm sure, you know, people have the exact numbers in front
14 of them here, but for the last 20, 30 years, and it goes
15 back to the financial -- 2008 financial crisis, there's
16 been an underweight to private -- the private market
17 target.

18 ALI KAZEMI: And so, as a reminder, the private
19 debt allocation was a brand new allocation.

20 COMMITTEE MEMBER ORTEGA: Um-hmm.

21 ALI KAZEMI: And so that eight percent we knew
22 going into that was going to take time. It's one of the
23 reasons you do have that interim policy, which is a
24 combination of some of the existing public assets, where
25 proxies were built into at least resemble as much of the

1 beta of that allocation that you could replicate via the
2 public markets to use as a placeholder while you fund the
3 actual private credit allocations.

4 And to Steven's point, the importance there is to
5 find good deals. And so not to rush into it.

6 COMMITTEE MEMBER ORTEGA: Right. Thank you.

7 CHAIR MILLER: Next, Director Middleton.

8 COMMITTEE MEMBER MIDDLETON: All right. Thank
9 you. Ali, I would tend to agree with you that there are
10 not too many peers to CalPERS, but I'm struggling with the
11 \$10 billion threshold for including in a peer report.
12 Even if we were at \$50 billion, we would be talking five
13 times what the existing threshold is and still only 10
14 percent of what our assets are. Is -- what's the logic or
15 the criteria that is causing you to start it at 10
16 percent -- or, excuse me, at 10 billion?

17 ALI KAZEMI: It's not an uncommon question that
18 we get when we talk about peer analysis. The balance and
19 the trade-off is, the more you extend and increase that
20 cutoff, the smaller the sample size. And so then the
21 results you get can be perceived as more noise than
22 actually being able to evaluate it through the lens of,
23 you know, true peer comparison. So it's a little bit of
24 art, a little bit of science with that. But why we remind
25 of that context when we -- when we present this

1 information is meant to deal with that issue.

2 COMMITTEE MEMBER MIDDLETON: I can appreciate it.
3 Simply my reaction as a Board member is I'm not sure what
4 to make of a comparison that includes funds this small.
5 Size does matter. And one of the fundamental issues for
6 an organization like CalPERS is how to be effective
7 managing our size and our scale.

8 ALI KAZEMI: I wouldn't disagree with those
9 comments.

10 COMMITTEE MEMBER MIDDLETON: Thank you.

11 CHAIR MILLER: I'm not seeing anymore requests --
12 oh, I am. And I've got Frank Ruffino for Fiona Ma.

13 ACTING COMMITTEE MEMBER RUFFINO: Thank you, Mr.
14 Chair. And a quick question in terms of -- and I know you
15 don't have a crystal ball, but I want you to look, and
16 what do you see on the horizon, including the risks, you
17 know, that are obvious, that you have mentioned some of
18 them obviously, you know, the geopolitical risks, the
19 tight race that's coming up with the Presidential race
20 here in -- domestic at home, the national debt, China, AI,
21 et cetera, et cetera? Any proposed revisions or policy
22 changes, recommendations that the Board should be made
23 aware of at this stage or later?

24 STEVE FORESTI: Other than the ones we talked
25 about. And, you know, we just came off of a mid-cycle

1 asset allocation review, brought risk down in many of the
2 funds, you know, including the conversation this morning.
3 I think that's entirely consistent with, you know, if we
4 had a crystal ball what we'd see in it, which is feels
5 like a lot of the returns to equities have been pulled
6 forward with the -- with the, you know, pretty exceptional
7 performance. 2022 was challenging. But beyond then, it's
8 been, you know, pretty spectacular performance, so there's
9 a vulnerability there.

10 I will say, and this goes back to a question you
11 asked Lauren earlier about, you know, some of the risks
12 that are out there in terms of the capital market
13 assumptions, you know, as somebody who's kind of
14 responsible for the assumptions that Wilshire puts
15 together, you know, I thought it was a question, because
16 it hits on what I think one of the big risks are, if you
17 look at our -- the asset class assumptions right now,
18 there's very compressed, expected, equity risk premium,
19 which in simple terms is just how much we expect equities
20 to outperform core fixed income, bonds. And, you know,
21 part of the reason for that is this great return we've
22 scene, valuation levels.

23 And if you think through what that's suggesting,
24 it's suggesting that market participants think that those
25 valuation levels that seem extreme are, in fact,

1 legitimate, because of the incredible productivity gain or
2 growth that we'll see in AI and, you know, other
3 breakthroughs. So, you know, we're worried about downside
4 risk appropriately, because I think there's quite a few
5 reasons to be concerned about downside risk. But the
6 other risk is that, you know, maybe the market isn't quite
7 that wrong with these valuations and maybe the equity risk
8 premium, you know, will be bigger than we're forecasting.

9 Now, I'd say that would be a welcome risk,
10 because you have lots and lots of exposure to that equity
11 risk premium, but I think that is, as you think about
12 capital market uncertainties, one of them. I'll just
13 reiterate what I talked about in the fiscal dominance
14 slide, you know, I think inflation certainly looks to be,
15 you know, pretty well contained right now. I think over
16 the next 10, 20, 30 years inflation will be a much, much
17 bigger deal than we've experienced over the last 10, 20,
18 30 years. I just think it's a -- we're heading into a
19 different environment. I think the portfolios that have
20 worked in the past are unlikely to be optimal portfolios
21 in the future.

22 And that, you know, gets back to the comment I
23 said, you know, I think these are all really important
24 conversations to have leading up to your next asset
25 allocation setting.

1 ACTING COMMITTEE MEMBER RUFFINO: Great. Thank
2 you. Thank you, Mr. Chair.

3 CHAIR MILLER: Okay. I've got Deborah Gallegos
4 for Malia Cohen.

5 ACTING COMMITTEE MEMBER GALLEGOS: Thank you. I
6 just want to go back to what Director Middleton brought up
7 with respect to the comparison. And in looking at the
8 chart that you put up, it's unclear who the comparison is
9 against? Is it just Wilshire clients or is it a broader
10 universe?

11 ALI KAZEMI: It's a broader universe.

12 ACTING COMMITTEE MEMBER GALLEGOS: Okay. I guess
13 could we ask for you to come back with some analysis, so
14 if we cutoff the sample set at 200 billion, how many plans
15 would we be looking, at 100 billion, how many plans? And
16 could we also ask you to consider non-U.S. plans as a
17 comparison? They may not be completely comparable, but
18 again you have to weigh is 10 billion U.S. plan more
19 comparable or is a 200 billion dollar non-U.S. plan more
20 comparable? So if we could just get some assessment, so
21 that we ourselves can see what those numbers look like?

22 ALI KAZEMI: Yeah, I'd be happy to follow back up
23 with you on that.

24 ACTING COMMITTEE MEMBER GALLEGOS: That would be
25 great.

1 ALI KAZEMI: Just knowing what I know about the
2 universe, we're probably talking like single digit numbers
3 for plans.

4 STEVE FORESTI: But the answer is yes for sure.

5 ACTING COMMITTEE MEMBER GALLEGOS: Okay.

6 STEVE FOREST: But I think, you know --

7 ACTING COMMITTEE MEMBER GALLEGOS: And you've
8 probably done this before. I'm guessing this is not the
9 first time for that.

10 STEVE FORESTI: The numbers get small pretty
11 quickly, but for sure, we'll do it, and then we can, you
12 know, pick a path forward from there. I do think, and
13 this is to -- you know, to the point that Ms. Middleton
14 brought up and that you're reiterating here, I think it
15 should also put in perspective how important these
16 universe comparisons are. They're interesting. They're
17 nice to see. They can tell you things that maybe you
18 might want to think about, talk about what are they doing
19 differently. But in the end, the deliberations here
20 should be specific to your goals, your circumstances, your
21 risks, et cetera.

22 So I would just, you know, make that comment, but
23 of course, we'll be happy to carve it up however it makes
24 sense.

25 ACTING COMMITTEE MEMBER GALLEGOS: Fair comment.

1 Thank you.

2 CHAIR MILLER: And next, we have President
3 Taylor.

4 VICE CHAIR TAYLOR: So I -- oh, it is on. So I
5 think I was actually going to ask what you meant by your
6 comments on future -- our future investments looking
7 worse, you know, and what exactly did that mean?

8 STEVE FORESTI: Yeah. So I don't know if worse
9 is the right -- the way I'd summarized it. I think the
10 relationship -- so this could go off into a very long
11 conversation, but one --

12 VICE CHAIR TAYLOR: Sorry.

13 STEVE FORESTI: -- one example would be the
14 interaction between asset classes, you know, so think
15 about, you know, correlation, diversification, stocks
16 versus bonds as an example. Those relationships are very
17 different in an environment that's characterized by, you
18 know, more volatile inflation expectations against one
19 that is very benign, low inflation. So suddenly the
20 diversification properties of asset classes could
21 potentially break down.

22 And that's what I mean about the portfolios that
23 may have worked -- you know, again the poster child is
24 60/40. Nobody really holds that anymore, but that sort of
25 portfolio -- and we saw a little glimpse of it in 2022,

1 right, where -- well, what happened when saw this bout
2 with inflation, both those asset classes got kind of taken
3 out to the woodshed at the same time? That was a
4 breakdown in diversification, a completely predictable one
5 if you knew that, you know, inflation was going to spike
6 to nine percent in advance. But that's -- I'm not talking
7 about to that degree, but it's those relationships that
8 I'm talking about. And, you know, how do you -- how do
9 you mitigate some of that? Well, you bring in some --

10 VICE CHAIR TAYLOR: Well, what makes you think
11 that the inflation is going to go up, that that's where
12 we're headed is to a more inflationary --

13 STEVE FORESTI: Potentially.

14 VICE CHAIR TAYLOR: Potentially.

15 STEVE FORESTI: But more volatile inflation,
16 meaning, you know, we could almost forget about inflation
17 over -- most lives of investors, you know, in our industry
18 never really had to think about inflation honestly, like
19 until very, very recently. And so a lot of investors are
20 kind of just programmed by what they've seen. And this
21 could be very seasoned people in the industry that have
22 been around for 20, 30 years investing. I wouldn't -- all
23 I'm saying is let't not discount that we go back to two
24 percent, we stay there, and there's no concern about
25 inflation.

1 And the reason I'm saying that is because we're
2 heading into this next environment with mountains of debt
3 that changes the way interest rates behave, changes our
4 borrowing needs. And borrowing needs, you need somebody
5 to lend that money, and they're going to -- they're very
6 likely going to demand a higher interest rate. So
7 that's -- these are the pressures on inflation that I'm
8 talking about, and they have knock-on effects. I'm just
9 not brining it up, so we talk about interesting stuff
10 around the economy. They have knock-on effects to not
11 just the expected return for asset classes, but the path
12 and the diversification properties.

13 So that's kind of what I was kind of hinting at
14 with that slide.

15 VICE CHAIR TAYLOR: And that's the unsustainable
16 path that we are with our debt basically that would cause
17 this inflationary exposure?

18 STEVE FORESTI: Yeah, I mean, we're -- so if you
19 think back to that net interest payment chart I showed,
20 it's pierced through a trillion dollars. I mean, that's
21 three billion dollars a day in interest. That's a billion
22 dollars in the time we'll be sitting in this meeting
23 today. That feels --

24 VICE CHAIR TAYLOR: Oh, wow.

25 STEVE FORESTI: And if you add another two

1 trillion every year, which is kind of the pace we're on
2 right now, that feels pretty unsustainable, yeah.

3 VICE CHAIR TAYLOR: Yeah. We don't have control
4 over that.

5 STEVE FORESTI: Well, and we have an election
6 coming up, but, you know, frankly neither candidate is
7 really talking about bringing spending down very much.

8 CHAIR MILLER: Okay. Next, I have Director
9 Pacheco.

10 COMMITTEE MEMBER PACHECO: Yes. Thank you,
11 gentlemen, for your -- for your input. I just have -- I
12 have a question. It's kind of on page -- I'll be very
13 specific, page 6b, attachment 1, page 22 of 64. It's the
14 CalPERS peer attribution fiscal year-to-date. So I just
15 want to understand -- my understanding of the total fund
16 return contribution percentage. I noticed that in the
17 private equity, it was negative 2.3, but the difference
18 was negative 12.74. But on the transverse to that, the
19 real asset was 4.73 and the total fund return contribution
20 was 0.71, I just want to understand how that relates to
21 the -- to the benchmark and so forth, if you can...

22 ALI KAZEMI: So just so I'm clear, which page was
23 that?

24 COMMITTEE MEMBER PACHECO: It's on page 22 of 64.

25 ALI KAZEMI: Okay.

1 COMMITTEE MEMBER PACHECO: It's the CalPERS --
2 PERS attribution fiscal year-to-date. That's exactly
3 right.

4 ALI KAZEMI: Yes, I have that. And so apologies,
5 can you remind me of the question?

6 COMMITTEE MEMBER PACHECO: No. No. That's fine.
7 That's fine. And it's the -- and how does that chime in
8 with respect to the performance?

9 ALI KAZEMI: So that is going to be the
10 attribution fiscal year to date.

11 COMMITTEE MEMBER PACHECO: Um-hmm.

12 ALI KAZEMI: So of the, let's say, a hundred
13 basis points of underperformance, most of that is coming
14 from that active management piece.

15 COMMITTEE MEMBER PACHECO: Okay.

16 ALI KAZEMI: So relative to your policy targets,
17 you're well aligned with the policy targets, so there's
18 not a lot of drift driving the underperformance. So then
19 you can go into the individual asset classes and what is
20 the biggest driver of that underperformance? The one that
21 stands out there, this was the point that Steven brought
22 up --

23 COMMITTEE MEMBER PACHECO: Right.

24 ALI KAZEMI: -- is private equity. So 210 of
25 that 100 basis points is coming from that private equity

1 sleeve. So that -- what that tells you is some of the
2 other areas are actually outperforming --

3 COMMITTEE MEMBER PACHECO: Right.

4 ALI KAZEMI: -- relative to the benchmark. You
5 just have this kind of anchor in terms of the impact of
6 benchmarking private assets, which when you have returns
7 that are so disbursed like they are now, gets magnified.
8 It's one of the primary reasons why a few years ago staff
9 moved to the actionable tracking error budget --

10 COMMITTEE MEMBER PACHECO: Right.

11 ALI KAZEMI: -- really to ensure that we shine a
12 light on the areas of the portfolio where staff has the
13 ability to add value and drive excess returns, and less
14 focus on this type of analysis, which again tends to be
15 more noise than it actually --

16 COMMITTEE MEMBER PACHECO: And you're referring
17 to the policy bands, right, the --

18 ALI KAZEMI: So there are policy bands
19 relative -- so your rebalancing ranges.

20 COMMITTEE MEMBER PACHECO: Right.

21 ALI KAZEMI: We also have an extra element, which
22 is the actionable tracking error budget, which is --

23 COMMITTEE MEMBER PACHECO: Correct.

24 ALI KAZEMI: -- to the degree that you differ
25 from the benchmark and the amount of volatility that that

1 introduces, there's about a hundred basis points of
2 allowance there for tracking error, which has been well
3 lower in terms of what you've actually --

4 COMMITTEE MEMBER PACHECO: I think it was
5 about -- if I recall, it's like 14 or something like right
6 now?

7 ALI KAZEMI: It's been very low, correct.

8 COMMITTEE MEMBER PACHECO: So -- and that gives
9 us enough runway for additional active management.

10 ALI KAZEMI: Correct. Correct. And we'll touch
11 on in the Program reviews some of that deployment coming
12 up here in one of the next agenda items.

13 COMMITTEE MEMBER PACHECO: Okay. Very good. I
14 just wanted to get some understanding of that, because
15 it -- the numbers seem to be a little -- I didn't
16 understand that and I wanted to get some clarification. I
17 think that -- it's a pretty interesting observation.
18 Thank you very much.

19 ALI KAZEMI: Thank you.

20 So we just -- we had one last item.

21 STEVE FORESTI: Which, you know, we don't need to
22 bring up. It's Attachment 3 was our letter, which is on
23 the -- it's attached to the Program reviews that are
24 coming up in the next two agenda items for global fixed
25 income and global equity. Part of that qualitative

1 program review is a scoring model that we use. The
2 organization score is broken into a team component, so,
3 you know, think about the Global Fixed Income team, the
4 Global Equity team respectively there. But then there's
5 what we refer to as firm component would be a broader, in
6 this case, INVO-wide, you know, qualitative assessment.

7 So I'll be super brief here, because these again
8 feed those other program reviews, but we've talked about
9 this in the past, just the -- that firm level score
10 remains challenged, you know, just around stability of the
11 senior team. Obviously, there was, in the last fiscal
12 year, departure of the CIO, more recently retirement of
13 the -- of the MID of Private Debt. So that keeps that
14 score very subdued.

15 You know, on the flip side is you had a, you
16 know, very robust global inclusive rigorous search for a
17 new CIO, which obviously has concluded, you know, with
18 Stephen joining the organization. That's a new
19 development. We've had very productive, you know,
20 conversations and interactions, a lot of it focused on,
21 you know, this concept of total portfolio approach to
22 asset allocation, really working with getting risk targets
23 set and understood. So more to come there. These are
24 obviously very early days.

25 And then in our letter, again I won't go into a

1 lot of detail, we did cover, because it goes across the
2 different program reviews, the Sustainable Investing team.
3 You brought on an MID about I think it was a year and a
4 half ago. That is very well integrated throughout the
5 Investment Office through the public markets, private
6 markets. You've talked a lot about last fiscal year Labor
7 Principles. You made a lot of progress on responsible
8 contractor and that will -- looks to be settled or, you
9 know, voted on, approved this fiscal year.

10 So again just lots of positive developments
11 there. Stephen mentioned the climate transition, you
12 know, index on the public equity side or earlier. So
13 those are positives against that again INVO-broad score.
14 But more to come in these next two agenda items as we talk
15 about the Program reviews for Global Fixed and for Global
16 Equity, but happy to -- happy to take any questions now.

17 CHAIR MILLER: Okay. I have a question from
18 Director Rubalcava.

19 COMMITTEE MEMBER RUBALCAVA: Well, thank you. I
20 was -- since you pointed out the letter, I was going to
21 point out that I really appreciate the sustainable
22 investment highlights section. Thank you for raising the,
23 as you call it, the positive development. So I just -- it
24 was just going to be more of appreciation of bringing that
25 up. Thank you very much.

1 STEVE FORESTI: Sure. Thank you.

2 CHAIR MILLER: All right. I think that about
3 covers it for of 6b. Thanks for that again. Always
4 clear, comprehensive, and appreciate everybody's
5 engagement, and questions, and everything as well. So I
6 think that about covers it.

7 And I think now we'll break for lunch and we'll
8 be back at 1:40, is that -- 1:30. Okay. 1:30 we'll be
9 back and we'll pick it back up with 6c Global Fixed Income
10 at that point. Okay. We're in recess until then.

11 (Off record: 12:41 p.m.)

12 (Thereupon a lunch break was taken.)

13

14

15

16

17

18

19

20

21

22

23

24

25

1 AFTERNOON SESSION

2 (On record: 1:30 p.m.)

3 CHAIR MILLER: Okay. Let's reconvene here.

4 More folks wandering in and getting seated. So,
5 I guess, at this point, to finish up with 6b, I just want
6 to check and see whether Wilshire wants to come up and
7 share a few words or thoughts. Oh, there's Steve.

8 VICE CHAIR TAYLOR: Meketa, you mean.

9 CHAIR MILLER: Meketa rather. We just -- we
10 heard from Wilshire and see if Meketa wants to come up.
11 There's Steve McCourt and -- for trust level review.

12 STEVE McCOURT: These are new.

13 CHAIR MILLER: Yeah, they are. They're very
14 directional, so they're nice.

15 STEVE McCOURT: I'll back away. Steve McCourt,
16 Meketa. Thank you, Chair Miller.

17 Meketa has provided in your packets our trust
18 level reviews for the three private market asset classes
19 that Meketa oversee[SIC] for the fiscal year ending June
20 30th, private equity, and infrastructure, and real estate.

21 Maybe I will spend just a couple of minutes with
22 a more kind of qualitative oversight of each of the three
23 and I'll leave plenty of time then for any questions
24 from -- from the -- from the Committee.

25 As you heard earlier, private equity, as an asset

1 class, underperformed its policy benchmark for the
2 trailing year. That was not a function of the performance
3 of the private equity portfolio per se. It was more a
4 function of the public markets growing significantly
5 during the year. Over longer time periods, the private
6 equity return has been quite strong. For the trailing
7 five years, the portfolio was up 12.4 percent per year,
8 and over the last decade, 11 percent per year on average.
9 Each of those are meaningfully in excess of the equivalent
10 returns in the public markets, and slightly below the
11 return of your -- of your policy index.

12 The most notable evolving change in your private
13 equity portfolio has been the increased use of
14 co-investments over the last several years. It's a
15 notable change that, as you all know, reduces the overall
16 fees and expenses of the Program. And I'll highlight that
17 the performance of the -- of the co-investments in the
18 portfolio over the last three years have been the highest
19 performing style of investment within your -- within your
20 private equity portfolio, returning 12 and a half percent
21 over that three-year period.

22 It's still early in the context of the growing
23 co-investment program that your staff is now running. But
24 I wanted to highlight that at least the early returns have
25 been strong in that area. And I think I'll just make one

1 or two comments on the broader private equity marketplace.
2 As has been reported before, the higher interest rate
3 environment has suppressed somewhat both deal making
4 within private equity and also fundraising within private
5 equity. That being said, there's been a modest rebound in
6 2024 so far in transactions and distributions from the
7 private equity marketplace. And the most notable change
8 that we've observed in the marketplace broadly is as
9 valuations remain elevated for private equity
10 transactions, with each passing year, on average, more of
11 the capital for private equity transactions is supplied
12 through equity capital as opposed to debt capital.

13 So through last year, the average transaction
14 included roughly one-third debt and two-thirds equity. If
15 you go back about 20 years, 25 years, that ratio would
16 have flip-flopped. So less leverage in private equity
17 transactions today than there used to be historically.
18 And that's partly a function of the interest rate
19 environment that we're in today.

20 I'm going to make a couple of notes about your
21 infrastructure portfolio. Returns here have been quite
22 strong over all time periods. For the trailing 10 years,
23 your infrastructure assets have returned nine and a half
24 percent per year, which have been four percent per year
25 above the benchmark over that time period. The

1 Infrastructure Program at CalPERS has increased
2 meaningfully over the last few years and now represents a
3 little more than three percent of the total fund, which is
4 roughly triple its size, relative to the total fund just
5 seven or eight years ago. So significant capital being
6 deployed in the infrastructure area. Returns have been
7 strong and productive in that area, despite the fact that
8 those -- many of those commitments are newer.

9 I'd also like highlight within our infrastructure
10 report that all of the various subsectors of
11 infrastructure, in the core and value-added strategies
12 that are employed by your staff have all produced positive
13 returns over the last year. So unlike real estate, where
14 I'll get to in a moment, where returns have been quite
15 varied, in the infrastructure space returns have been
16 fairly consistent across different styles of
17 infrastructure.

18 And then finally, in summarizing real estate,
19 your real estate portfolio produced a return over the last
20 year of negative 10.8 percent. That was actually slightly
21 better, believe it or not, than the broader real estate
22 benchmark that you compare yourselves to. Real estate, as
23 an asset class, as you know, has been challenged over the
24 last 18 to 24 months. Your portfolio has reflected those
25 challenges over that time period. Over the trailing 10

1 years, real estate, as an asset class, is up 5.2 percent
2 per year for you. This year, what's notable relative to
3 prior years is even some of the real estate sectors that
4 have, since the COVID pandemic, experienced stronger
5 demand from tenant bases. Multi-family as a sector and
6 industrial as a sector also had negative returns, albeit
7 less negative than some other sectors. And that's largely
8 a function of the impact that rising interest rates have
9 had on the valuations of real estate more broadly.

10 I do want to highlight that within real estate,
11 the returns across different sectors have been quite
12 varied. Some sectors being down about five percent and
13 some sectors being down about 30 percent in the case of
14 office. So a wide discrepancy of returns within the real
15 estate sector. Your portfolio remains very well
16 diversified across sector.

17 Then the final thing I'll highlight is we also
18 report on your core real estate portfolio since -- for the
19 last decade in a bit. That has been the primary focus of
20 your investment team at CalPERS. The core portfolio
21 continues to produce returns that are superior to the
22 broader real estate marketplace and your benchmark. For
23 the trailing 10-year period, the core real estate
24 portfolio was up seven percent per year on average
25 compared to 5.8 percent on average for your benchmark.

1 All three asset classes as of June 30th were
2 invested within the policies that you've set forth for
3 them. And all three are being invested in a way that's
4 aligned with the strategic plans that have been
5 communicated to you by staff.

6 That concludes my report and we're happy to take
7 any questions that you might have.

8 CHAIR MILLER: Thank you for that report. That's
9 much appreciated. And we have questions. And I'll start
10 with Director Pacheco.

11 COMMITTEE MEMBER PACHECO: Yes. Mr. McCourt,
12 thank you very much for your report. My first question is
13 thank you for highlighting the co-investment part of our
14 portfolio. And I noticed that in your -- in your letter
15 you mentioned that we are increasing our allocation to
16 co-investment and adding through portfolio
17 diversification, as well as identifying high quality
18 managers. And I just wanted to know in that process how
19 has that -- how has that been going for the last 12
20 months?

21 STEVE McCOURT: Yeah. Great. Maybe I'll ask
22 Steve Hartt to come up here to kind of provide some detail
23 there as well. But I'll answer first more generally, that
24 staff has done a strong job in moving the portfolio
25 towards the direction that they've expressed in the

1 strategic plan towards more diversification across
2 different styles of investing, and, of course, within
3 co-investments as well.

4 STEVE HARTT: Yeah. Thanks very much. Steve
5 Hartt, Meketa Investment Group. I think that the area of
6 co-investments is one where CalPERS can really take
7 advantage of its scale. And it wasn't many years ago that
8 CalPERS didn't do any co-investments at all and the GPs
9 just didn't even bother calling.

10 Staff has been working to develop systematic
11 structures in place to be able to sort of, more or less,
12 automatically, they have the right to opt out of deals
13 with automatically invest in co-investments that the GP
14 might have with the focus on managers that they've
15 underwritten for their funds. So, you know, they know the
16 manager well and have strong conviction. And then they
17 have this programmatic way that really helps the GP be
18 able to have confidence that they're going to have the
19 capital there to be able to do the deals that they need to
20 could. And that way, you know, CalPERS is really being
21 able to use their scale to differentiate themselves from
22 other LPs in the marketplace and get access to good
23 co-investments.

24 COMMITTEE MEMBER PACHECO: And that
25 co-investments, from what I read in the letter, seems to

1 be, you know, as we're moving more and more into venture
2 and growth equity. And that's part of the -- part of the
3 strategy there.

4 STEVE HARTT: Overall the portfolio is looking to
5 increase diversification.

6 COMMITTEE MEMBER PACHECO: Right.

7 STEVE HARTT: So historically CalPERS has been
8 very heavy in the mega and large buyouts.

9 COMMITTEE MEMBER PACHECO: Right.

10 STEVE HARTT: And so the -- starting with funds
11 and finding growth equity funds and venture managers to be
12 able to allocate capital to, on the fund side. And then
13 as it makes sense to be able to do these programmatic
14 co-investment vehicles as well alongside those particular
15 managers. So it's a development. It's very hard. It's
16 an area where scale does not help CalPERS in the early
17 stage -- particularly, the early stage off venture
18 capital, where the funds tend to be smaller. But staff
19 has been working in sort of, you know, very effective and
20 creative ways to also be a strong source of capital to go
21 alongside some of those smaller vehicles as well.

22 COMMITTEE MEMBER PACHECO: And just a
23 clarification, just a point of clarification, on -- with
24 respect to co-investments, it's my understanding that when
25 I read the other report on the dry powder -- like dry

1 powder has been increasing in the -- in the P -- in the
2 private equity universe, but with respect to
3 co-investments, the deployment of the -- of the funds just
4 go right into the system, like the J curve is basically
5 augments, is that correct? I just want to -- just some
6 understanding on that.

7 STEVE HARTT: You know, I'd say well over 90
8 percent of the time, the -- when the co-investment is
9 structured and done, all the capital is put in right then,
10 sometimes a little bit is held on for some further on
11 investments or things of that nature. But you're right,
12 that co-investment is a way to deploy capital more
13 quickly --

14 COMMITTEE MEMBER PACHECO: Um-hmm.

15 STEVE HARTT: -- and not have to wait for the GPs
16 to find the deals. When you make a commitment to the
17 fund, there's typically a five-year time period the GP can
18 look for deals. With a co-investment, it's usually done
19 within weeks, if not months.

20 COMMITTEE MEMBER PACHECO: Incredible. That's
21 absolutely incredible.

22 STEVE McCOURT: And that -- and that matters, of
23 course, because the co-investments not only more or less
24 side-step the fund level fees. But because there's no
25 commitment period or J-curve with the co-investments, you

1 don't have to overcommit to as many funds for the same
2 investment level, and so it's a more efficient way to put
3 capital to work in the market place.

4 COMMITTEE MEMBER PACHECO: Oh, I can -- I can see
5 it now. The -- it's very effective actually. It's a very
6 effective process. Thank you very much for your comments.
7 I appreciate it very much.

8 STEVE McCOURT: Sure.

9 CHAIR MILLER: Okay. Next, we have Deborah
10 Gallegos for Controller Cohen.

11 ACTING COMMITTEE MEMBER GALLEGOS: Thank you.
12 Just going back to your comments earlier about interest
13 rates. How has this affected manager' leverage and have
14 you seen some cracks in their strategies with respect to
15 exposure to floating rate instruments and should we, now
16 that we're -- given there's a few quarters lag in
17 performance, should we expect to see that reflected in
18 performance?

19 STEVE McCOURT: So I'll provide an answer on the
20 broader context of the marketplace and maybe Steve has
21 some anecdotes on specific deals. What I was alluding to
22 with the amount of leverage in transactions was at the
23 leverage buyout marketplace broadly. What we've seen for
24 sever years now is that the average purchase price of a
25 company, and by private equity, has continued to increase

1 modestly. But the proportion of the capital used to
2 purchase a company has become -- has come much more from
3 equity than from debt.

4 Part of the reason is debt is more costly now
5 than it was three or four years ago. The other -- the
6 other part of the reason is that bank financing is less
7 available today than it was five, six, seven years ago.
8 So the transactions are less leveraged. Some of it has to
9 do with economic judgment on the value of debt capital
10 versus equity capital. Some of it's just reality of
11 availability of debt capital in the marketplace.

12 VICE CHAIR TAYLOR: Mic.

13 There you go.

14 ACTING COMMITTEE MEMBER GALLEGOS: Okay. There
15 we go. Sorry. I'm referring to holdings we had going
16 into the increase in interest rates --

17 STEVE McCOURT: Right.

18 ACTING COMMITTEE MEMBER GALLEGOS: -- as opposed
19 to the new deals being done since the increase in interest
20 rates.

21 STEVE McCOURT: Yeah. That's -- at the total
22 market level rising interest have occurred as the economy
23 continues to expand and grow. So there hasn't been yet
24 anyway significant evidence of stress in business models
25 or financing structures broadly. I'm not sure, Steve, if

1 you have any other detail you'd want to share.

2 STEVE HARTT: Yeah, I think that's -- I think
3 that's right. The number of bankruptcies has not really
4 skyrocketed or changed that way. And, you know, as Steve
5 mentioned, the trend of putting more equity into deals has
6 been taking place over a long period of time. So what
7 that means is that there generally has been less debt.
8 The thing that had really changed in 2022 is that that
9 debt actually now costs something. So they had it on
10 there. And then instead of putting money in for buying
11 something else or doing it, they now had to actually take
12 some of their profits and pay down debt.

13 So that's just been something they just had to
14 kind of -- the GPs have had to manage around.

15 ACTING COMMITTEE MEMBER GALLEGOS: Um-hmm.

16 STEVE HARTT: But it hasn't been one where it's
17 dramatically affected the value of the overall private
18 equity portfolio values.

19 ACTING COMMITTEE MEMBER GALLEGOS: Great. Thank
20 you.

21 CHAIR MILLER: Okay. Next, we have Director
22 Rubalcava.

23 COMMITTEE MEMBER RUBALCAVA: Thank you. I
24 thought somebody else would get to this point quicker
25 than -- I mean, anyway, my question is on real estate. We

1 can't ignore it. Your letter says it is. Presentation
2 was challenging, but -- and yet, we're diversified, so
3 that's a good thing, but it's still down. But your letter
4 says it generates income. So if you could speak to two
5 things. One, how is that helpful to us, and second, when
6 is it going to improve? You mentioned that the dust will
7 settle at some point, but when will that dust settle and
8 what do we do until then? Let me know of those things.
9 Thank you.

10 STEVE McCOURT: Yeah, I'll have Christy answer
11 the harder question. On the income, I would just
12 highlight that as a plan that has net cash outflows, you
13 pay more in benefits in expenses every year than you take
14 in in contributions, it's helpful to have asset classes
15 that are net suppliers of income on a annual basis. And
16 irrespective of whether real estate values are going up
17 and down, it continues to be a predictable source of cash
18 income for that piece of the -- of the portfolio.

19 And I'll have Christy answer the dust settling
20 question.

21 CHRISTY FIELDS: Thank you. Christy Fields,
22 Meketa. I do want to say that while we're seeing negative
23 returns in the asset class, you're not actually realizing
24 those returns right now. Your -- those are appraised
25 values that are declining. And so the majority of your

1 assets are held in long-term vehicles, most with fixed
2 rate financing. And so, you're able to kind of hold those
3 assets and ride through these periods of kind of pricing
4 volatility. The size of the decreases have gotten smaller
5 and smaller over their last few quarters. And, in fact,
6 we've seen a couple of the transaction-based indices, so
7 indices that are actually recording actual sales of
8 assets, turn and start to record slight increases in
9 values again.

10 And so those are a little bit more front or
11 leading indicators than the appraisal index that you're --
12 that is the ODCE benchmark that you're using. So we're
13 hopeful that those increases will translate to the ODCE
14 index as well here at the end of this year and perhaps
15 into the new year.

16 COMMITTEE MEMBER RUBALCAVA: Thank you. That's
17 very good to hear.

18 CHRISTY FIELDS: Yeah.

19 COMMITTEE MEMBER RUBALCAVA: The other one is a
20 more positive question. Infrastructure is strong. Are we
21 going to see that continuing? Are we -- do we have more
22 options there or what's the -- what's the future for
23 infrastructure? It seems to be something we should need
24 to focus on.

25 STEVE McCOURT: Yeah. So infrastructure

1 continues to produce, as an industry, fairly strong
2 returns post-COVID. One of the big areas that is
3 supporting the need for capital and returns in
4 infrastructure is both the energy transition, but also the
5 need for more energy being driven by data centers and AI.
6 So as that demand continues and the infrastructure asset
7 class is the primary source of capital for developing new
8 power in the U.S. and across the world, there's some nice
9 tailwinds at least being able to deploy capital
10 productively in that area.

11 And other segments of the infrastructure
12 marketplace, whether it's ports, transportation, which are
13 more economically sensitive, those have continued to
14 produce solid results, because the economy has kept
15 growing. But that element of the -- of the portfolio
16 could be more at risk, if there's a hard landing and a
17 recession. But so far, there's not much evidence of that.

18 COMMITTEE MEMBER RUBALCAVA: Thank you so much.
19 Thank you, Mr. Chair.

20 CHAIR MILLER: Okay. Next, I have Director
21 Middleton.

22 COMMITTEE MEMBER MIDDLETON: All right. Thank
23 you. The comment you just made regarding AI and the
24 tremendous increase in electricity demand, do we have a
25 sense of what that increase is actually going to be and

1 what that means in terms of the potential profitability of
2 the green energy commitments that we have made?

3 STEVE McCOURT: There are estimates that experts
4 have made on energy demand as a result of AI and data
5 centers being built out that are material, you know, in
6 the order of magnitude of another percent higher growth
7 rate each and every year for the next 20 years on energy
8 demand within the U.S. All else equal, you know, energy
9 demand requires more investment, which is, I think, good
10 for an investor like CalPERS that has capital to put to
11 work in productive asset classes and projects.

12 And it also, all else being equal, causes the
13 price to go up a bit, which is better for investors that
14 have been invested in the space. So it's a -- it's a --
15 the AI, I don't know if it's a revolution or a
16 renaissance, but it has certainly allowed a massive amount
17 of investment in the space in the last couple of years.
18 It's likely to continue and that should continue to
19 benefit the asset class as a whole.

20 COMMITTEE MEMBER MIDDLETON: Okay. Thank you.

21 This is probably more a comment than a question,
22 but so much of the debate on ESG, and on renewable energy
23 investing, and fossil fuels have been argued in a
24 political context. And I think we need to very clearly be
25 able to enunciate the financial underpinnings of the

1 strategies that we have taken on. Thank you.

2 CHAIR MILLER: Okay. I'm seeing no more requests
3 to speak. And just thank you all for all the input,
4 information, and all the work that went into it, and all
5 the working with our staff and all of us, and we certainly
6 appreciate it.

7 STEVE McCOURT: Thank you.

8 CHAIR MILLER: Okay. Next, we will move on to
9 6c, Global Fixed Income.

10 CHIEF INVESTMENT OFFICER GILMORE: Thank you,
11 Chair. This is the first of our two capital markets
12 annual reviews. So we've got Arnie Phillips stepping up
13 to the mic.

14 (Thereupon a slide presentation).

15 MANAGING INVESTMENT DIRECTOR PHILLIPS: Good
16 afternoon. Annie Phillips, Investment staff. I must say
17 not used to walking up here into an environment where so
18 many positive things have been said about fixed income
19 during the morning.

20 (Laughter).

21 MANAGING INVESTMENT DIRECTOR PHILLIPS: I'm
22 thankful to Steve Foresti for throwing a little bit of
23 cold water on that makes me feel a little bit more
24 comfortable up here.

25 (Laughter).

1 MANAGING INVESTMENT DIRECTOR PHILLIPS: Next
2 slide, please.

3 [SLIDE CHANGE]

4 MANAGING INVESTMENT DIRECTOR PHILLIPS: Next one
5 actually.

6 [SLIDE CHANGE]

7 MANAGING INVESTMENT DIRECTOR PHILLIPS: So I
8 think it's important whenever we do these reviews to
9 remember why we have each of the asset classes. The three
10 primary roles for fixed income are to be a long-term
11 economic diversifier, reliable source of liquidity and
12 income. And as the Investment Office deploys more
13 illiquid private assets and leverage, the role of
14 liquidity becomes even more important. And I think a lot
15 of the positive comments this morning sort of come from
16 the fact that there's actually income in global fixed
17 income again. And I think that's a really strong argument
18 looking forward for the asset class, but certainly share a
19 lot of the concerns that Steve referenced.

20 Next slide, please.

21 [SLIDE CHANGE]

22 MANAGING INVESTMENT DIRECTOR PHILLIPS: So this
23 chart has been redesigned. It's actually a chart we use
24 in an internal management report. And I think it
25 summarizes in one place all the different areas that fixed

1 income touches, the market values, the dollar value-add.
2 Importantly, a lot of my staff that's actually the folks
3 who are actually responsible for that dollar value-add are
4 in the audience today. It details whether we're
5 internally or externally managed and whether the mandates
6 are active or passive. And I think it does it in a really
7 good way.

8 We're nearly 30 percent of the fund and, you
9 know, looking at this, I think you can quickly see, you
10 know, the areas that we cover.

11 Next slide, please.

12 [SLIDE CHANGE]

13 MANAGING INVESTMENT DIRECTOR PHILLIPS: So Lauren
14 covered a lot of this in her economic review this morning.
15 But in fixed income we are certainly -- and we'll get an
16 answer this week at least we expect. The Federal Reserve
17 is certainly front and center for us. How much they're
18 going to lower rates? Can they keep the economy out of
19 the recession? Steve Foresti mentioned the equity risk
20 premia being quite low. A lot of the fixed income assets
21 are also trading at pretty rich levels. Also, counting on
22 us not going into a recession. So that will be extremely
23 important. And then for the foreseeable future can they
24 keep inflation low.

25 One thing we have noticed over, you know, the

1 last two years has been a lot of buyers out there, and I
2 think you saw it even in the long-term care report this
3 morning, overall yield levels are just really attractive
4 for asset allocation, and specifically for fixed income,
5 because they've been lacking for so long. And so while
6 we -- and from a valuation standpoint, we tend to look at
7 relative returns. We look at spreads to treasuries. We
8 look at those things. A lot of the world just simply
9 looks at the yield and goes this is pretty attractive for
10 the risk level. And so we have seen a continuation of
11 assets moving to fixed income assets globally.

12 Next slide, please.

13 [SLIDE CHANGE]

14 MANAGING INVESTMENT DIRECTOR PHILLIPS: So the
15 next 14 slides were produced by our -- the Investment
16 Office's Investment Risk and Performance Group. And I
17 thought I'd just take a minute to maybe orient you to some
18 of the factors on here. You'll see them in Simiso's
19 report too. So I figure it might be good to go through
20 them. So the -- on the bottom -- so Stephen talked about
21 the cone charts on the bottom left. Those show the
22 returns sent since the new asset allocation went in. So
23 the past two years relative to a 20-year capital market
24 assumption.

25 When you look at the metrics on the right, a lot

1 of them -- it's not on this one, but on all the remaining
2 ones for fixed income, you will see a 10-year Sharpe ratio
3 but a five year information ratio. And our Investment
4 Performance Team that was deliberate. A Sharpe ratio
5 shows the portfolio return relative to a risk-free rate
6 adjusted for standard deviation, but think of it is
7 volatility. So really looking at has the asset class
8 performed relative to your capital market assumption? We
9 have 20 year CMAs, but they have 10-year numbers. We felt
10 that was more representative than say a five-year number.

11 When you look at an information ratio, it shows
12 how the portfolio did against its benchmark adjusted for
13 tracking error, again, think volatility, but chose whether
14 the manager actually added any value over their targeted
15 benchmark. It shouldn't take 10 years for us to figure
16 out if they've added any value, so five years is a much
17 more relevant figure for an information ratio.

18 Sharpe ratios should be positive. You'll see
19 some of the fixed income ones are actually negative,
20 because rates have gone up during this period. You'll see
21 positive numbers when Simiso gets up here. And then
22 Sharpe ratios, kind of 0.5 is viewed as a good number. So
23 I think that will help orient us as we go through the next
24 few charts.

25 On this chart here, the treasury portfolio is

1 passive in nature, as shown on that prior chart. And so
2 there isn't really value-add from the manager, so you
3 don't see an information ratio here. A Sharpe ratio is
4 certainly impacted by rising interest rates.

5 Next page, please

6 [SLIDE CHANGE]

7 MANAGING INVESTMENT DIRECTOR PHILLIPS: So when
8 we look at the performance here -- and actually, can you
9 go back to the prior slide real quick.

10 One thing that was noted earlier, and it's in
11 Wilshire's report, and Steve did throw a little bit of
12 water on it longer term, but given where interest rates
13 are at today, we do believe, and Wilshire shares in their
14 report after our report here, that we do expect the
15 correlations to actually be negative to treasuries in the
16 event of a downturn. And we sort of saw that in early
17 August of this year. There was a little bit of a bump in
18 equities and the treasury market rallied substantially.

19 To give you an idea, the treasury market is up
20 almost nine percent since July 1st, our index. The
21 remaining four fixed income segments are on an average of
22 about five, six percent. So the fixed income assets have
23 certainly appreciated into this environment and have
24 resulted in us having a little bit of a cautious view
25 similar to maybe where the equity markets are at.

1 So next slide, please.

2 [SLIDE CHANGE]

3 MANAGING INVESTMENT DIRECTOR PHILLIPS: So again,
4 this slide you see no active risk. It's passively run. I
5 think the thing worth noting here is on the bottom right,
6 the bottom right shows the portfolio's interest rate
7 exposures relative to various points on the curve. You'll
8 see this on each of our segments. And I think what's
9 worth noting on the treasury segment is how long our
10 interest rate exposure is. You see a lot of the bigger
11 bars are kind of 15 to 20 year and 25 year plus. So we
12 have a lot of interest rate exposure there. It's
13 intentional in the strategic assets allocation to be a
14 diversifier to equities.

15 Next slide, please.

16 [SLIDE CHANGE]

17 MANAGING INVESTMENT DIRECTOR PHILLIPS: So, now
18 we get into -- the rest of them will show most of the
19 metrics that I chatted about earlier. This one shows our
20 agency mortgaged-backed segment. It's also one of our
21 largely credit risk-free assets. The darkest portion of
22 that pie chart is Agency MBS guaranteed by the U.S.
23 government or implied guaranteed with small percents in
24 commercial mortgage-backed, asset-backed securities and
25 things like that.

1 Again, interest rate rising has impacted the
2 bottom left cone chart. Still certainly within
3 expectations, but a little bit below expectations over the
4 prior two years. And the information ratio here 0.6 is
5 very strong.

6 Next slide, please.

7 [SLIDE CHANGE]

8 MANAGING INVESTMENT DIRECTOR PHILLIPS: This will
9 probably be the last time I talk about this slide in each
10 of the segments, because it doesn't really add much value.
11 It shows the return of the portfolio relative to the
12 volatility. All of our segments currently are -- given
13 where spreads are at, look from a volatility standpoint in
14 the same neighborhood as the benchmark. They'll all show
15 outperformance. But going forward, they're in here, but
16 I'll probably skip all those going forward.

17 Next slide, please

18 [SLIDE CHANGE]

19 MANAGING INVESTMENT DIRECTOR PHILLIPS: The
20 mortgage segment is actively managed. But as you can see
21 from the tracking error right now, not a lot of forecasted
22 risk. But again, looking down at the bottom right, you
23 can you see quite a bit of different from our treasury
24 portfolio, which had very long interest rate exposure.
25 This one has a much more balanced and quite a bit more in

1 the front part of the curve.

2 Now, mortgages are obviously exposed to another
3 risk from interest rates. And that is if we get a large
4 enough decrease in interest rates, we'll see prepay
5 activity. Now, most of the market today is priced at a
6 discount, so if we get our money back faster, that's
7 actually a good thing.

8 But interest rates do impact mortgages a little
9 bit different than some of the other asset classes.

10 Next slide, please.

11 [SLIDE CHANGE]

12 MANAGING INVESTMENT DIRECTOR PHILLIPS: So this
13 one covers our investment grade corporate segment. You
14 can see in the pie chart very diversified from a sector
15 perspective. This one on the bottom left, when you look
16 at the cone chart, is actually pretty much on expectation.
17 Now, also impacted by rising interest rates, but credit
18 spreads relative to treasuries have tightened
19 substantially. And that's a good thing for us. And so
20 that has offset a lot of the interest rate risk and got
21 this portfolio back looking pretty much like our CMA
22 expectation. Again, information ratio over five years,
23 0.5. Very good.

24 Next slide, please.

25 [SLIDE CHANGE]

1 MANAGING INVESTMENT DIRECTOR PHILLIPS: Actually,
2 next one.

3 [SLIDE CHANGE]

4 MANAGING INVESTMENT DIRECTOR PHILLIPS: So this
5 is another portfolio that does have relatively long
6 interest rate exposure, as shown on the bottom right
7 there, and so is certainly sensitive to interest rates.
8 The tracking error number in the top left is actually very
9 low. We are pretty defensively positioned right now.
10 Relatively neutral to the benchmark, given where
11 valuations are at and we will certainly be -- this is
12 front and center portfolio monitoring the Fed's success as
13 it comes to guiding the economy and avoiding a recession.

14 Next slide, please.

15 [SLIDE CHANGE]

16 MANAGING INVESTMENT DIRECTOR PHILLIPS: So
17 similar to the investment grade segment, the high yield
18 segment very diversified by segments -- or by sectors,
19 excuse me, has had very strong relative performance, so
20 actually exceeding the capital market assumption. Part of
21 that is we've seen extremely strong relative price
22 contraction, but it also has a lot shorter interest rate
23 duration. And so the negative you get from the rising
24 rates is not as strong in this, but we've had really
25 strong relative credit spread tightening.

1 This one, the information ratio will become more
2 relevant over time. It's a five-year number for four
3 of -- the first four of those five years, this portfolio
4 was passively managed. Coming out of the 2017 Strategic
5 Asset Allocation, the mandate was to provide the high
6 yield beta. In the most recent strategic asset
7 allocation, we tilted that to active management. So over
8 time, we would expect to see that information ratio be
9 different than zero, hopefully positive, but that number
10 will become more and more relevant each and every year.

11 Next slide, please.

12 [SLIDE CHANGE]

13 MANAGING INVESTMENT DIRECTOR PHILLIPS: Next one,
14 please.

15 [SLIDE CHANGE]

16 MANAGING INVESTMENT DIRECTOR PHILLIPS: So this
17 one, bottom right, will show you the interest rate
18 exposure, as I pointed out, is quite short compared to our
19 other segments, and so that has benefited. Similar to the
20 private debt being a floating rate, they all kind of hedge
21 in different ways. But for the fixed income segments, the
22 high yield segment is one of the shorter and cushion some
23 of the longer duration in investment grade and U.S.
24 treasury.

25 Most of this segment is now externally managed.

1 And looking through the holdings, the tracking error there
2 is also quite low. In talking with the managers, they
3 have similar concerns we have on the investment grade
4 portfolio, given where valuations are at. So they are
5 somewhat less aggressive than they typically might be
6 waiting for a better date to enter.

7 Next slide, please.

8 [SLIDE CHANGE]

9 MANAGING INVESTMENT DIRECTOR PHILLIPS: So this
10 is our newest segment, the emerging markets sovereign
11 segment. We've always had sovereigns, at least as long as
12 I've been here, but they've always been investment grade.
13 The 2021 strategic asset allocation ALM work added
14 non-investment grade emerging markets to the portfolio.
15 It's about 50-50 I think is the best way to think about
16 it. Again, do not have five or ten year numbers on these,
17 because it's a two year old portfolio.

18 But again, looking at the bottom left, the spread
19 tightening that we have realized in this portfolio has
20 offset some of the interest rate increases to yield a
21 return kind of in line with what we were hoping out of the
22 strategic asset allocation.

23 Next slide, please.

24 [SLIDE CHANGE]

25 MANAGING INVESTMENT DIRECTOR PHILLIPS: Next

1 slide, please.

2 [SLIDE CHANGE]

3 MANAGING INVESTMENT DIRECTOR PHILLIPS: So again,
4 top left shows the different regions of the world that we
5 are exposed to. Very diversified. Actually, back one,
6 please.

7 One more. Please. Yes, right there. So I'm
8 sorry, I missed the top left that shows the eco -- or the
9 global economic diversification we get from the various
10 regions around the world. I'm trying to read my laptop
11 with my reading glasses and still be able to see the
12 screen.

13 Next, two slides forward, please.

14 So CalPERS STIF, this fund came out of our
15 post-financial crisis experience, where we were using a
16 lot of external money market funds. We couldn't control
17 the investments they were buying. We couldn't control
18 their liquidity exposure, but we had the ability to do it
19 in-house. And so we went through the work with the back
20 office to be able to handle it, and ultimately launched
21 the CalPERS Short-Term Investment Fund, or what we call
22 the CalPERS STIF fund.

23 As the bottom -- I think the thing to know is the
24 bottom right really just shows this thing is super liquid.
25 We have, you know, at times 40 percent. Right now, it's

1 showing 40. Oftentimes, we have ven more than that of
2 overnight liquidity. As you can see in the top right, and
3 we didn't show a dollar value add on that initial graph
4 simply because we have added value on this. It's
5 outperformed its benchmark, but its primary goal is
6 liquidity and capital preservation. And we think we can
7 add value too, but that's not really why we're doing it,
8 but it has certainly added a decent amount of value over
9 the years.

10 But the main thing -- this fund is one component
11 of our overall liquidity work with the centralized
12 financing team. It's the most liquid portion of it, but
13 fits into our financing work, our leverage work, and all
14 of that. So it will become -- the liquidity work, just as
15 we do more and more privates, is just going to become more
16 and more paramount that we have a really good handle on
17 our liquidity situation.

18 Next slide, please

19 [SLIDE CHANGE]

20 MANAGING INVESTMENT DIRECTOR PHILLIPS: So this
21 summarizes where we were in the last year. The -- like
22 most of the Investment Office, we've been really busy
23 implementing the new strategic asset allocation. A lot of
24 bonds were moving around. It puts a lot of stress on our
25 back office, so I certainly want to acknowledge, you know,

1 their work in settling all the trades that we do.

2 The mortgage segment, we have talked a little bit
3 about the trade we had on -- a tactical trade we had on.
4 It's largely been taken off. There's a small amount
5 remaining. We put it on when we saw a dislocation in the
6 Agency MBS market. We've slowly taken it off. It's
7 added, it says 30 million on here. I think the number is
8 probably going to come out closer to 35 million, but
9 really good work by that team and working with our total
10 fund portfolio management folks to put this trade on.
11 It's been a profitable trade.

12 We talked a decent amount about the liquidity
13 work. I actually think it's one of the things our office
14 does best. It brings every piece of our organization
15 together. Every Friday, we meet to go through this. And
16 I'm sure Stephen will improve a lot of the things we do
17 around here. But I -- actually, for what we're doing
18 right now, I think our liquidity work is as good as
19 anything we do in the Investment Office.

20 Technology front and center, not only at the
21 entire Investment Office level, but certainly within fixed
22 income looking for ways to do what we do easier and
23 quicker.

24 And then we're just going to continue to look for
25 ways to identify opportunities and add value.

1 Next slide, please.

2 [SLIDE CHANGE]

3 MANAGING INVESTMENT DIRECTOR PHILLIPS: So
4 this -- you know, this year I think is similar to last
5 year. We did a lot of work with Peter Cashion Sustainable
6 Investments Team looking at the 2030 goals, looking at ESG
7 integration. We have been doing ESG in our mosaic for
8 more than a decade. It's sort of business as usual. But
9 I do think we can learn from what other folks are doing in
10 the office. And so when Peter, you know, is able to
11 roll -- and staff and roll out his ESG integration, I
12 think we're expecting to learn something from it.

13 All of us in the Investment Office are going to
14 be spending a lot of time on data and tech. You'll hear
15 this same message next year, I'm guessing, because we'll
16 still doing it. And then we're also just looking to
17 continue our work with external managers to increase alpha
18 potential and also knowledge transfer. Fixed income has
19 always viewed them as a sort of a extension of staff. We
20 see what they're doing. It raises questions on what we're
21 doing. We have conversations and we feel it makes us
22 stronger at the end of the day.

23 Next slide, please.

24 [SLIDE CHANGE]

25 MANAGING INVESTMENT DIRECTOR PHILLIPS: This one

1 gives some of the examples of governance sustainability.

2 I talked a little bit already about how it's sort of

3 business as usual in fixed income at this point.

4 Everything that goes into our mosaic helps us determine

5 relative value. At the end of the day, our job is to

6 figure out if we're getting compensated for the risks

7 we're taking. And certainly, we look at balance sheets

8 and fundamentals, and all that, but a lot of the other,

9 you know, sustain -- governance and sustainability work,

10 you know, can override some of that stuff. And so the

11 credit teams, the mortgage teams, the sovereign teams,

12 they have known that for a long time. And it just sort of

13 is what we do. But at the end of the day, we're trying to

14 make sure we make the best decision on the risks out there

15 to make sure we're getting compensated for them.

16 I think it's interesting, too, when I was looking

17 at this graph -- or this slide, when you look at fixed

18 income, we think of interest rate exposure, but really

19 each of the teams are pretty distinct. The factors that

20 matter to the mortgage portfolio hardly matter at all to

21 the credit portfolio. And so they are distinct. There's

22 not kind of one size fits all, but I think we can all

23 learn from each other, and that's what we're hoping to

24 learn when Peter is able to staff and roll that out is,

25 you know, to learn from a different asset class.

1 And Dan has done a great job of pulling the
2 affiliates, the global equity and globe fixed income teams
3 together to try to learn from each other, because we do
4 things differently. Some of the factors don't matter at
5 all. Some matter a lot. But no need to rebuild the
6 wheel, if we can plagiarize from one of our colleagues.

7 So that's what I got for today. Happy to take
8 any questions.

9 CHAIR MILLER: Okay. Any -- I'm not seeing any
10 requests to speak and I have no questions, but I
11 appreciate the presentation. And it's -- you know, it
12 continues to be encouraging. You know, it helps stoke
13 that optimism that I like to see and really appreciate all
14 the work that the team put in and everything to get to
15 this point.

16 So thank you.

17 So next, we'll go to Global Public Equity Annual
18 Program Review.

19 CHIEF INVESTMENT OFFICER GILMORE: Thanks, Chair.
20 I just want to make one comment on what Arnie was saying
21 before that. He emphasized the work on liquidity. So I
22 joined one of those early liquidity meetings, so enjoy
23 that. I would say the funds that I was at before, there
24 was a big focus on liquidity. So we had quite an engaged
25 conversation.

1 And I would also highlight that our liquidity can
2 be an advantage that we can use. And that's one of the
3 things we'll be focusing on as we go forward.

4 But with that comment, thanks, Arnie.

5 And I'll Simiso to come up and --

6 CHAIR MILLER: Okay. And as Simiso comes up, for
7 this item, I also want to mention, I just want to say a
8 little thank you to some of the folks who've sent us
9 comments, thoughts, advice on this subject. I think we
10 received some correspondence emails and stuff from folks
11 who want to share some thoughts with us on this. And
12 that's appreciated as well as when people come in person.
13 So if anyone has any comments, and they don't think they
14 can make it to the meeting, we welcome your cards, and
15 letters, and emails, and texts, and whatever else, so --
16 okay, Simiso.

17 (Thereupon a slide presentation).

18 MANAGING INVESTMENT DIRECTOR NZIMA: Good
19 afternoon, Chair Miller and members of the Investment
20 Committee. Simiso Nzima, CalPERS staff.

21 [SLIDE CHANGE]

22 MANAGING INVESTMENT DIRECTOR NZIMA: I'll be
23 joined today by Drew Hambly who is going to cover the
24 sustainable investments -- sustainability governance of
25 principles and corporate governance work that the team is

1 doing.

2 There are two key takeaways I would like you to
3 walk away with from today's presentation. The first one
4 really is that global public equity active management has
5 successfully outperformed the policy benchmark and added
6 value over the long term. To increase future impact, we
7 are continuing to increase allocation to active strategies
8 and active risk in the portfolio, which would help with
9 our absolute and relative returns.

10 The second takeaway is that active management
11 requires patience. No investment strategy can outperform
12 its benchmark every day, or every week, or every month, or
13 even every year. A long investment horizon is required to
14 actually reap the benefits from active management.

15 Now, if we can turn to slide 3, please.

16 [SLIDE CHANGE]

17 MANAGING INVESTMENT DIRECTOR NZIMA: Just like
18 Arnie, really it's important to look at why each asset
19 class exists. And the role of global public equity is to
20 provide capital appreciation over the long term. And
21 again, I'll keep repeating this in terms of the long-term
22 investment horizon, because we are in perpetuity and we
23 invest for the long term.

24 The additional role really is to act as a source
25 of liquidity for total fund cash flow needs. About 92

1 percent of the portfolio is managed internally, with 74
2 percent being passively managed. We expect both of these
3 metrics to change as we add active strategies into the
4 portfolio.

5 If we can turn to slide four, please.

6 [SLIDE CHANGE]

7 MANAGING INVESTMENT DIRECTOR NZIMA: So this
8 slide -- this slide really looks at portfolio positioning
9 from a strategy -- from a strategic asset allocation
10 perspective. As you may recall, the 2017 asset liability
11 management process divided global public equity into two
12 distinct segments, the cap-weighted segment and the
13 factor-weighted segment.

14 The only subsequent change that has happened was
15 the addition of the climate transition sleeve to the
16 factor-weighted segment, which is -- was effective July
17 1st, 2024. The new sleeve seeks to take advantage of
18 potential alpha opportunities arising from climate
19 transition.

20 If we could move to slide five, please.

21 [SLIDE CHANGE]

22 MANAGING INVESTMENT DIRECTOR NZIMA: So this
23 slide really shows the portfolio positioning from an
24 implementation perspective. And the move into more active
25 management in global public equity. We believe that

1 active management can and does add value over the long
2 term. And we define long term as rolling five-year
3 periods. At this point, I really want to emphasize that
4 active management is a requirement to adding positive
5 alpha but it is not a guarantee.

6 By being different from the benchmark, we
7 introduce the potential to either outperform or
8 underperform the benchmark. It is an unavoidable reality
9 of active management that we will experience periods of
10 underperformance. And it is incumbent upon us really to
11 be patient and continue invested as Stephen said earlier
12 year today in his presentation.

13 As shown on this slide, the global public equity
14 active book added about 700 million of dollar value added
15 over the last one year and over a billion of cumulative
16 DVA over five years. Based on our fundamental belief
17 about active management and our own demonstrated
18 experience of delivering dollar value added over the long
19 term, we are continuing to increase allocations to active
20 strategies and active risk in the portfolio in order to
21 improve future impact.

22 If we turn to slide six, please.

23 [SLIDE CHANGE]

24 MANAGING INVESTMENT DIRECTOR NZIMA: This slide
25 really provides portfolio positioning from a historical

1 perspective. As you can see from the graph, if you go
2 back to December 2019, when, through a total fund
3 initiative, active risk was reduced in the portfolio to
4 about six percent. And then in December 2022, we started
5 putting active risk again in the portfolio. Really, the
6 punch line here is that since we got the green light to
7 add active risk back in the portfolio. We've deployed
8 about 27 billion into active strategies.

9 Next slide, please.

10 [SLIDE CHANGE]

11 MANAGING INVESTMENT DIRECTOR NZIMA: This is one
12 of my favorite slides. And I think this is the first time
13 that we've actually included this slide in the annual
14 program review. And here we're trying to show how staff
15 decisions can add value. So when we talk about active
16 management, how do we actually do add value to the
17 portfolio?

18 So manager and strategy selection are really
19 critical in terms of our ability to add value. Staff does
20 spend a lot of time performing both qualitative and
21 quantitative analysis in order to identify and select
22 skilled managers that could add value in the portfolio.

23 From the portfolio construction perspective,
24 really this is about building a portfolio of best set of
25 manager as opposed to the best individual managers. This

1 is the same concept when you think about the whole being
2 bigger than the sum of its parts. So really putting
3 together these skilled managers to build a portfolio that
4 actually adds value over the long term is really important
5 and that's one of the way that staff actually adds value.

6 Skilled implementation by the internal Global
7 Public Equity implementation team. So our team does a lot
8 of things where we don't fully replicate even the passive
9 strategies. So we take advantage of, you know, doing
10 things differently than what the index would be doing, or
11 trade optimization, or trading strategies. And all that,
12 that actually adds value to -- additional value to the
13 portfolio.

14 And then securities lending, which is where we
15 get paid to lend our shares to others for legitimate
16 investment reasons.

17 If we could move on to slide eight, please.

18 [SLIDE CHANGE]

19 MANAGING INVESTMENT DIRECTOR NZIMA: I think this
20 slide really what it does is showing the breakdown of the
21 total performance of the global public equity portfolio
22 between the policy benchmark return, which is based on the
23 Board-approved strategic asset allocation, and the staff
24 decisions to pursue active management.

25 In aggregate, as can be seen, the portfolio

1 outperformed its policy benchmark over the one-, three-,
2 and five-year period. Even though, here we're showing
3 one, three, and five years, even over the 10-year period,
4 the portfolio actually outperformed its benchmark. I
5 think the punch line here is really that the staff
6 decisions to pursue active management have actually been
7 adding value to the portfolio. And this is something
8 which we'll will continue to focus on and try to do as
9 well as we can.

10 Let's move on to the next slide, please.

11 [SLIDE CHANGE]

12 MANAGING INVESTMENT DIRECTOR SIMISO: This slide
13 really shows the portfolio performance from a dollar value
14 added perspective relative to the allocation between
15 passive and active. The main point here is that the
16 active strategies deliver a bigger bang for the buck,
17 given the level of allocation in these strategies. And
18 this is something again a great example of the potential
19 impact of increasing allocation to active strategies, and
20 that could have on the overall DVA of the portfolio.

21 Slide 10, please.

22 [SLIDE CHANGE]

23 MANAGING INVESTMENT DIRECTOR NZIMA: I won't
24 spend too much time on this. I think you've heard a lot
25 about market environment, both from Lauren Rosborough Watt

1 and Arnie Phillips. And really the big takeaway from the
2 public equity perspective is that we expect a period of
3 increase public equity market volatility owing to
4 geopolitical risk, including the U.S. -- the upcoming U.S.
5 election, as well as the uncertainty about economic
6 growth, inflation, and interest rates. We do believe
7 though that the increased market volatilities actually
8 presents good and rich opportunities to generate alpha
9 from active management.

10 I will skip slides 11 through 18, because the
11 slides -- those slides really get into the components --
12 the underlying components of the two segments. But I
13 would jump to slide 19.

14 [SLIDE CHANGE]

15 MANAGING INVESTMENT DIRECTOR NZIMA: So as can be
16 seen from this long list, staff has really been busy over
17 the year and accomplished a lot of things, including the
18 implementation of the mid-cycle strategic asset
19 allocation, the deployment of additional dollars to active
20 strategies, and the customization of the climate
21 transition index. We are also continuing to refine our
22 Investment Manager process and portfolio construction
23 capabilities in pursuit of adding value above the
24 benchmark return.

25 Move to slide 20, please.

1 [SLIDE CHANGE]

2 MANAGING INVESTMENT DIRECTOR NZIMA: The three
3 key initiatives listed here are really crucial to our
4 ability to continue to deliver dollar value added above
5 the benchmark over the long term. I won't go through each
6 of these. I think Arnie talked on some of these around
7 data and tech, the work we're doing in sustainable
8 investments, but also the work that is happening within
9 global public equity around enhancing our portfolio
10 construction capabilities.

11 At this point, I'll hand over to Drew to cover
12 the stewardship and corporate governance work that we're
13 doing.

14 INVESTMENT DIRECTOR HAMBLY: Thank you, Simiso.
15 If we could go to the next slide, please.

16 [SLIDE CHANGE]

17 INVESTMENT DIRECTOR HAMBLY: So we met two months
18 ago at the Board off-site, so a lot of this information is
19 not going to be terribly new. I thought we had a very
20 great, thoughtful discussion at that Board off-site. I
21 don't have a lot new to present, but we wanted to keep
22 this as part of the cadence of the annual program review.

23 So as a reminder my team, the team I oversee,
24 manages our stewardship program, which we mean to
25 corporate engagement and proxy voting duties.

1 Next slide, please

2 [SLIDE CHANGE]

3 INVESTMENT DIRECTOR HAMBLY: And as we talked to
4 the Board in July, my team voted nearly 10,000 meetings
5 this year. We had over 400 engagements with companies.
6 Those engagements represented about 65 percent of the
7 equity in the portfolio. So while we have five or six
8 thousand companies, we're not going to get to all of
9 those, but we really are able to get to a good portion of
10 where the money is invested.

11 Next slide, please.

12 [SLIDE CHANGE]

13 INVESTMENT DIRECTOR HAMBLY: So you're familiar
14 with our proxy voting guidelines. I wanted to highlight a
15 couple of companies that were in the news and a couple of
16 topics that I know are of great interest to the Board.
17 I've just selected a few from this past proxy season. I
18 know we've talked a lot about labor and human capital
19 management baked into our proxy voting guidelines. We are
20 very supportive of shareholder resolutions on things like
21 freedom of association, highlighted by our support for the
22 Wells Fargo freedom association proposal, and then some
23 human capital management proposal shareholder resolutions
24 at Chipotle. So these things have been baked into our
25 guidelines for a long time and we're generally very

1 supportive of these types of resolutions.

2 I won't spend a lot of time on Exxon and Tesla.
3 We had good discussions around those, but they highlight,
4 you know, our desire to keep directors accountable for the
5 actions they take. And I -- while some of the vote
6 results did not align with our vote, we do believe
7 speaking up, and which we did in those two particular
8 instances, were important from -- for the marketplace to
9 hear our views and why we took those actions.

10 And then just some other companies like, you
11 know, Boeing, for example, obviously, a lot of issues
12 going on with that company. It's down, you know, 50 plus
13 percent over the last few years. And we held a number of
14 directors accountable that had been on that board for a
15 long time, as we hope they can right the ship here at some
16 point. But once again holding directors accountable for
17 their actions.

18 Next slide, please.

19 [SLIDE CHANGE]

20 INVESTMENT DIRECTOR HAMBLBY: Climate Action 100.
21 As you know, you know, Michael Cohen has stepped in as the
22 Chair of the Steering Committee. My team has been working
23 loosely with Michael and also Peter's team to make sure
24 that this initiative is still providing value for the
25 people that are part of it. And while there have been a

1 number of defections, people choosing not to continue with
2 the initiative, there are still more than 600 participants
3 across the globe. And I think, you know, Michael's
4 leadership is really driving some, what we hope will be,
5 continued value for people who participate in that
6 initiative.

7 Next slide, please.

8 [SLIDE CHANGE]

9 INVESTMENT DIRECTOR HAMBLY: And just a reminder
10 of some of the oversight things that we're working on.
11 You know, while the Climate Action 100 focuses on about
12 170 companies, our Program is looking at our 350 highest
13 emitters in the portfolio, holding directors accountable,
14 following up with engagement on their oversight of climate
15 and disclosures.

16 Next slide, please.

17 [SLIDE CHANGE]

18 INVESTMENT DIRECTOR HAMBLY: And then just
19 highlighting continued emphasis on corporate governance,
20 things like board diversity, executive compensation, human
21 Capital management, and climate and sustainability are
22 just key focuses that we will continue through this next
23 year.

24 Next slide, please.

25 [SLIDE CHANGE]

1 INVESTMENT DIRECTOR HAMBLY: I won't spend too
2 much time. These -- we saw -- presented these in July,
3 just our vote results across the portfolio on shareholder
4 proposals in the U.S. As I mentioned last time, you'll
5 see some, you know, slight dip in the percentages, but if
6 you look at the overall number of proposal supported, we
7 support quality, well-targeted proposals, and those were
8 relatively the some same year over year.

9 Next slide, please

10 [SLIDE CHANGE]

11 INVESTMENT DIRECTOR HAMBLY: I did want to
12 highlight, and we highlighted at the last meeting our
13 support -- our votes against say on pay in the U.S. was
14 down slightly. But as you've heard throughout the day,
15 the equity markets were quite resilient in 2023. So in
16 our models, when we have a really good year in equities,
17 that will outpace the rate of pay for CEOs, we'll see
18 slightly less against votes than we did the previous year.
19 Remember, in 2022, we had very challenging equity markets
20 and we were nearly 50 percent against on say-on-pay. This
21 year, it's slightly down, but still focused on CEOs that
22 are providing long-term value relative to peers and
23 performance.

24 That concludes my remarks. I'll pass it back to
25 Simiso for concluding comments and then any questions from

1 the Board.

2 MANAGING INVESTMENT DIRECTOR NZIMA: Yeah. Thank
3 you, Drew. Just to close out the presentation, I want to
4 publicly acknowledge and applaud the Global Public Equity
5 team for the hard, but rewarding work, that they did this
6 past year and they continue to do. I do really feel very
7 fortunate to have a team that is so dedicated to serving
8 those who serve California. So thank you to all members
9 of the global public equity tea, as well as to everyone,
10 you know, INVO, and enterprise, because we do all work
11 together. We do work for CalPERS for the beneficiaries of
12 the State. That really concludes our presentation.

13 I don't if, Stephen, you have anything to add.
14 Otherwise we'll open up for questions.

15 CHAIR MILLER: Great. Thank you. And, yeah, and
16 I'm sure we all echo the appreciation. The, you know,
17 teamwork really has become defining aspect of kind of
18 CalPERS culture. And this team certainly exemplifies
19 that. So I've got President Taylor.

20 VICE CHAIR TAYLOR: So thank you, Simiso and
21 Drew. I appreciate the report. And I'm not -- I'm not
22 shocked at our sustainability report. On proxy voting, I
23 think you guys did a great job. I know there was some
24 really hard ones this season. On top of which, then we
25 had the people pulling out of Climate Action 100+ and I

1 really applaud everybody who's worked so hard to see what
2 we can do to mitigate some of that loss. I know that
3 Congress sent out those 130 letters, which makes it even
4 worse. But I continue to applaud our work, and it's
5 important work. And I think that we should continue to
6 push, right, and make sure -- maybe these people who
7 dropped out because of what happened with Congress and
8 stuff, will still do the work in the background. And I'm
9 hoping that's the case, but I also hope that we can get
10 them back into Climate Action 100+.

11 So I continue to think positive thoughts on all
12 of that. And again, thank you all very much for all the
13 hard work on this.

14 CHAIR MILLER: I don't see -- oh, there we go.
15 Now, there they all are. Okay.

16 VICE CHAIR TAYLOR: Oh, my goodness.

17 CHAIR MILLER: Here we go. We'll start with
18 Director Middleton.

19 COMMITTEE MEMBER MIDDLETON: Thank you. I'm
20 going to keep this short. I want to say I agree a hundred
21 percent with President Taylor. The work that we have done
22 and the influence that we have as an organization is a
23 direct result of the kind of effort that we have seen from
24 our Investment Office over the course of not just the last
25 few years, but many, many years. And I am proud of that

1 work and thank you for it.

2 CHAIR MILLER: Okay. Next we have, Director
3 Pacheco.

4 COMMITTEE MEMBER PACHECO: Yes. I also want to
5 iterate as well the good work we've done in terms of our
6 stewardship. I am very, very glad that the team is on top
7 of it and so forth.

8 I do have a one -- two questions. The first
9 question is with -- for Simiso regarding how the staff,
10 you know, decides decisions to add value. I really did
11 appreciate that slide, in terms of that, but I'm also
12 curious, do you have -- do you have the resources in terms
13 of the human -- the human capital in your -- in our
14 department to make this work and make it even more
15 scalable. If you can elaborate.

16 MANAGING INVESTMENT DIRECTOR NZIMA: Yeah. Thank
17 you for the question. We do have the resources we
18 currently need to scale the work. And I think the
19 organization is always open to, you know, giving us the
20 resources, if we need more. I think the way we've, you
21 know, thought about this is really to iterate in terms of
22 building the capabilities and the resources that we need,
23 but I think at this moment in time, we do. And when -- if
24 and when we need additional resources, I'm sure Marcie and
25 the team, you know, will make those resources available to

1 us. But thank you for the question.

2 COMMITTEE MEMBER PACHECO: And just to add on
3 that, you had mentioned that, you know, one of the
4 concerns was the technology and so forth to build out. Is
5 that -- is that also part of the help you out with your
6 add -- value-add?

7 MANAGING INVESTMENT DIRECTOR NZIMA: That is --
8 yes. In short, yes. I think having the enabling
9 technology to do the work that we need to do would
10 actually hopefully enable us to spend more time on doing
11 value-adding work as opposed to just getting the data
12 together and trying to do the analysis, because I think
13 the team does spend a lot of time trying to get data and
14 sort of scrubbing that data and so forth. So I think when
15 the technology improves and, you know, we have much more
16 modernized technology, then we'll be able to spend most of
17 our time actually in -- you know, in the investment work
18 and scaling the value-added work that we do.

19 COMMITTEE MEMBER PACHECO: Fantastic. Thank you.
20 Thank you Very much.

21 CHAIR MILLER: Okay. Next, I have Frank Ruffino
22 for Fiona Ma.

23 ACTING COMMITTEE MEMBER RUFFINO: Thank you, Mr.
24 Chair. And first of all, I want to ditto the thank you --
25 the thanks and -- to your -- Simiso, and Drew, and your

1 entire team for the great work, and particularly, Simiso,
2 when you started it says one of the takeaways is that the
3 equities have outperformed its benchmark. So, yay. So
4 that's good news. Keep on bringing that kind of news
5 back.

6 A quick question back to slide number 10, and
7 that deals with the managing of market volatility and
8 risk. And I just have a -- yeah, on the current concern.
9 And so with these concern of global growth, market
10 volatility, and inflationary pressures, how is the Global
11 Public Equity team adjusting its strategies to mitigate
12 potential downside risks, particularly in light of the
13 best case of a soft landing in a global recession as a
14 downside scenario, any thoughts on that?

15 MANAGING INVESTMENT DIRECTOR NZIMA: Yeah. Thank
16 you for the question. I think the way we approach
17 investing in global equity obviously is sort of a long
18 investment horizon. And I think it was Stephen earlier on
19 today when me mentioned, for example, geopolitical risks
20 that, you know, some of those tend to be short-term in
21 nature. And this is where when I mentioned the fact that
22 when there is market volatility, actually, it presents
23 richer alpha opportunities for active management, because
24 if you can ride out those short-term volatile periods,
25 then you actually are more likely to add value over the

1 long term.

2 So again, looking at both the fact that from a
3 liquidity perspective, from a long investment horizon, I
4 think we can take advantage of any of the short-term
5 volatility that might arise. But from a growth
6 perspective, I think if you look at the CMAs, those are
7 20-year, you know, CMAs, and so forth. And I think if we
8 stay the course, we'll continue to do well. I think for
9 the team in particular, we really have to focus on that
10 value-add.

11 The exposure that we're getting from equities,
12 the economic growth, and I think if you think about the
13 long term, the economy is growing over the long term. I
14 think last year at this time, I had graph in the
15 presentation, which showed a 30-year return on the S&P
16 500, which showed that, you know, over that period the S&P
17 500 returned 10 percent per annum. But if you actually
18 looked at short-term periods where the S&P 500 fell, you
19 know, 20 percent, 50 percent, 30 percent, but, you know,
20 over the long term it actually did generate that -- you
21 know, that long-term growth, that long-term value based on
22 the economic growth. So I think as long as we focus on
23 that long term and we're able to ride out the short-term
24 volatility, we'll be fine.

25 COMMITTEE MEMBER PACHECO: Good to hear.

1 MANAGING INVESTMENT DIRECTOR NZIMA: And now that
2 fixed income has income in it, so, you know, they can
3 diversify some of the equity risk.

4 ACTING COMMITTEE MEMBER RUFFINO: Good to hear.
5 Thank you. Thank you, Mr. Chair.

6 CHAIR MILLER: Okay. Thank you. Next, we have
7 President Taylor.

8 Hang on.

9 VICE CHAIR TAYLOR: I'm still not on. There I
10 am.

11 So I just wanted to also comment, first of all, I
12 didn't say anything about Exxon, but I wanted to say how
13 much work went into that. That was a lot of work from
14 everybody including our CEO and all of the Sustainability
15 Office, our Public Affairs Office. So I wanted to thank
16 you all, but in that after all of that, I wonder -- I
17 have -- I want to make sure that I first thank everybody
18 that came and spoke today also about Exxon. And I wanted
19 to acknowledge that we did receive letters -- a bunch of
20 letters from folks that couldn't come. But I also had a
21 question on that. So how are we -- and this might not be
22 a conversation for now, so I'm going to make sure I say
23 that. How are we making sure the next time something like
24 this happens doesn't need to be an Exxon question, right?
25 And we're trying to impact and we're not getting anywhere

1 with other asset managers, how do we convince them to vote
2 our way? Is that just a long, drawn out -- anybody have
3 any ideas? That was one of the comments one of the folks
4 made to us, so I wondered about that.

5 CHAIR MILLER: I have one idea is you don't take
6 part in this fight by divesting, and running away, and
7 putting your head in the sand.

8 VICE CHAIR TAYLOR: True.

9 CHAIR MILLER: And that's where we're leading and
10 the work of this team and the other teams is a big part of
11 that. And as much as I appreciate, because I'm -- I've
12 been an environmental scientist and I've dedicated my
13 entire adult life and career to trying to protect public
14 health and the environment, but you can't do that with
15 unrealistic approaches that are -- the emotion is there,
16 the heartfelt need to express themselves there. But I
17 think we're doing real work that helps make a difference
18 in what's going to be a long-term fight, a long-term
19 cultural change. And, you know, this team is a big part
20 of it. So back to you, Simiso.

21 VICE CHAIR TAYLOR: Who wants to make comment son
22 that now.

23 INVESTMENT DIRECTOR HAMBLY: No. Just really
24 quick. So this summer, we reached out to more than a
25 dozen managers. Now, they don't vote for us. We vote

1 ourselves.

2 VICE CHAIR TAYLOR: Right.

3 INVESTMENT DIRECTOR HAMBLY: To have
4 conversations to reiterate our program and the things
5 work -- they have many, many clients, and we're not trying
6 to tell them how to manage that. But just reemphasize the
7 program we have, the reason we're voting the way we're
8 voting, and we're having those discussions now with a
9 dozen managers that manage money for us across our entire
10 program. And, you know, hopefully having more of those
11 conversations will, you know, help give them, you know,
12 the ammunition they need to say, hey, we have many clients
13 out there, but here are some ones that are really speaking
14 up about their program and how they can hopefully support
15 us in the future.

16 VICE CHAIR TAYLOR: Thank you. I appreciate that
17 answer.

18 CHAIR MILLER: Okay. I'm not seeing any -- oh, I
19 do. Here, I have Director Middleton.

20 COMMITTEE MEMBER MIDDLETON: Yeah. Let me just
21 pick up for a moment on the theme that Chair Miller and
22 President Taylor said. I think we have made it clear, as
23 an organization, that we believe the future of energy
24 production is going to be tremendously greater coming from
25 renewable sources. We've made a financial investment in

1 doing that. And we've done so for the reasons that we
2 believe that's where profitability is going to be in the
3 future, as well as that it does address a fundamental
4 concern that we have as an organization regarding climate
5 change, and the impact that it can have on the global
6 economy and on our own economy.

7 I wish we could take and snap our fingers and
8 have that transition take place overnight. I don't have
9 that kind of power and I don't know anyone else who does.
10 It's going to take many years to do so. I don't believe
11 this is the time to let up on the pressure that we have to
12 make those investments and to create the alternatives to
13 fossil fuel. But the idea that we can turn off the lights
14 and just simply walk away is not a realistic option.

15 So for the next many years to come, whether we
16 like it or not, fossil fuels are a part of the energy
17 structure that we have in this country. And I know few
18 organizations that are investing more heavily than this
19 organization in creating that alternative. And I'm very
20 proud to be a part of that.

21 CHAIR MILLER: All right. Do we want to clap?
22 I'll clap for that.

23 (Applause).

24 CHAIR MILLER: Okay. I'm not seeing any other
25 requests to speak from the Board, so again thanks so --

1 there we go.

2 ALI KAZEMI: Well, I just wanted to add, if the
3 Board would like comments from Wilshire just in regard to
4 our opinion letter. I can comment both on the Global
5 Equity Program and the Global Fixed Income Program, if
6 that's pleases the Board.

7 CHAIR MILLER: Absolutely.

8 ALI KAZEMI: And really I think more positive
9 information to share. Maybe starting with the Global
10 Equity team and Simiso. And the group already kind of
11 went over some of the performance metrics and dynamics of
12 portfolio construction. As a reminder, our scoring model
13 is highly qualitative in nature with some quantitative
14 aspects woven in. Steve already alluded to the firm score
15 that is part of that organization component. There's
16 another piece, which is the team.

17 And I want to talk a little bit about the team,
18 because resources were brought up, and specifically as it
19 pertains to Simiso's team. That team has grown to 26 FTEs
20 currently with three open positions. In past reviews,
21 we've come to you and talked about turnover. What's been
22 very nice is over the last two years there's been no
23 turnover within that team. And I think that trend is
24 something to point out and highlight, because I think it
25 speaks to the quality of the organization and the group

1 that Simiso leads.

2 A couple highlights as part of that, there's --
3 there are plenty examples in the paper, but the addition
4 of Drew to the team and the work that he's done is
5 something that we wanted to point out, because I think
6 that's been very additive and obviously well received.

7 From an implementation standpoint, that team is
8 supported by 10 employees and they've done a tremendous
9 job over the last year successfully managing portfolio
10 construction and trading initiatives to the tune of about
11 \$32 billion over the last year. So that's an incredible
12 amount of work. So when we kind of fold everything into
13 that scoring model using those subcomponents, the score
14 for the GE program remains at a very solid third decile
15 out of 10, which is, you know, acute -- akin to a B
16 rating. But again, that's a very, very strong score. It
17 does factor in the firm score, which days weigh that down
18 somewhat. So to the degree that the stability maintains
19 and we increase the firm score, that will increase the
20 overall programs as well. So we think that the dedicated
21 growing team, the portfolio adjustments, and moving to
22 more active management that this program is, you know,
23 well positioned to continue to deliver economic growth and
24 value-add relative to its targets.

25 If I may, on the fixed income side, again we use

1 the same model to score that program. From a team
2 standpoint, you know, it's managed in a very effective and
3 risk conscious manner. So I wanted to point that out. We
4 have noted that in the past reviews, that the size of the
5 team remains a risk factor to ensuring that continuity.
6 And so that continues to be an area of focus. But as
7 Arnie has updated throughout the year, when we discuss
8 these things, they have seen promise and efforts to expand
9 the team, improve the applicant quality, have enhanced the
10 program's prospect.

11 So there are still some challenges from a
12 recruiting standpoint, but the trend there continues to be
13 a positive one, similar to what we've seen for global
14 equity. The overall score for the GFI program, similar to
15 GE, is third decile. So that same B rating, which again
16 is very solid. We think it continues to align well with
17 its strategic objectives of providing income stability and
18 diversification, while maintaining a disciplined and
19 dynamic investment approach.

20 So those are our comments on both programs. I
21 think good news across the Board, but happy to take any
22 questions.

23 CHAIR MILLER: Not seeing any questions.

24 So, thank you for that. And we'll move on to the
25 Investment Office Strategic Initiatives, Item 6e.

1 CHIEF INVESTMENT OFFICER GILMORE: Thank you,
2 Chair.

3 (Thereupon a slide presentation).

4 CHIEF INVESTMENT OFFICER GILMORE: So Michael and
5 I will go through progress on the initiatives over the
6 last year and talk a little bit about the path ahead. And
7 I'll hand it over to Michael.

8 CHIEF OPERATING INVESTMENT OFFICER COHEN:
9 Thanks, Stephen. If we can go to the next slide.

10 [SLIDE CHANGE]

11 CHIEF OPERATING INVESTMENT OFFICER COHEN: You'll
12 recall that when Nicole got here, we had nine strategic
13 objectives. And so the purpose of today's presentation is
14 really to walk you through the nine how we are now at
15 four. And I think one of the key things we learned is
16 that nine was a little bit overwhelming that at the time,
17 we were trying to involve one person, one initiative, but
18 we're finding that it works much better to have a smaller
19 number of initiatives with a tag team of individuals who
20 can all work together to get results.

21 The one thing that has been constant is the
22 graphic you see on this slide, the four Ps in the
23 Investment Office. This has really been an excellent way
24 to synthesize what we're doing, that we're really about
25 the people, the process, the portfolio, ultimately leading

1 to performance. And that's -- we all know that's why the
2 Investment Office is here to generate performance, improve
3 the funded ratio of the pension fund and generate excess
4 value as you've heard a bit about today. So with that, if
5 we could go to the next slide.

6 [SLIDE CHANGE]

7 CHIEF OPERATING INVESTMENT OFFICER COHEN: This
8 is an exact duplicate of the June 2023 presentation that
9 you last heard, sort of a recap of where we were as an
10 Investment Office. And you see there, there were nine
11 here really centered around the themes of innovation,
12 resiliency. Those themes obviously still resonate with
13 the Investment Office. The presentations earlier today
14 have touched on all of these.

15 And so if we can go to the next slide.

16 [SLIDE CHANGE]

17 CHIEF OPERATING INVESTMENT OFFICER COHEN: This
18 is really just the exact same slide with different
19 coloring to show those five initiatives that have really
20 transformed into standard operating procedure into --
21 integrated into the Investment Office. And then the four
22 blue ones are the ones that we're continuing and we have
23 had a chance to talk through these four with Stephen when
24 he arrived. And you've already heard him sort of put his
25 emphasis on them.

1 And so with that, if we go to the next slide --

2 [SLIDE CHANGE]

3 CHIEF OPERATING INVESTMENT OFFICER COHEN:

4 -- this is really just a quick recap of the five
5 that have been integrated into the Investment Office
6 operations. And while we haven't been in front of you
7 providing this type of comprehensive overview of our
8 strategic initiatives recently, you will see that you've
9 been informed in various ways on the five that are now
10 sort of integrated into our operations. So first up, the
11 private market innovation platform, this is really what
12 led to the billion dollar investment in Mosaic. You just
13 received a briefing and an update on that at the July
14 off-site.

15 Next, the private debt strategies. Obviously,
16 you got Jean's final program review in June. This is the
17 asset class that, as Stephen mentioned, performed 17
18 percent in its first full year.

19 Third, the business process optimization, not
20 necessarily the sexiest topic, but it is something that
21 really has helped the Investment Office move more
22 efficiently and more -- in a more agile fashion. It led
23 to information barriers, which you approved just over a
24 year ago, as well as the strategic asset allocation.

25 Next, improving stakeholder engagement. We did

1 create an entire unit within the Investment Office,
2 Investment Relations, that whose job it is to really
3 engage with our stakeholders. As you know, we borrowed
4 Kelly Fox from the rest of the enterprise to come over and
5 really lead that unit. That's now fully up and
6 operational. One of the key aspects of this group is the
7 stakeholder engagement process has been much more
8 formalized since the team's creation. So while we've
9 always engaged with stakeholders as CalPERS, it's now much
10 more formalized for the Investment Office that when we
11 hear public comment or when we have a big issue coming
12 before the Board that we have a process to engage with our
13 stakeholders and track those engagements and how we're
14 reacting to the new information that we get from our
15 stakeholders.

16 And then finally, Active Risk Innovation, this is
17 a perfect lead in from Simiso's presentation. You're
18 hearing about the active risk throughout all of the annual
19 program reviews and it's really sort of part of the aspect
20 of the office that we had slowed down on in recent years
21 and now are rebuilding our approach to active risk. So if
22 that, if we can go to the next slide.

23 [SLIDE CHANGE]

24 CHIEF OPERATING INVESTMENT OFFICER COHEN: This
25 now captures the four initiatives that we have going

1 forward for this current fiscal year. First off is people
2 and our talent and culture work. Second in process, data,
3 and technology, and then in portfolio, portfolio
4 resilience. The ALM process as you know is coming up once
5 again in 2025. And sustainable investments. And all of
6 those four initiatives are really designed to drive our
7 performance to a higher level.

8 And so we have the ability to measure that
9 performance in dollar value added by the Investment Office
10 and the improved funding ratio of the pension fund.

11 So let me go into each one of these in more
12 detail on the next few slides

13 [SLIDE CHANGE]

14 CHIEF OPERATING INVESTMENT OFFICER COHEN: So
15 first up is talent and culture. You certainly have heard
16 over the last number of meetings kind of some of our
17 challenges with our staffing. We have been able to reduce
18 our vacancy rate by 19 percent over the last year. Part
19 of that is also that we were -- in the comments that were
20 just made we -- the enterprise has provided the Investment
21 Office quite a large influx of new positions, so that
22 obviously drove up our vacancy rate. We've been filling
23 that. And the good news is we've been filling about half
24 of those new positions with internal staff. So our team
25 is getting much deserved promotions, but that obviously

1 creates a new vacancy as they get promoted. So that's
2 been some of the reason that our vacancy rate continues to
3 be higher than we would like.

4 Next, we've refreshed our Investment Office
5 mission and values just to focus on the things we want to
6 focus on, refocusing on performance and, you know,
7 particularly from a risk lens as well as the
8 sustainability lens that cuts across all of our investment
9 decisions.

10 Next, you heard Stephen talk about the Culture
11 Club in his opening comments. There are quite a few of
12 them in the audience. So let me just have them stand up
13 for a minute and so we can recognize them. You see it
14 cuts across the Investment Office. There's about 30
15 Culture Club members across the Investment Office. And
16 really they have a huge task in front of them, which is to
17 rebuild the Investment Office culture that, like every
18 employer in every workplace, there's certainly work to be
19 done in a post-pandemic environment. But even more so
20 than that, the Investment Office is given the challenge of
21 sort of bringing that agility and innovation into the
22 Investment Office culture. And we think that will yield
23 great dividends moving forward.

24 Next up, an accomplishment to date, in addition
25 I'd like to have our Stanford fellows stand up just for a

1 minute. You've got three here. There are four total.
2 Unfortunately, Tian is under the weather but Thoa, Sami,
3 and Adil are here and are going to be with us for a year.
4 You'll recall this is a partnership with Ashby Monk and
5 Stanford University to really put a focus on a pipeline
6 for this office as well as pension plans across the
7 country, and across the world more generally. But we
8 think this is going to be a great opportunity for the
9 Investment Office to continue to build this pipeline,
10 which brings me to the next item, the Associate program.

11 This is really the Investment Office Internship
12 Program, which we've redesigned and put a renewed emphasis
13 on. It has historically been a great pipeline for the
14 Investment Office, everyone from Simiso, Sarah Corr have
15 been interns with us at various times. And in this past
16 year, we hired -- past couple of years, we've hired three
17 of our interns into our Investment Officer classes. So
18 it's creating pipeline for us. That, combined with
19 Stanford, we think will continue to give us the diverse
20 and talented workforce that we need going forward.

21 And then finally on what we've accomplished to
22 date as well, we've really formalized the mentoring
23 program that's been in various forms within the Investment
24 Office over the last number of years. Tip Harder in our
25 Talent and Culture team has really done amazing work in

1 bringing a spirit to mentoring that is absolutely critical
2 to bringing folks along in their professional journeys.

3 That being said, we do have quite a bit of more
4 work to do. The aforementioned Culture Club, they have
5 designed five experiments, which I think are worth just
6 highlighting quickly so you know what's on tap: first, a
7 welcome mat sort of formalizing our on -- and improving
8 our onboarding program; ideas at work to take suggestions
9 from all team members; education and development, so that
10 all of our team members have opportunities to further
11 their careers; recognition always appropriate when we take
12 a moment to recognize the hard work that's happening; and
13 finally, know your Investment Office, just giving an
14 opportunity for folks to understand what type of work is
15 happening outside of their particular unit. So a chance
16 for people to sit down at lunchtime, learn more about
17 what's their colleagues are working on.

18 And then finally, before I move on, measures of
19 success. This is -- you'll see this on each of our
20 initiative slides. We think it's really important to
21 measure what we're working on. These are strategic
22 initiatives for a purpose that there's a strategy involved
23 in improving the performance of the investment office and
24 we really need to measure that to know how we're
25 progressing. And here, as you well know, we have an

1 annual employee engagement survey. And so it provides a
2 real time update on how our team is feeling about working
3 in the Investment Office.

4 So with that, let's move to data and technology.

5 [SLIDE CHANGE]

6 CHIEF OPERATING INVESTMENT OFFICER COHEN: You've
7 heard a fair bit about this already. You'll hear even
8 more tomorrow in the Finance and Admin Committee. Rob
9 Paterson from our team will lead that discussion. For
10 those of you who won't be able to be here, it's worth
11 noting we have been developing a strategic plan for our
12 data and technology over the last couple of years and
13 we're ready to sort of present that to you and ask for
14 your feedback. And then in November we'll come and ask
15 for funding to put it into motion.

16 And again, measuring success there, it's building
17 a better portfolio, it's reducing operational risks, and
18 it's gaining efficiency. So very targeted to measuring
19 the improvement, so that we don't just make an investment
20 in technology. We know that it's generating the things
21 that we expect it to generate.

22 To the next slide --

23 [SLIDE CHANGE --

24 CHIEF OPERATING INVESTMENT OFFICER COHEN: -- on
25 portfolio resilience. Here, you've had a presentation on

1 risk budgeting. The team continues to advance that
2 thinking and integrating it into our investment decisions.
3 You've also just seen the work of the mid-cycle ALM
4 review. Obviously, that wrapped up this morning with the
5 long-term care.

6 Continued work. You'll be hearing a lot more
7 about ALM pretty much at every meeting going forward as we
8 enter the full cycle review for 2025. And then as I
9 mentioned, we're moving towards implementing the risk
10 budgeting into our decision-making. You'll have an
11 opportunity at our next Investment Committee in November
12 to hear from Sterling and his team on total fund portfolio
13 management, so they'll be able to tell you more about what
14 they're thinking about as -- and what they've been
15 accomplishing.

16 And then finally, the last initiative to
17 highlight for this year is sustainable investments.

18 [SLIDE CHANGE]

19 CHIEF OPERATING INVESTMENT OFFICER COHEN: This
20 is the one you probably are most familiar with. Just
21 about every meeting we've been highlighting the fine work
22 that Peter Cashion and his team have been doing. I won't
23 spend time, but obviously, the key things we have are
24 Sustainable Investments 2030 plan. And again, in
25 November, that's when Peter will be back. You'll recall

1 from last November, he does have a very concrete scorecard
2 on how we measure the SI 2030 plan's success. So that one
3 we have a well established success metric.

4 And so with that, that was a very rapid fire
5 review of the four initiatives, but let me turn it back to
6 Stephen.

7 CHIEF INVESTMENT OFFICER GILMORE: Thanks very
8 much Michael. I want to go back a few slides just to
9 reemphasize that. You know, the strategic initiatives,
10 people, process, portfolio get them all right, should lead
11 to better performance. Now, Marcie and I have been
12 talking about my own personal key performance indicators.
13 And no surprise, but people, process, portfolio drive
14 them. So very much focused on talent development,
15 education within the team. And that also involves
16 thinking about succession development just making sure
17 we've got that capable team going forward.

18 Data and technology, you've heard from Michael
19 and you've also heard from actually me a little bit
20 earlier talking about the importance of that and you'll
21 hear again tomorrow. Essential, we have spent relatively
22 little comparable to some of our peers in this year. But
23 ultimately to see effectively what's in the portfolio to
24 be able to do the analysis, like Simiso was talking about,
25 we need to invest more. And it can mean, we do things

1 that we can't do right now. It can mean we do it more
2 efficiently. It can mean we, you know, innovate, and also
3 it can reduce risk.

4 And just to emphasize the importance of that,
5 both Marcie and I are co-sponsors on our investment data
6 and technology initiative. We've both had reasonably
7 extensive experience in this area. And it is an area that
8 is sometimes quite challenging, because you tend to have
9 cost overruns, things expand, but from the perspective
10 that Marcie and I have, the more we can take things off
11 the shelf, the less customization, the more user focus,
12 the better. But again, that's one of the key areas of
13 attention for me.

14 And the third one relates to the portfolio
15 construction resilience. You heard Michael mention asset
16 liability management. It is going to be probably my
17 biggest area of work over the next 18 months or so. And
18 we've already, you know, kicked off the work. We had a
19 fairly informal very interactive session with the
20 actuaries, a month or so ago and we had a follow-up
21 session, which was lead by INVO a few weeks later. And
22 we'll have more of those sessions. So we both get a
23 better understanding of where we're coming from, because
24 ultimately we have to design a portfolio that is fit for
25 the liabilities, with the aim of trying to reduce that

1 unfunded gap as we go forward.

2 And one of the things we can do is really play to
3 our strengths. And here I've highlighted four different
4 things that I think are strengths that we have. Size is
5 one. Now, that can go both ways, because in some cases,
6 we're so large that it's quite hard to find scalable
7 investments. And you heard that in the context of venture
8 capital. There's a limit to how much we can get invested.
9 But from the other side of it, of course, is that size
10 gives us influence and clout. And that clout can happen
11 when we engage, when we negotiate, people want us as
12 investors. And there is quite a strong association
13 between size and cost. The larger you are, the better you
14 can negotiate. Also, you can internalize, and that can
15 reduce costs. So that's one thing to focus on.

16 Long horizon. You've heard a few people talk
17 about long horizon. Simiso, in particular, was talking
18 about that. We should be able to look through the near
19 term up and downs. If we can, that can also be an
20 advantage for us.

21 I mentioned brand. People know CalPERS. We
22 knock on the door, people will open the door. They'll
23 take our call. We can have influence through that.

24 Internal knowledge is a big one. We touch so
25 many different parts of the economy, so many different

1 parts of the market. We should be able to collect that
2 information and use it better to help us invest. Now, the
3 technology investment is part of that. But also
4 internally, we have lots of great people. And sometimes
5 we're a bit too siloed. So some of the initiatives you
6 see like the Culture Club, you know, knowing your fellow
7 investor, that's part of it. So it's about that
8 collaboration and taking the knowledge we have, taking the
9 skills we have and using those to achieve better portfolio
10 performance.

11 And with that, I'll turn it over to think
12 questions.

13 CHAIR MILLER: Okay. Jose Luis Pacheco.
14 Director Pacheco.

15 COMMITTEE MEMBER PACHECO: Yeah. Thank you.
16 Thank you, Chairman Miller. First of all, thank you very
17 much, Mr. Gilmore, and Mr. Cohen for your presentations.
18 They were very, very insightful. I do want to go back to
19 the talent and culture, because I also believe that is
20 like the key to making sure to things. And I wanted to
21 elaborate more on the enhancement on the Investment
22 Associate Program, and then also that last component in
23 your -- in your chart where you said internal knowledge.
24 In terms of refinement, do you feel like education, that
25 additional education for the -- for the -- for the

1 Investment staff in terms of like getting additional
2 certifications in the investment world would help to
3 increase that, because we -- we're moving ourselves into
4 such incredibly complicated asset classes. And I just
5 think it's going to get more and more as the years go. So
6 if you can elaborate more on that.

7 CHIEF INVESTMENT OFFICER GILMORE: I think we
8 could spend a lot of time talking about this. It's not
9 necessarily about that formal qualification or education.
10 Yes, we have requirements when people come in, but really
11 you want to have a team that has a breadth of skills, and
12 a breadth of experience, and a breadth of perspective,
13 because we have complex problems to solve, so you need to
14 have the team have those attributes.

15 What I envisage is that we'll be thinking about
16 the skills and attributes that we need within the team,
17 thinking about those gaps, and then thinking about how
18 best to fill them. It may be that we fill that gap
19 through, you know, external training. But a lot of it
20 will be on-the-job training, identifying the areas that we
21 need to address and work together. But partly, it's also
22 down to the aspirations of the team members and what
23 they're most interested in doing. So it's a combination
24 of those things. So rather than focusing just on formal
25 qualifications, it's really the capabilities that we have

1 within the team.

2 I would also say that typically, you know, being
3 an investment orientated organization or certainly the
4 investment team who are investment orientated, there's
5 usually a focus on finance, and economics, and so on. But
6 that's not enough. We need to go beyond that. So I
7 always think that if you have someone who has a, you know,
8 background in finance, they do additional finance studies,
9 is that really brought out the set of perspectives we
10 have within the team. I'm not so sure. So we need to
11 think about it holistically. But I'll pass over to
12 Michael who will have some comments on the Investment
13 Associate Program.

14 CHIEF OPERATING INVESTMENT OFFICER COHEN: Sure
15 So the Investment Associate Program has been around for a
16 number of years obviously. Sarah and Simiso have
17 graduated well beyond an internship level program, but
18 it's been much more kind of -- it's been there, but it
19 hasn't been sort of integrated fully. And part of that is
20 we now have a dedicated team member in charge of
21 organizing the program. I think, you know, speaking for
22 my own internship experiences, obviously you need someone
23 to sort of show you the ropes, introduce you to
24 individuals, give you challenging work. And so I think it
25 just has this entire talent and culture initiative has

1 given us a chance to step back and think about, okay,
2 where are the opportunities to more formalize, the things
3 we all know are necessary to build a strong pipeline of
4 the diverse types of thinkers that Stephen is referencing.

5 So with that, I should also take a moment to just
6 thank the rest of the organization that -- the four
7 initiatives really do require effort. President Taylor
8 mentioned the Public Affairs on the sustainable
9 investments just being a critical piece. Obviously, Human
10 Resources is a critical component in our talent and
11 culture initiative. The same with our IT folks on the
12 dale and technology. And then finally, on the ALM, it's
13 really a collaborative effort with the Actuarial Office
14 and the Financial Office.

15 So all of these initiatives probably not
16 intentionally, but they will cut across the entire CalPERS
17 organization, and, you know, thanks in advance, sort of my
18 reference to recognition, that I know we're going to call
19 on them for help. And I thank them in advance for
20 providing that help.

21 COMMITTEE MEMBER PACHECO: I think, Mr. Cohen,
22 you're right on -- you're right on target regarding that.
23 I think it's -- it is going to be a collaborative,
24 holistic approach, and I am looking forward to seeing
25 this, you know, run -- you know, come out of the system.

1 Thank you. Thank you very much.

2 CHAIR MILLER: Okay. Next, I have Frank Ruffino
3 for Fiona Ma.

4 ACTING COMMITTEE MEMBER RUFFINO: Thank you, Mr.
5 Chair. And I have a question. But before I get to the
6 question, I wanted to, on behalf of the Treasurer,
7 congratulate the team. It takes a team from Madam CEO and
8 the rest of the team for your initiative accomplishments.
9 Those are really important accomplishment, as has been
10 said.

11 I want to just quickly -- the mosaic one, you
12 know, the one billion engagement, or the one million --
13 billion resources and emerging and diverse management
14 commitment we reached that. I hope we're thinking about
15 adding some more resources and increase that program.

16 And another quick comment on the improvement, the
17 stakeholder engagement. I want to share with you that our
18 office constantly talks to stakeholders and we received
19 nothing but positive feedback on whatever new system or
20 whatever enhancement you've done. So I want to pass that
21 on to the team.

22 With that said, a quick comment on talent and
23 culture, at the risk of getting to the weeds. But first
24 of all, to the four engineers from Stanford, I hope when
25 you finish, you stick to investment. They tell me it's a

1 lot more fun than engineering.

2 (Laughter).

3 ACTING COMMITTEE MEMBER RUFFINO: To the
4 enhancement on the Investment Associate Program, Sarah and
5 Simiso, you know you are the ambassador. I'm not sure
6 what exactly you're doing to mentoring others, but I hope
7 you have a little, you know, sideshow going and try to
8 continue the tradition.

9 And finally, to the Culture Club, which again --
10 sorry, I may be going a little bit in the seed. I'm not
11 really sewer exactly what all you do, but it's exciting to
12 see the 30 of you to stand up. I's like, at some point,
13 understand more about your experiment and get some more
14 details. It sounds really fun. Too bad that I cannot
15 join.

16 (Laughter).

17 ACTING COMMITTEE MEMBER RUFFINO: And finally, to
18 my question real quick, with respect to evaluating
19 existing strategies, is there any specific measure that
20 are in place to evaluate the effectiveness of current --
21 of current strategies that they're aimed at driving alpha?
22 And perhaps you can provide an example of any adjustment
23 that needed to be made to underperforming strategies, if
24 any. It doesn't sound like, but maybe you can give us
25 your thoughts on that.

1 Thank you.

2 CHIEF OPERATING INVESTMENT OFFICER COHEN: Sure.
3 So as you saw in the slides, we do think measuring the
4 strategic initiatives is critically important, because if
5 we're not measuring, we have no idea if we're improving or
6 not. And so I think you'll see steady progress. You
7 know, when Peter comes in November, that's probably our
8 fullest scorecard of an initiative that we have. As well
9 as the employee engagement survey, that's sort of an
10 annual way that we can get a check on how our team is
11 feeling and we sort of can see the fruits of our labor
12 that when we take the time to ask for feedback and we
13 react to that feedback, you really do see the scores
14 change. So, you know, that's something, again, that we're
15 always sort of fine-tuning based on the reaction of our
16 team.

17 ACTING COMMITTEE MEMBER RUFFINO: Great. I hope
18 you're -- we hear progress reports good and bad, and
19 definitely what works and what can we improve.

20 Thank you, Mr. Chair.

21 CHAIR MILLER: Thank you.

22 I'm not seeing any other Board members wanting to
23 speak. And I'll just -- again, thanks to everyone back
24 there on the teams and everything that helped with this.
25 The things that really kind of jump out to me that really

1 are encouraging is focusing -- I mean, I've been doing
2 strategic planning oriented stuff for many, many decades
3 with all kinds of organizations. And the number one kind
4 of stumbling block that is most common, whether they're
5 small or huge, whether they're well staffed, is taking on
6 too many things at one time as overarching strategic
7 initiatives and struggling. And to see something that's
8 this well thought out, well focused, it's not a surprise
9 that we've been getting national recognition for our
10 strategic planning approaches, and not just the approach,
11 but the deployment, the implementation. And this is --
12 you know, it's very encouraging from that standpoint. And
13 the choices are like, oh, my, this is all like right in
14 our wheelhouse. And it's very encouraging.

15 And I'll kind of leave it at that. But I'm
16 really looking forward to being able to engage a little
17 more in some -- learning more as things go along with the
18 implementation and maybe getting a little more involved in
19 some of them. So, yeah, so thank you for that.

20 And with that, I think, unless there's anything
21 else, I think that brings us to summary of Committee
22 direction.

23 CHIEF OPERATING INVESTMENT OFFICER COHEN: I did
24 not record any Committee direction

25 CHAIR MILLER: No, I did not think so.

1 And we do have at least one more public comment.
2 I think we have someone on the phone for 6g. Do we still
3 have our caller after all this time?

4 STAFF SERVICES MANAGER I FORRER: Yes, Mr.
5 Chairman. We have Michael Mark from the Sheet Metal
6 Workers, Local 104.

7 CHAIR MILLER: Great.

8 STAFF SERVICES MANAGER I FORRER: Go ahead, Mr.
9 Mark.

10 MICHAEL MARK: Hello. Good afternoon, CalPERS
11 Investment Committee members. My name is Michael Mark.
12 And I'm the Planning and Development Director for SMART
13 Sheet Metal Workers Local 104, Northern California,
14 representing over 10,000 working families. I appreciate
15 your time to provide comments on the Responsible
16 Contractor Policy update process. I know it's not
17 agendized today, but I did see your draft agenda that was
18 approved for November and was hoping it would be on there,
19 but I do not see that as well.

20 If you remember, we attended the first and second
21 readings of the RCP policy at your -- at the last
22 Investment Committee meeting. During that meeting,
23 current apprentice readiness program graduates and hopeful
24 future apprentices told their stories of hope and change.
25 They stressed the need that CalPERS has the ability to

1 provide much needed opportunities for individuals like
2 themselves to transition from an apprentice readiness
3 program to a full five-year earn-as-you-learn
4 apprenticeship program.

5 That along with the representatives from Helmets
6 to Hardhats spoke on the impact CalPERS construction
7 projects can have for veterans. But to create these
8 opportunities, it would require CalPERS to make changes to
9 their RCP policy and have a requirement for prevailing
10 wages, and additional labor standards.

11 The minutes that were approved today do not
12 reflect, but the Committee members from those two meetings
13 did have conversations regarding construction prevailing
14 wages requirements on the dais and opportunities that can
15 be created.

16 Also, SMART Local 104 would be happy to answer
17 any questions or input the Investment Committee Chair and
18 Vice Chair has when developing the third reading of the
19 RCP or a subcommittee is actually formed.

20 In the end, our multiple letters that have been
21 sent to the Board explains our recommendations that would
22 benefit the local construction workforce and create more
23 opportunities for apprentices. I know we appreciate the
24 comments of Board members at the last meeting who were in
25 favor of additional Labor standard within the RCP, which

1 will provide community members and participants who live
2 in California the ability to work locally. If staff has
3 any questions on the information we provided, please don't
4 hesitate to reach out. We look forward to any continued
5 dialogue to uplift your Responsible Contracting Policy.

6 Again, thank you for your time. Michael Mark,
7 Sheet Metal Workers Local 104.

8 CHAIR MILLER: Okay. Thank you, Mr. Marks. And
9 thank you for your patience. We really appreciate when
10 people make the effort to come and communicate with us,
11 and sometimes it takes a little waiting around, but we
12 appreciate it.

13 Okay. I think with that --

14 VICE CHAIR TAYLOR: We have one more.

15 Do we have -- oh, we have one more patient
16 waiting caller. Okay. Well, welcome aboard, caller.

17 STAFF SERVICES MANAGER I FORRER: Yes, Mr. Chair.
18 We have Michael West.

19 Go ahead, Mr. West.

20 MICHAEL WEST: Thank you, Chair and Investment
21 Committee members. I'm here today on behalf of the State
22 Building and Construction Trades Council of California
23 regarding your Committee's ongoing discussions around the
24 Responsible Contractor Policy. We appreciate the time
25 several of you have spent with us along with CalPERS

1 staff. We understand that the RCP is not on the agenda
2 for today, and it looks like not on the draft agenda for
3 the November meeting either. We understand that there is
4 a lot to discuss and we look forward to engaging further
5 with the ad hoc committee that was created at your last
6 Board meeting to really dig into this subject.

7 As stakeholders in the CalPERS RCP process, we
8 are grateful to have been able to share our views on the
9 administration of the RCP and its applicability to
10 different asset classes. There are several practical
11 things that CalPERS can do to mitigate the risks
12 associated with contractors not complying with the RCP and
13 with drawn out labor disputes at investment properties.

14 The following recommendations will ensure that
15 the RCP does what was intended, to hire contractors that
16 support many of the ideals espoused by labor unions and
17 encourage participation by labor unions and their
18 signatory contractors in the development and management of
19 CalPERS real estate and infrastructure investments.

20 CalPERS believes that an adequately compensated
21 and trained worker delivers a higher Quality product and
22 service. We continue to urge the Board to adopt the
23 following recommendations: One, CalPERS should adopt labor
24 standards for construction, rehabilitation, and
25 construction maintenance projects located in California;

1 two, CalPERS should give formal hiring preferences to
2 contractors that are compliant with the requirements of
3 the RCP; three, CalPERS should apply the RCP provisions to
4 commingled funds and other investments where CalPERS does
5 not have a controlling interest; four, CalPERS should
6 ensure that debarred contractors are prohibited from
7 consideration for CalPERS-owned projects; five, CalPERS
8 should improve its public notification process for RCP
9 projects; and finally six, CalPERS should have a
10 designated full-time employee assigned as the labor
11 coordinator to administer the RCP.

12 I appreciate the opportunity to speak to you
13 today on this issue. Thank you. Michael West on behalf
14 of the State Building and Construction Trades Council of
15 California.

16 CHAIR MILLER: Thank you, Mr. West.

17 Do we have any other commenters on the phone?

18 BOARD CLERK ANDERSON: (Shakes head).

19 CHAIR MILLER: Okay. Thank you.

20 Okay. Well, at this point, absent any objection,
21 we'll close this -- adjourn this meeting and then we will
22 return for closed session in, what, 15 minutes. Ten
23 minutes.

24 Okay. Thank you all.

25 We're adjourned.

1 (Off record: 3:33 p.m.)

2 (Thereupon the meeting recess into
3 closed session.)

4 (Thereupon the meeting reconvened
5 open session.)

6 (On record: 5:56 p.m.)

7 CHAIR MILLER: We've adjourned our closed
8 session. We are -- we now reconvene in open session. And
9 unless I hear an objection, I will adjourn. So we're now
10 adjourned.

11 (Thereupon, the California Public Employees'
12 Retirement System, Investment Committee
13 meeting open session adjourned at 5:56 p.m.)

14

15

16

17

18

19

20

21

22

23

24

25

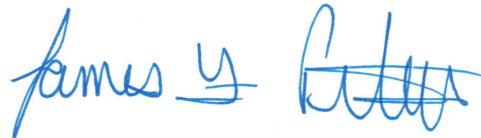
CERTIFICATE OF REPORTER

I, JAMES F. PETERS, a Certified Shorthand Reporter of the State of California, do hereby certify:

That I am a disinterested person herein; that the foregoing California Public Employees' Retirement System, Board of Administration, Investment Committee open session meeting was reported in shorthand by me, James F. Peters, a Certified Shorthand Reporter of the State of California, and was thereafter transcribed, under my direction, by computer-assisted transcription;

I further certify that I am not of counsel or attorney for any of the parties to said meeting nor in any way interested in the outcome of said meeting.

IN WITNESS WHEREOF, I have hereunto set my hand this 22nd day of September, 2024.



JAMES F. PETERS, CSR
Certified Shorthand Reporter
License No. 10063